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# ÉDITORIAL



Thomas Edison a dit un jour : “La valeur d'une idée repose dans son exécution”. Sceptique ? C'est tout à fait normal : le monde de l'entrepreneuriat est un océan de doutes et de risques, et l'on peut être frileux à l'idée d'y plonger.

N'ayez pas peur ! Le Forum EPFL est fier de vous inviter à la 10<sup>ème</sup> édition de la Start-Up Day, une journée dédiée aux nouvelles technologies et à l'entrepreneuriat. C'est au SwissTech Convention Center, mardi 9 octobre 2018 que ce microcosme d'innovation rassemblera près de 70 start-ups prêtes à vous montrer le meilleur d'elles-même. De l'*Internet of Things* aux biotechnologies, en passant par les *Fintechs*, l'une d'elles saura à coup sûr piquer votre curiosité. Cette journée sera pour vous l'opportunité d'échanger avec les acteurs de demain.

Pour accompagner cet événement, nous vous proposons trois *Success Stories*, dans lesquelles vous découvrirez certaines clés pour lancer votre propre start-up, à travers des personnes authentiques qui vous inspireront pour concrétiser votre idée. Ils seront là pour partager avec vous leurs expériences uniques et les défis qu'ils ont rencontrés. Un workshop sera également proposé aux étudiants dans le but de confronter leurs idées et explorer le marché de leur projet florissant.

De plus, l'édition de cette année accueillera une nouvelle composante, le *Student Corner*, un espace où vous rencontrerez des étudiants ayant fondés leur propre start-up au cours de leurs études. Ils ont osé se lancer dans cette aventure et souhaitent échanger avec entrepreneurs et étudiants afin de promouvoir leur projet et partager leur vision de demain. Ils vous montreront qu'un étudiant n'est pas un obstacle pour devenir un entrepreneur accompli.

A l'aide de ce livre, vous explorerez ce monde rempli de défis et d'innovation, et trouverez sûrement un espace adapté à votre style.

**Pierre-Louis Soulié & Urbain Lesbros**  
*Relations Start-Ups*

# MOT DU PRÉSIDENT



En 36 années d'existence, le Forum EPFL s'est hissé sur la plus haute marche du salon du recrutement de Suisse, un rendez-vous incontournable pour les étudiants et les entreprises.

Sous l'impulsion des étudiants eux-mêmes, le Forum EPFL est l'occasion unique de nouer des liens avec l'univers professionnel et d'échanger avec les représentants des entreprises. Les quelque 170 firmes qui y participent ne s'y trompent pas : c'est pour eux le lieu idéal pour recruter de jeunes talents, dans des domaines forts variés et avec cette assurance-qualité qu'offre l'EPFL.

Je me réjouis que se nouent à nouveau – au détour de discussions informelles, au cours d'entretiens, lors des workshops et de présentations – ces contacts si essentiels aux étudiants pour se créer un réseau et profiter de conseils professionnels afin de préparer et réussir leur future carrière. Au cours de la semaine, quelque 17 000 participants arpenteront les allées du SwissTech Convention Center afin de bénéficier de cet environnement propice.

Un rendez-vous qui fait écho à l'écosystème de l'EPFL, qui par une offre novatrice et de qualité, forme les meilleurs talents de demain si nécessaires à la Suisse et au monde. Les diplômés de l'EPFL ont été nourris de cet esprit entrepreneurial tout au long de nos cursus. Ils deviennent ainsi naturellement des moteurs de l'innovation dans les entreprises.

Je me réjouis également que des collaborations novatrices se développent entre nos étudiants et les entreprises afin de donner naissance à leurs idées, à leurs projets ainsi qu'aux nouvelles technologies que nous adopterons demain.

L'EPFL est une université technologique jeune, ambitieuse, dynamique et entrepreneuriale à l'essor grandissant. En démontrant leur talent chaque jour au sein des entreprises qu'ils rejoignent ou créent – que ce soit des start up, grandes entreprises ou PME –, nos étudiants en sont les meilleurs ambassadeurs.

À tous, étudiants et entrepreneurs, je vous souhaite, d'ores et déjà, une fructueuse 36<sup>ème</sup> édition.

**Martin Vetterli**  
*Président de l'EPFL*

# LE COMITÉ 2018

## DIRECTION



Karthigan  
SINNATHAMBY

*Président*



Capucine  
MOLLIEX

*Vice-présidente  
Administrateur*

## RÉDACTION



Thomas  
RIVASSEAU



Prisca  
FURLAN

*Vice-présidente  
Relations publiques*



Eloïse  
MASQUELIER

*Vice-présidente  
Qualité & Processus*



Adrian  
VAN KAMPEN

## RELATIONS ENTREPRISES



Océane  
FOLLONIER

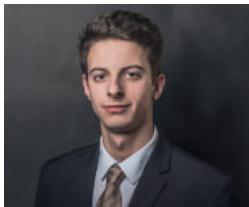


Hamzha  
HAMEED



Karim  
KHATIB

RELATIONS ÉTUDIANTS



Xavier  
BAILLY



Gaston  
COQUAND

COMMUNICATION



Christian  
HUANG

RELATIONS START-UPS



Urbain  
LESBROS



Pierre-Louis  
SOULIÉ



Clément  
LECOEUR

RESTAURATION



Simon  
FESNEAU

DESIGN & PARUTIONS



Lauriane  
DEVELEY



Marine  
WYSSBROD

LOGISTIQUE



Paul  
MUNOZ



Marc  
URAN



**FORUM EPFL**

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# GALA

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**LAUSANNE PALACE**

**SAMEDI 13 OCTOBRE 2018**

**22:00 - 04:00**

**AVEC DJEREM**

**VERRE DE BIENVENUE - BILLET CHF 20.-**

**EN VENTE SUR L'ESPLANADE LORS DE NOS ÉVÉNEMENTS.**

**[WWW.FORUM-EPFL.CH](http://WWW.FORUM-EPFL.CH)**

# PROGRAMME DE LA SEMAINE

## Lundi 8 octobre

- |               |                             |
|---------------|-----------------------------|
| 09:00 - 18:30 | Présentations d'entreprises |
| 13:00 - 18:00 | Forum <i>Get Ready !</i>    |
| 18:00 - 20:00 | Conférence d'honneur        |

## Mardi 9 octobre

- |               |                             |
|---------------|-----------------------------|
| 09:00 - 18:30 | Start-Up Day                |
| 09:00 - 18:30 | Présentations d'entreprises |
| 18:00 - 20:00 | Concours d'éloquence        |

## Mercredi 10 octobre

- |               |                             |
|---------------|-----------------------------|
| 09:00 - 18:30 | Présentations d'entreprises |
|---------------|-----------------------------|

## Jeudi 11 octobre

### Journée des stands

- |               |   |
|---------------|---|
| 09:00         | Ouverture des stands, début des workshops et des entretiens |
| 12:00 - 13:30 | Déjeuners-contact   |
| 17:00         | Fin des workshops et des entretiens, fermeture des stands   |

## Vendredi 12 octobre

### Journée des stands & “International Fair” (Journée des universités)

- |               |   |
|---------------|---|
| 09:00         | Ouverture des stands, début des workshops et des entretiens |
| 12:00 - 13:30 | Déjeuners-contact   |
| 17:00         | Fin des workshops et des entretiens, fermeture des stands   |

## Samedi 13 octobre

- |               |                 |
|---------------|-----------------|
| 22:00 - 04:00 | Gala de clôture |
|---------------|-----------------|

# LA SEMAINE EN DÉTAIL

## TOUT SUR NOS PRESTATIONS

### FORUM GET READY

LUNDI 8

Pas le temps de participer à notre Skills Week d'octobre ? Raté l'inscription aux ateliers de correction de CV de mai ? Ou juste plus stressé que prévu ?

Ne vous inquiétez pas, notre comité vous a concocté une **journée spéciale de préparation de dernière minute**. Shooting photo, correction de CV, atelier de gestion de la respiration et bien d'autres activités vous attendent.

Et n'oubliez pas la **conférence d'honneur** du soir qui ne manquera pas de vous inspirer et motiver pour le reste de la semaine !

### PRÉSENTATION D'ENTREPRISES

LUNDI 8

MARDI 9

MERCREDI 10

Devant vous, les entreprises vous exposeront leur philosophie de travail, leur culture, leurs objectifs, ainsi que leurs attentes vis-à-vis de vous, futures recrues potentielles. C'est pour vous l'occasion de découvrir de nouvelles firmes, d'approfondir votre connaissance de celles que vous connaissez déjà, et d'adapter votre approche auprès des recruteurs de celles qui vous intéressent.

Horaires des présentations aux pages 22 et 23 du Livre des Entreprises.

### START-UP DAY

MARDI 9

Les start-ups sont à l'honneur au Forum pour le 10<sup>ème</sup> anniversaire de la Start-up Day ! Le monde de l'entrepreneuriat et de l'innovation vous intéresse ? La petite échelle de ces jeunes entreprises vous convient mieux que celle des multinationales ? Ou alors vous êtes simplement curieux de voir ce qui se fait autour de vous, souvent plus proche que vous ne l'imaginez, comme à l'Innovation Park de l'EPFL ?

C'est un véritable Forum condensé sur un jour que nous offrons aux start-ups afin de vous permettre de les rencontrer, de les connaître et peut-être de rejoindre l'une d'entre elle dans cette aventure.

Et pour les entrepreneurs en herbe, venez visiter notre nouveau **Student Corner** pour y présenter et discuter de votre projet de start-up aux entrepreneurs afin de démarrer votre propre aventure.

La journée du mardi se clôturera par un **concours d'éloquence** ouvert à toutes et tous, dont la finale sera publique. Venez démontrer vos talents d'orateur devant un jury d'excellence avec, à la clé, de beaux prix et une expérience inoubliable.

\*Ces prestations sont réservées aux étudiants de l'EPFL et nécessitent une **inscription** sur : [www.forum-epfl.ch](http://www.forum-epfl.ch)

JEUDI 11

VENDREDI 12

STANDS

Les deux derniers jours du Forum, vous trouverez les emblématiques stands des entreprises au SwissTech Convention Center. Venez y rencontrer les recruteurs et représentants afin d'échanger et d'établir un premier contact direct avec vos potentiels futurs employeurs, une rencontre qui pourra s'avérer décisive pour le restant de votre carrière.

JEUDI 11

VENDREDI 12

LOGES D'ENTRETIEN \*

Vous souhaitez être embauché pour un stage ou un emploi directement pendant le Forum sans devoir voyager à l'autre bout de la Suisse ou ailleurs ? C'est possible grâce à nos loges d'entretien spécialement mises à disposition pour l'occasion.

Pour cela, il vous sera néanmoins utile d'avoir mis votre CV sur notre plateforme en ligne ainsi qu'un bref texte de motivation. Ainsi, les entreprises pourront vous sélectionner avant même le début du Forum.

Il est également possible que vous y soyez invité suite à un premier contact directement sur leur stand ou lors d'un workshop. Sachez donc vous vendre et restez prêts à faire bonne impression.

JEUDI 11

VENDREDI 12

WORKSHOPS \*

Organisés par les entreprises elles-mêmes, vous aurez l'occasion de réfléchir avec eux par groupe de 30 ou 50 au maximum sur une ou plusieurs questions de leur choix. Encourageant l'interaction entre les étudiants et les professionnels, ces ateliers sont également pour vous une opportunité de jauger l'environnement dans lequel vous travaillerez potentiellement tout en vous faisant remarquer par les recruteurs.

Véritables moments d'échange, profitez également d'en apprendre plus sur la manière de travailler en entreprise et en groupe, qui peut être tout autre que ce dont vous avez l'habitude dans un cadre académique.

JEUDI 11

VENDREDI 12

DÉJEUNERS-CONTACT \*

Le Forum, ce n'est qu'une fois par année. Pour utiliser au mieux le temps à disposition, nous vous proposons de profiter de la pause de midi pour manger en compagnie d'un représentant d'entreprise. Ces moments de discussion privilégiés vous offriront un cadre informel pour vous mettre en valeur et sympathiser avec celle ou celui qui déterminera peut-être votre futur professionnel.

VENDREDI 12

INTERNATIONAL FAIR

Parce que tout le monde ne souhaite pas quitter les études et la recherche académique au plus vite, nous collaborons avec le service de promotion des études (SPE) de l'EPFL pour inviter au Forum des universités du monde entier.

Diplômes conjoints, double-diplômes ou échange universitaire, venez ouvrir les portes qui s'offrent à vous dans le monde académique. C'est également l'occasion pour vous d'élargir le spectre de vos qualifications en vous inscrivant par exemple à un MBA ou une Summer School afin d'étoffer votre profil avant d'entrer dans le monde professionnel.

# MONOGRAMME

TAILOR-MADE LIFESTYLE



Et si vous étiez le designer de votre  
prochain costume...sur mesure ?

[WWW.MONOGRAMME.CH](http://WWW.MONOGRAMME.CH)

HABILLEUR OFFICIEL DU COMITE FORUM EPFL



Choisissez votre tissu et  
autres options parmi  
plus de 2000 références

Costumes  
de ville



Ensembles  
dépareillés

Créez votre style  
et la coupe qui  
vous convient

Costumes de mariage  
et cérémonie



Chemises sur mesure dès 160.-  
Costumes sur mesure dès 1'030.-

Confection 100% Européenne  
Délai de livraison 3-4 semaines



# START-UPS

# CONCOURS D'ÉLOQUENCE

DÉVELOPPE  
TES TALENTS D'ORATEUR  
EN PARTICIPANT À NOS WORKSHOPS !

*FRANÇAIS / ENGLISH*



**LANCE-TOI !**  
**ET REMPORTE DES PRIX**

QUALIFIE-TOI POUR  
LA FINALE DU MARDI 9 OCTOBRE  
AU SWISSTECH CONVENTION CENTER

Plus d'infos sur : [www.forum-epfl.ch/MUN/concoursdeeloquence](http://www.forum-epfl.ch/MUN/concoursdeeloquence)

# PROGRAMME START-UP DAY

Mardi 9 octobre

08:30 - 09:00	Petit-déjeuner des entrepreneurs	
09:00 - 17:00	Stands & <i>Student Corner</i>	
10:00 - 12:00	<i>Workshop</i> - Genilem	
14:00 - 15:00	<i>Présentation</i> - Coteries	
11:00 - 12:00	<i>Success Story: Speaker #1</i> - Alen Arslanagic	
15:00 - 16:00	<i>Success Story: Speaker #2</i> - Alexis Ucko	
16:00 - 17:00	<i>Success Story: Speaker #3</i> - Christian Fischer	
17:00 - 18:00	<i>Networking Cocktail</i>	
18:00 - 20:00	Concours d'éloquence	



# WORKSHOP

Intervenant



Genilem



Date	Horaire	Salle
Tuesday 9	10:00 - 12:00	1C

## DESCRIPTION

### EXPLORER VOTRE MARCHE ET VALIDER VOTRE IDEE

Les meilleures idées ont besoin d'un marché pour devenir un projet concret et viable. Dans cet atelier, nous vous aiderons à identifier votre marché et utiliser les outils essentiels pour le comprendre. Vous apprendrez aussi à faire la différence entre le client et l'utilisateur, mettre en place une étude de marché, segmenter votre marché, faire une analyse PESTEL ou encore analyser votre concurrence.

#marche #étude #clients #segmentation #validation #explorer #formation #epfl #forum #lausanne #étudiant

Public-cible : Participants du Forum EPFL

Prérequis : -

Inscription : [www.forum-epfl.ch/workshopgenilem/register](http://www.forum-epfl.ch/workshopgenilem/register)

# SPEAKER #1



Start-Up &amp; Speaker

Coteries SA

Sébastien Flury

**coteries Lab**

Date	Schedule	Room
Tuesday 9	14:00 - 15:00	2C

## DESCRIPTION

### «HOW TO BUILD A MVP”

Description: During this presentation, you'll learn about the «Do's and the Don'ts» when you want to launch a product. What you'll learn can be applied in start-up or corporate environments

Bio: Sébastien Flury is a well-known figure of the Swiss start-up scene. After some years in the banking industry, he joined as a start-up mentor and business developer for a technology park in Northwestern Switzerland. Sébastien left in Summer 2012 to launch his own start-up, Coteries a mobile and web development agency (which was initially building a mobile fan club for musicians). He's also founder and CEO of Planify a group travel planning solution. As a startup evangelist for years, Sébastien also launched the leading independent Swiss start-up blog [startupolic.com](http://startupolic.com).



SwissTech Convention Center

# CONFÉRENCE D'HONNEUR

« RÊVES, MOTIVATION ET AVENIR :  
COMMENT TROUVER LE MOTEUR EN SOI ? »



INVITÉ D'HONNEUR  
**YVES ROSSY, ALIAS JETMAN**

**LUNDI 8 OCTOBRE À 18:00**

AU SWISSTECH CONVENTION CENTER

*Inscription sur : [www.forum-epfl.ch/conferencedhonneur/register](http://www.forum-epfl.ch/conferencedhonneur/register)*

# SPEAKER #1



Start-Up & Speaker

Visium Technologies SA

**Alen Arslanagic**



Date	Schedule	Room
Tuesday 9	11:00 - 12:00	2C

## DESCRIPTION

### ALEN ARSLANAGIC

Alen is the CEO of Visium Technologies SA and AOSA SA. He holds a MSc in Innovation, Entrepreneurship & Management from Imperial College London. Before that, he graduated from a BSc in Business Administration from University of Geneva and later spent a year at EPFL studying Computer Science. Having founded five companies over the years, he has gained extensive entrepreneurial knowledge and skills which enabled him to catalyse the success of his latest venture in Artificial Intelligence, Visium.

### VISIUM IN SHORT

Visium is a Machine Learning consulting company which helps its' clients find, plan and execute their highest value opportunities in AI. Visium employs the brightest engineering talents from EPFL/ETHZ and develops diverse AI-powered products for companies of all sizes and industries. Engineers at Visium are often challenged to tackle difficult problems with cutting-edge techniques from recent scientific papers, which ultimately enables them to rapidly grow their skills and competencies.

# SPEAKER #2



Start-Up &amp; Speaker

Percko  
Alexis Ucko



Date	Schedule	Room
Tuesday 9	15:00 - 16:00	1C

## DESCRIPTION

Après avoir suivi une formation de Génie Civil à l'EPFL, Alexis rencontre Quentin sur les bancs de l'ESSEC (France) en master Entrepreneurs en double-diplôme avec l'École Centrale de Paris, en 2014. Ensemble, ils décident de s'unir pour s'attaquer à un problème récurrent tant dans l'environnement professionnel que privé : le mal de dos.

Durant plus de 12 mois, l'équipe Percko a développé, en collaboration avec des chercheurs en bio-mécanique et des entreprises de textiles innovants, un t-shirt léger composé de tenseurs redressant la posture. Cette révolution technologique arrive avec pour but ultime de supprimer nos maux de dos quotidiens.

Après des résultats cliniques prometteurs et détenant un brevet international, Alexis et Quentin s'engagent dans une campagne de financement participatif à travers la plateforme en ligne Kickstarter. Débutant avec un objectif initial de 30 000 €, atteint au bout de seulement 7 heures, l'équipe atteindra plus de 385 000 € en seulement 35 jours. Expédiant ainsi ses premières commandes vers 89 pays à environ 3 300 clients différents.

Ce n'est que le début de l'aventure pour Alexis, mêlant savoir-faire technique et compétences managériales, dans la création d'une start-up qui s'installera à Paris avec une vision d'expansion internationale.

Venez découvrir les détails de leur aventure !

# SPEAKER #3



Start-Up & Speaker

Bcomp  
Christian Fischer



Date	Schedule	Room
Tuesday 9	16:00 - 17:00	1C

## DESCRIPTION

### OVERTAKING CARBON WITH NATURAL FIBRES #THISISNOTCARBON

#### CHRISTIAN FISCHER, CO-FOUNDER & CEO OF BCOMP

Christian is a multilingual engineer and entrepreneur. He has co-founded and co-developed Bcomp to the leading supplier of high-performance, sustainable composite materials. Christian holds a MSc and PhD in Materials Science and Engineering, has won several entrepreneurship- and innovation awards, and teaches Innovation, Technology Transfer, and Composites at various universities.

#### BCOMP IN SHORT

Bcomp is a Swiss high-tech company that applies the latest composites knowledge to natural fibres, thereby developing lightweighting solutions that outperform any traditional engineering material in specific applications. Currently Bcomp is establishing itself as an alternative to carbon fibre in motorsport bodywork, with live cases such as the racing-adapted Electric GT Tesla and Gillet Vertigo for Pike's Peak. The aim is to be part of the ongoing revolution towards cleaner mobility by reducing weight in automotive interior parts by up to 40%. Our philosophy is to compete strictly on performance, despite being a more sustainable alternative: we do not expect our customers to be willing to compromise performance to decrease their eco footprint. Today Bcomp has development projects with many of the global automotive OEMs, within commercial air as well as with the European Space Agency. (And we still make the lightest high performance wood ski cores on the market!)

#### AWARDS & RANKINGS

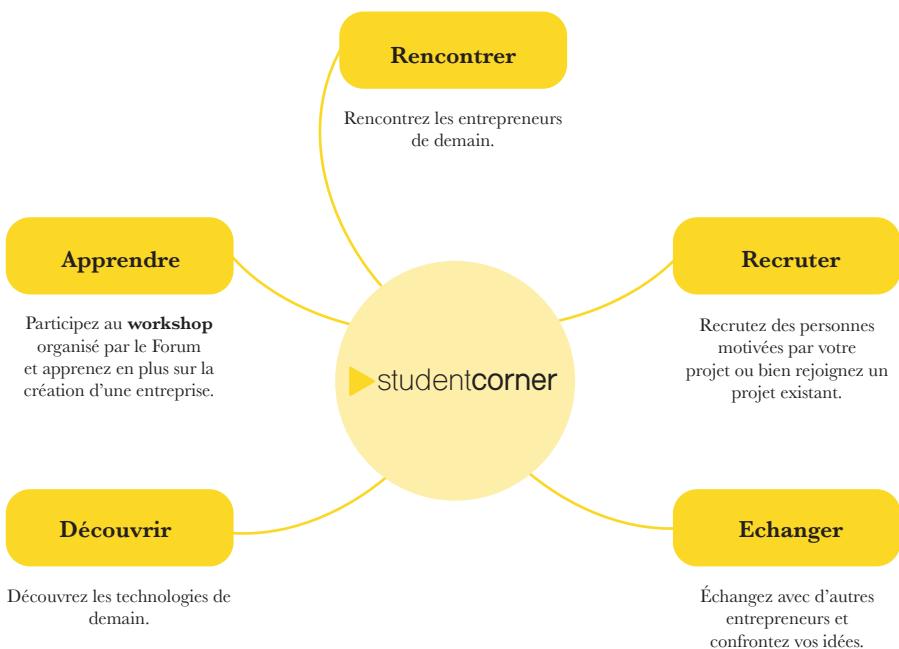
Bcomp was among top 10 in Swiss Startup TOP 100 for the years it was eligible. Winner of multiple JEC Innovation Awards, the Swiss Economic Award, Venture Kick Global Shaper, and shortlisted by World Material Forum-18.

Follow us at [www.bcomp.ch](http://www.bcomp.ch) or @BcompLtd

# STUDENT CORNER

Pour cette 10<sup>ème</sup> édition de la Start-Up Day, l'équipe du Forum EPFL a décidé d'apporter une nouveauté au salon : le Student Corner. Il s'agit d'un espace situé au niveau *Garden* du SwissTech Convention Center dédié à la présentation et au recrutement pour les start-ups ayant été fondées par des étudiants. Avec une moyenne de 13,3 start-ups créées chaque année, l'EPFL est un véritable écosystème d'innovation dans lequel cohabitent actuellement plus de 120 start-ups.

Venez les découvrir dans cet espace qui leur est réservé !



# APERÇU

Notre start-up est toute jeune, cela fait tout juste un an que nous nous sommes lancés dans le grand bain de l'entrepreneuriat et nous nous rendons compte de chaque difficulté du métier. Bien qu'ayant rencontré de nombreux entrepreneurs, le Forum EPFL sera notre premier événement et nous permettra d'intégrer davantage cet écosystème rempli de start-ups plus ou moins développées. C'est donc dans l'envie de pouvoir rencontrer, partager et pourquois pas recruter que nous serons présents cette journée.

**Clément Perez**  
*Everypot*

Nous développons une application permettant de découvrir une ville via des aventures interactives. De plus, nous créons une plateforme simple en ligne, permettant à notre communauté de créer ses propres scénarios et de les partager. Nous nous sommes inspirés du concept d'*escape game* et l'avons poussé à l'échelle urbaine. Avec mes deux co-fondateurs, nous avions envie de mettre en application la théorie enseignée à l'EPFL.

Par conséquent, nous voulons participer au Forum EPFL afin de tester l'intérêt des utilisateurs potentiels pour notre application. Nous concevons également des scénarios sur mesure pour les *team-buildings*. Le Forum nous permettra de rencontrer diverses entreprises qui pourraient être nos futurs clients.

**Stefan Rotaru**  
*CODEXD.*

Face à une population urbaine grandissante et une agriculture atteignant ses limites, Caulys a pour objectif d'intégrer l'agriculture en ville, directement chez soi. Grâce à nos recherches effectuées à l'EPFL, nous avons développé un prototype utilisant les dernières technologies à notre disposition afin de transformer la production des fruits et légumes que nous consommons quotidiennement. Ce projet d'une envergure mondiale a besoin d'esprits curieux et talentueux, mais également de partenaires clés afin d'arriver à ses fins ; c'est avec plaisir que nous participons à l'édition 2018 de la Start-Up Day !

**Grégoire Gentile**  
*Caulys*

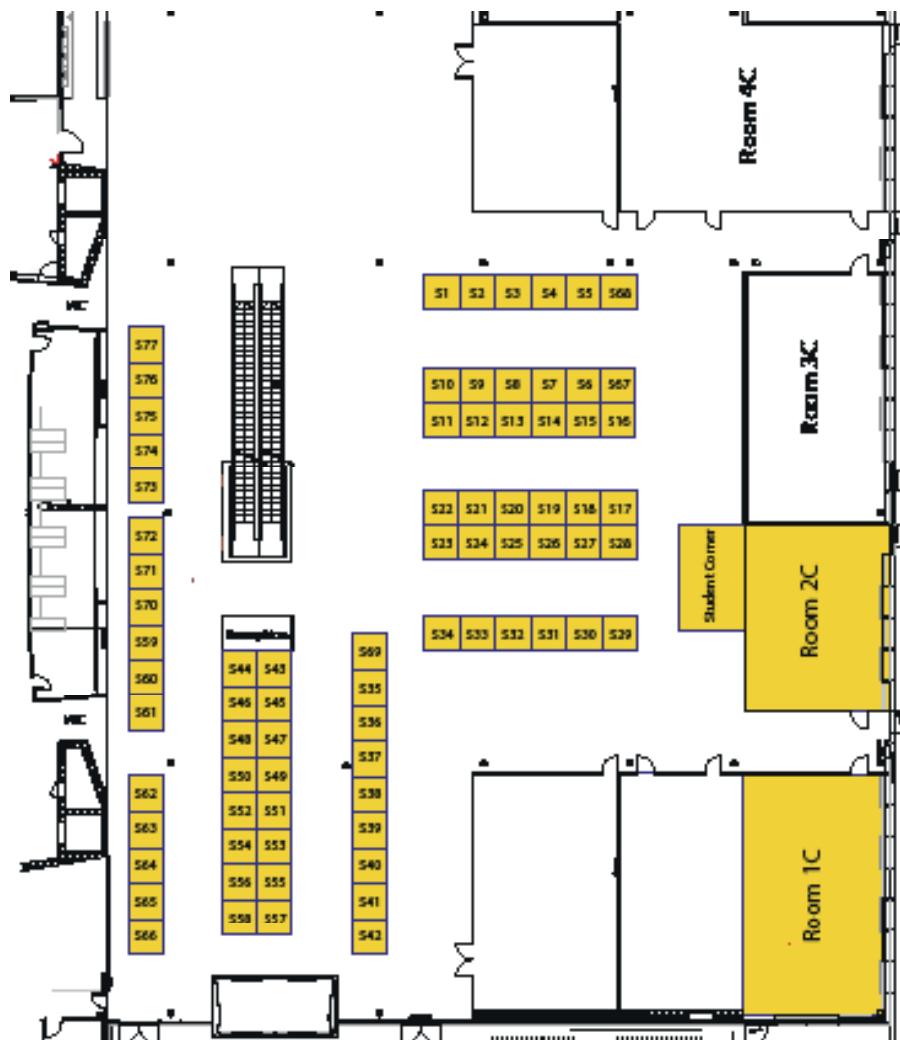
Infinight est une plateforme qui permet de trouver les meilleures soirées, bars et clubs en fonction de ses goûts ! Parallèlement, nous proposons aux organisateurs d'événements de vendre leurs tickets sur notre plateforme, d'engager leur communauté à travers notre système de notifications ou encore d'augmenter leurs ventes par la réservation de tables «en un clic». Crée en 2016, Infinight est entièrement gérée par des étudiants de l'EPFL et de l'UNIGE. Nous espérons que le Forum EPFL 2018 nous permettra de trouver de nouveaux talents (développeurs, graphistes, etc) motivés par notre projet et prêts à révolutionner le monde de la nuit à nos côtés.

**Valentin Gönczy**  
*Infinight*

**... et plus encore !**

# PLAN MARDI 9 OCTOBRE

## NIVEAU GARDEN



# LISTE ALPHABÉTIQUE DES START-UPS

	Start-ups	Stand	Page
<b>A.....</b>			
Aeler Technologies SA		S49	29
Akselos		S19	31
Ambrosus Technologies		S22	33
Aquantis SA		S11	35
Astrocast SA		S10	37
atfinity GmbH		S1	39
Atracsys Sàrl		S66	41
Attolight SA		S35	43
Atum Consulting		S43	45
<b>B.....</b>			
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PROFILS DES  
**START-UPS**



Thinking the box out

We envision a world where  
containers are efficient, clean  
and intelligent

At Aeler, we design 21<sup>st</sup>-century containers  
for digital-era logistics

We are building composite containers and making them  
think. That's not an easy thing

Embedded system • Data analysis • Edge computing • Composites

[www.aeler.com](http://www.aeler.com)

[info@aeler.com](mailto:info@aeler.com)



# Aeler Technologies SA

Website	<a href="https://aeler.com">https://aeler.com</a>
Languages	French, English, Spanish
Locations	Lausanne
Number of employees	Worldwide: 8 Switzerland: 8
Year of foundation	2018
Turnover	-

A E L E R

**Stand**

Tuesday 9  
S49

## Description

We envision a world where containers are efficient, clean and intelligent. AELER creates the 21st century intermodal container; lighter, stronger and embedded with state-of-the-art electronics and sensors. Through this tool, we will reduce operating costs, increase security & safety, reduce fuel consumption & related emissions, and enable IoT traceability and visibility services at the level of the container.

*Field(s) of activity: Manufacturing of intelligent composite containers to enable automation in the freight industry*

Employment offers	Required profiles
	<ul style="list-style-type: none"> <li>› Engineers with strong background in Data analytics/Machine learning/Optimization.</li> <li>› Material sciences engineers with strong industrial process background.</li> <li>› Micro/electrical engineers with strong embedded system knowledge.</li> </ul>

Transportations





Creators of the world's  
biggest digital twin

# Akselos

Website	<a href="https://akselos.com/">https://akselos.com/</a>
Languages	French, English
Locations	Lausanne/Boston/Ho Chi Minh
Number of employees	Worldwide: 25 Switzerland: 7
Year of foundation	2012
Turnover	-



**Stand**

Tuesday 9  
S19

## Description

Akselos is the creator of top predictive digital twins. The company was founded in 2012, headquartered in Switzerland, with sales and operations in Europe, the USA and Asia. Akselos has developed the world's fastest and most advanced engineering simulation technology, to help protect the world's critical infrastructure of today and tomorrow. Our MIT-patented algorithms enable fully detailed models of large-scale assets to be simulated 1'000 times faster than anything else on the market. Coupled with sensor data, the models can learn from the past to better predict the future, and we call this Predictive Digital Twins.

*Field(s) of activity:* Akselos is powering digital transformation in heavy industry with predictive digital twins.

Employment offers	Required profiles
<ul style="list-style-type: none"><li>› Software Engineer</li><li>› Technical Pre Sales Consultant</li></ul>	

Energy





Decentralised IoT system for Supply Chains



Enterprise  
Data Management



Product  
Traceability



Transparent  
Supply Chains

**AMBROSUS COMBINES BLOCKCHAIN WITH SENSOR SYSTEMS TO CREATE AN END-TO-END DATA INTEGRITY SOLUTION FOR ENTERPRISES**



#### MULTI-LAYERED BLOCKCHAIN

From enterprise Masternodes down to sensor networks



#### DATA INTEGRITY

Strong security and information protection: decentralised and scalable



#### OPEN-SOURCE INFRASTRUCTURE

Customisable reference implementations and gateways



#### PORTFOLIO OF DAPPS

Tailor-made blockchain applications for enterprises and consumers



#### FLEXIBLE BUILD

Modularity and flexibility enables rapid adaption to new regulations



#### DEVELOPER-FRIENDLY

Fast and easy integration into legacy software and hardware



[ambrosus.com](http://ambrosus.com)

[info@ambrosus.com](mailto:info@ambrosus.com)



@ambrosusAMB



[blog.ambrosus.com](http://blog.ambrosus.com)



[/r/ambrosus](http://r/ambrosus)



@ambrosus

# Ambrosus Technologies

Website	<a href="https://ambrosus.com/">https://ambrosus.com/</a>
Languages	French, English
Locations	Yverdon, Dublin, Tallin, Zug
Number of employees	Worldwide: 60 Switzerland: 9
Year of foundation	2017
Turnover	-



## Stand

Tuesday 9  
S22

## Description

Ambrosus is a blockchain-powered IoT network for food and pharmaceutical enterprises, enabling secure, and frictionless dialogue between sensors, distributed ledgers and databases to optimize supply-chain visibility and quality assurance. Through its blockchain AMB-NET, Ambrosus focuses on Supply Chain Optimisation, Logistics tracking, Quality Assurance and Anti-Counterfeiting. Ambrosus is likewise fostering innovation in Blockchain and IoT space by building APIs, SDKs and Developer tools.

Passionate about the future of supply chain management as well as the quality of food and pharmaceutical products throughout the supply chain, the Ambrosus team aspires to build a sustainable foundation for the next-generation of quality assurance and transparent business development. With further business expansion on the horizon and numerous global enterprises in need of solutions, Ambrosus welcomes new applications for numerous vacancies in need of filling.

To join our rapidly expanding team of professionals please visit: <https://ambrosus.com/team/>

*Field(s) of activity: Blockchain, IoT, Hardware/Sensors*

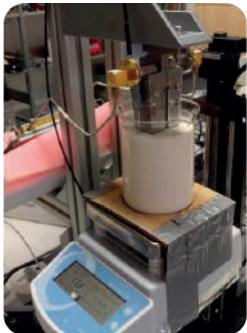
Employment offers	Required profiles
<p>Disciplined and highly motivated individuals with a passion for innovation and concern about the future of transparent supply chain operations.</p>	<ul style="list-style-type: none"> <li>› Solutions architects</li> <li>› Senior (blockchain) developer</li> <li>› Junior/Senior back-end engineer (80-100%)</li> <li>› Senior UX/UI designer</li> <li>› Junior/Senior front-end developer</li> <li>› Business development associate</li> <li>› Communications manager</li> <li>› Marketing manager</li> </ul> <p>For more details please visit our website: <a href="https://ambrosus.com/team/">https://ambrosus.com/team/</a></p>



# Innovative sensor solutions for industrial applications

The continuously demand for more control of industrial processes requires the appropriate sensors and interpretation. Aquantis provides project-based customized solutions to obtain better control of industrial processes.

liquid sensor



solid sensor



Callifreeze for frozen food monitoring

## Liquids

### Nutrition



- Quality control of ketchup, mayonnaise and other water-oil emulsions.

### Pharma



- Particle size
- Particle concentration
- Wet milling
- Protein concentration

### Cosmetics



- Sodium hyaluronate concentration
- Water-alcohol concentration
- Water-oil emulsions

## Solids

- Monitoring the level of frozenness of meat, vegetables and fries.
  - Moisture levels in powders
- 
- Moisture levels in protein cakes

Since the majority of existing products contain water, Aquantis provides new sensor technologies which uniquely interact with the water inside these products. Aquantis' technology is capable of evaluating the core of the product and can be integrated in existing production lines for inline measurements.

## Contact

Marc van Rompaey

📞 Suisse: +41 79 159 97 25

📞 Belgique: +32 475 35 12 58

✉ info@aqautnis.org

🔍 www.aquantis.org

# Aquantis SA

Website	http://aquantis.org/
Languages	French, English, Dutch
Locations	Lausanne
Number of employees	Worldwide: 5 Switzerland: 2
Year of foundation	2013
Turnover	CHF 500'000



**Stand**

Tuesday 9  
S11

## Description

Aquantis researches and develops new measuring solutions where its sensors use the physics of High Frequency waveguides, mm-waves and microwaves. With this technology it is possible to measure the conditions not only outside but also inside solids and liquids. Size of particles, concentration of a substance (water, alcohol, sodium hyaluronate, titanium dioxyde, protein concentrations, etc.). The majority of applications is typically in quality control. Major advantage: measuring in line controlling and measuring different steps in the production process. Industry 4.0 flat out.

*Field(s) of activity: Research & Development of HF wave based measuring solutions*

Employment offers	Required profiles
	HF Engineers

Postgraduate



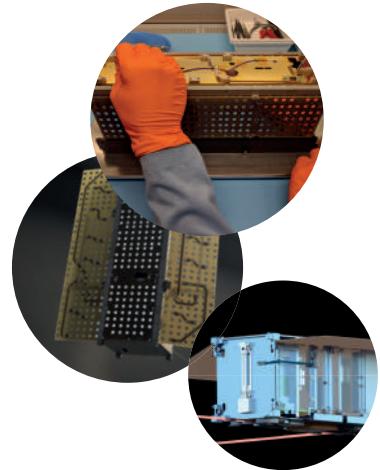


## ASTROCAST OVERVIEW

Astrocast, in partnership with the European Space Agency, Airbus, and Thuraya, is developing the first advanced nanosatellite IoT network. Our network will provide global connectivity for customers that need to cost effectively monitor and control their remote assets.

The team that created Astrocast led the design and launch of Swiss-Cube, Switzerland's first satellite, which currently holds the record for the longest operation of a nanosatellite, having operated for over 8 years.

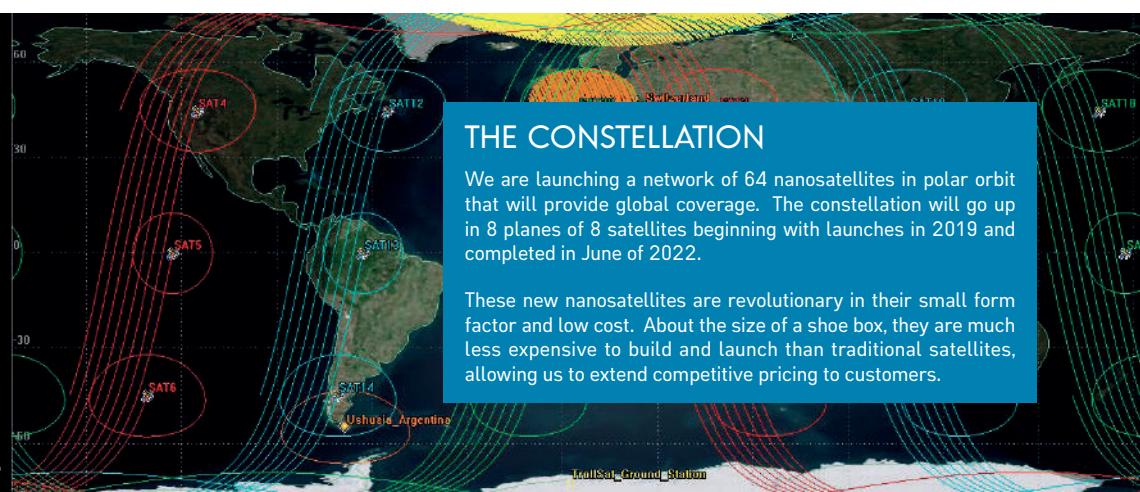
Sigfox®<sup>®</sup>, LoRa®<sup>®</sup> and other Low Power Wide Area Networks (LPWANs), as well as new cellular technologies like LTE-M and NB-IoT, have created an explosion in new monitoring applications because of their low-cost components and ease of development and integration. Astrocast extends this same low-cost and easy to integrate technology structure to areas that cannot be connected easily with these terrestrial technologies.



## THE CONSTELLATION

We are launching a network of 64 nanosatellites in polar orbit that will provide global coverage. The constellation will go up in 8 planes of 8 satellites beginning with launches in 2019 and completed in June of 2022.

These new nanosatellites are revolutionary in their small form factor and low cost. About the size of a shoe box, they are much less expensive to build and launch than traditional satellites, allowing us to extend competitive pricing to customers.



## Astrocast SA

Website	<a href="https://www.astrocast.com/">https://www.astrocast.com/</a>
Languages	French, English
Locations	Ecublens
Number of employees	Worldwide: 27 Switzerland: 23
Year of foundation	2014
Turnover	-



**Stand**

Tuesday 9  
S10

### Description

Astrocast is a start-up based in EPFL Innovation Park in Switzerland and building a network of leading-edge nanosatellites in Low Earth Orbit to provide cost-effective access to IoT (Internet of Things). Astrocast will offer a global coverage including remote areas on land, oceans and mountains. Astrocast terminals collect and transmit data from sensors or other customer assets. The data is collected by constellation of nanosatellites. The collected data is stored on the satellite and then forwarded to ground stations located around the globe. The ground stations forward the data to the cloud database, which is easily accessible to clients.

*Field(s) of activity: M2M*

Employment offers	Required profiles
Job offers are published on the website.	IT system engineer, embedded software engineer, satellite operations engineer, sales, software application engineer, software protocol engineer, software security engineer, electronics technician, microtechnics technician.

# cb atfinity



atfinity innovates the financial industry by combining strong banking expertise with engineering DNA. We use artificial intelligence to help banks digitalize their internal processes.

Stop by our stand and hear about opportunities!

# atfinity GmbH

Website	http://www.atfinity.io
Languages	English, German
Locations	Zurich
Number of employees	Worldwide: 15 Switzerland: 15
Year of foundation	2016
Turnover	-

CB atfinity

**Stand**

Tuesday 9  
S1

## Description

atfinity is a fintech start-up from Zurich. We are a great mixture of engineers, designers and business experts. Banks have to adhere to an ever increasing number of regulations. This is mostly done manually. We develop software that understands regulations digitally and uses AI to automatically create and optimise processes like onboarding. This makes the experience more pleasant for banking clients and helps banks reduce costs. In all our work we go from end-to-end: we analyse the market, technology trends and our customers; build mobile apps, look at usage & operations and design software that provides great user experiences. Our greatest assets are our employees and we have various initiatives to ensure that we stay at forefront in our field. Each employee has an educational budget. We always ensure that everyone knows why we are building something and not something else - open communication and feedback are two of our core values. If you have a problem-solving mindset and desire to improve the financial industry we might be the right choice for you.

*Field(s) of activity:* Fintech

Employment offers	Required profiles
<ul style="list-style-type: none"><li>› DevOps Engineer</li><li>› Junior Product Designer</li><li>› Product Designer</li><li>› Quality Assurance Engineer</li><li>› Software Engineer</li><li>› Software Engineer - Intern (4-12 months) or working student</li></ul>	





MEASUREMENT SOLUTIONS



## Optical Measurement Products and Services for the Medical Industry



### spryTrack

**Compact & Mobile** slightly longer than a pencil  
**Sub-millimetric precision** 130 µm RMS up to 1 m  
**Bluetooth direct link to a tablet** (iOS, Win, Android)  
**USB 3.0 type C** complete access to images and data  
**Active and passive markers** tracked simultaneously



[www.atracsys-measurement.com](http://www.atracsys-measurement.com)

### fusionTrack family

**Real-time** high-speed 335 Hz and low latency 4 ms  
**High-precision** 90 µm RMS up to 2 m  
**Ethernet connection** for both data and power (PoE+)  
**Open system** complete access to images and data  
**Active and passive markers** tracked simultaneously



### Active and Passive Markers

Website	<a href="http://www.atracsys.com">http://www.atracsys.com</a>
Languages	French, English, German
Locations	Puidoux
Number of employees	Worldwide: 21 From EPFL: 12
Year of foundation	2004
Turnover	-



**Stand**

Tuesday 9  
S66

---

Description

Atracsys is a Swiss based global engineering and manufacturing company providing cutting edge optical tracking technology to the medical industry. The company is organized in two main activities: product manufacturing of either off-the-shelf or customized tracking solutions, Engineering servicing including consulting and integration support. Atracsys solutions combine utmost measurement accuracy, speed and reliability. Atracsys technology is entirely designed, engineered, manufactured and verified in Switzerland and follows the ISO 13485 medical quality system. Atracsys aims at continuously helping surgeons all around the world to guide their instruments with sub-millimetric precision for better patient outcomes.

*Field(s) of activity: Optical Measurement Solutions*

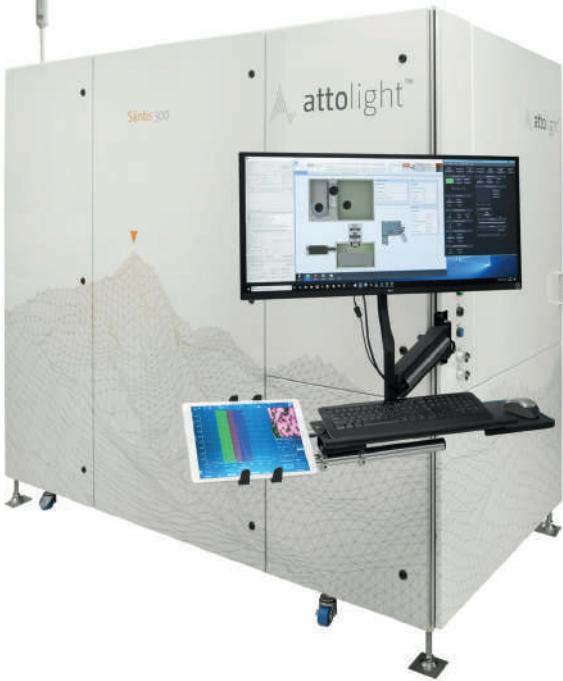
Employment offers	Required profiles
<ul style="list-style-type: none"> <li>› Salesperson with Engineering Background 70-100% (m/w) in Puidoux (VD).</li> <li>› Business Developer with Engineering Background 70-100% (m/w) in Puidoux (VD).</li> </ul>	

Electronics



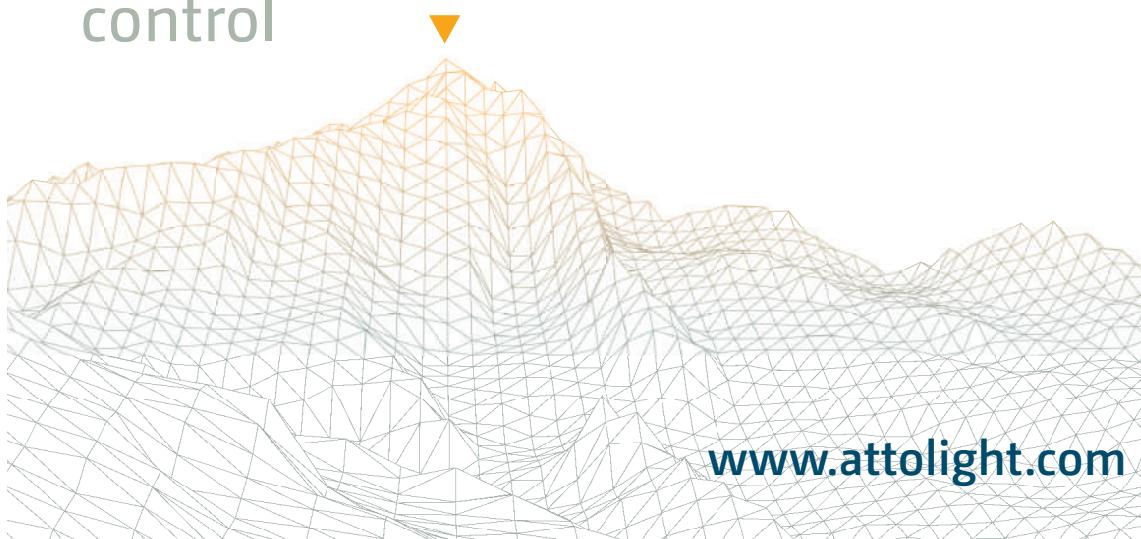


# attolight™



# Säntis 300

Wafer Cathodoluminescence for  
production statistical process  
control

An abstract background graphic consisting of several overlapping, translucent 3D surface models. These surfaces are rendered with a wireframe mesh and colored in shades of orange, yellow, and white, creating a sense of depth and data visualization.

[www.attolight.com](http://www.attolight.com)

# Attolight SA

Website	http://www.attolight.com
Languages	French, English
Locations	Lausanne
Number of employees	Worldwide: 14 Switzerland: 12
Year of foundation	2008
Turnover	-



attolight™

## Stand

Tuesday 9  
S35

## Description

Attolight manufactures market-leading, fully integrated cathodoluminescence (CL) systems for compound semiconductor characterization and failure analysis. Our CL-SEM's nm spatial resolution and hyperspectral capability enables facile and rapid defect inspection in LEDs, MicroLEDs, Transistors (Power, RF, advanced logic), Lasers. We have a strong focus on compound semiconductor materials, the importance of these materials strongly increases in multiple market segments. One example is automotive where the increase of power density and system cost reduction of GaN based transistors is a game changer. Attolight is currently launching its first in-line full-wafer CL control tool compatible with wafers up to 300 mm.

*Field(s) of activity: Wafer Cathodoluminescence for production statistical process control*

Employment offers	Required profiles
	<ul style="list-style-type: none"><li>› Software Engineer</li><li>› Field Engineer</li><li>› Electrical Engineer</li><li>› Application Engineer</li></ul>

Materials



# The global leading expert focused in the Commodity market

## Metals, Energy, Agriculture, Trading

We are looking for engineering graduates or students to join our team of seasoned consultants

### Who are we?

Headquartered in London and established all across Europe and Asia, the Consultancy was created back in 2009 to advise commodity houses and investment banks on complex issues and support them on technical projects.

Number one in Metals, Atum Consulting is also a key player in Agriculture and Energy - overall a true partner on physical and non-physical commodities trading, from business process and controls to system deliveries.

### Our locations

- United Kingdom
- Switzerland
- Germany
- Morocco
- Singapore
- Nordics
- Africa

### Join us!

To continue supporting our rapid growth, we are always looking for talented, motivated graduates to join us and help us grow even further.

Graduates can join us at the following roles:

- Junior Consultant, Metals
- Junior Consultant, Soft commodities
- Junior Data Consultant
- Junior Project Manager
- Internships

In these roles you will help our clients, the world's leading trading houses and banks work with the latest technologies on the market.

For any questions or to apply, please send your CV to [careers@atum-consulting.com](mailto:careers@atum-consulting.com). We will get back to you as soon as possible.

# Atum Consulting

Website	http://atum-consulting.com/
Languages	French, English
Locations	Geneva, London
Number of employees	Worldwide: 35 Switzerland: -
Year of foundation	2009
Turnover	-

ATUM CONSULTING

**Stand**

Tuesday 9  
S43

## Description

The global leading expert focused in the Commodity market Headquartered in London and established all across Europe and Asia, the Consultancy was created back in 2009 to advise commodity houses and investment banks on complex issues and support them on technical projects. Number one in Metals, Atum Consulting is also a key player in Agriculture and Energy - overall a true partner on physical and non-physical commodities trading, from business process and controls to system deliveries.

Employment offers	Required profiles





**biowatch<sup>ID</sup>**

# BIOWATCH SA

Website	http://biowatchid.com
Languages	French, English
Locations	Lausanne
Number of employees	Worldwide: 9 Switzerland: 9
Year of foundation	2015
Turnover	CHF 300'000

**biowatch**

**Stand**

Tuesday 9  
S44

## Description

Biowatch is working on a wearable device that aims at replacing your keys, cards and passwords to free your hands, your pockets, and your mind. The wearable is secured by a patented wrist vein pattern recognition system coupled with a wrist detection solution.

*Field(s) of activity: Biometrics and wearable*

Employment offers	Required profiles
<ul style="list-style-type: none"><li>› DevOps</li><li>› Image processing</li><li>› Embedded software /firmware</li><li>› Signal processing pp designer</li><li>› Security architect</li><li>› Mechanical engineering</li><li>› Industrialisation specialist</li></ul>	<ul style="list-style-type: none"><li>› DevOps</li><li>› Image processing</li><li>› Embedded software /firmware</li><li>› Signal processing pp designer</li><li>› Security architect</li><li>› Mechanical engineering</li><li>› Industrialisation specialist</li></ul>

Electronics





## Changer quelque chose dans votre vie et dans celle des autres.

Fondation à but non lucratif, nous œuvrons pour la création d'outils innovants basés sur des technologies informatiques et électroniques, pour venir en aide aux personnes en situation de handicap. De manière régulière, pour notre site de Sierre, nous cherchons des :

### Stagiaires bachelor/master ou civilistes

#### Exemples de projets :

- Pilotage de fauteuil roulant avec les yeux
- Navigation et odométrie pour fauteuil roulant semi-autonome
- Logiciel d'aide à l'écriture pour dyslexiques et dysorthographiques
- Détection de chutes pour personnes âgées
- Méthodologie de frappe dactylographique à 5 doigts
- Domotique et dispositif de contrôle de l'environnement
- Cartable numérique pour ouvrage scolaires
- Outil d'aide à la décision pour reclassement professionnel
- Outil de traduction de français classique au français simplifié
- Living Lab sur la thématique du handicap
- Etc.

#### Profils recherchés :

- Ingénieurs en informatique et/ou électronique
- Jeunes personnes motivées par des projets centrés utilisateurs



## Centre d'innovation pour les technologies d'assistance (IAT)

Site web	http://www.iatlab.ch
Langues	Français
Lieux	Sierre
Nombre d'employés	Suisse : 14
Année de fondation	2018
Chiffre d'affaire	<i>non lucratif</i>



Centre d'innovation  
pour les technologies  
d'assistance

### Stand

Mardi 9  
S25

### Description

Le centre d'innovation pour les technologies d'assistance (IAT) est le département spécialisé R&D de la Fondation Suisse pour Paraplégiques (FSP). Le but de notre équipe, de 4 à 7 personnes, est de créer des outils innovants basés sur les technologies informatiques et électroniques. Ce nouveau centre est ouvert depuis le 1<sup>er</sup> janvier 2018 à Sierre, en Valais.

*Activité(s) spécifique(s) : Création de moyens auxiliaires électroniques pour personnes en situation de handicap*

Offres d'emploi	Profils recherchés
Stages : Bachelor, Master, service civil	Ingénieurs en informatique et/ou électronique

Bureau d'étude





Website	<a href="https://www.cleverdist.com/">https://www.cleverdist.com/</a>
Languages	English
Locations	Plan-les-Ouates, Geneva
Number of employees	Worldwide: 10 Switzerland: 10
Year of foundation	-
Turnover	-



**Stand**

Tuesday 9  
S9

## Description

Cleverdist is a world leader in Industry 4.0 setting a new standard in the design and integration of large software and control systems. At Cleverdist we serve a wide range of industries (petrochemical, oil & gas, energy, transportation, water & wastewater, nuclear, building automation and research) by providing a set of control system related services such as conceptual design and prototyping, solution architecture, integration with ERP, custom MES development, supervisory systems, smartphone and web applications and portals. Our staff adapt to and understand the needs of even the most complex businesses and infrastructures of today. We are experts in confronting novel problems and thinking “outside of the box” to provide creative solutions. We work for the most demanding clients worldwide which share a common factor, they are trying to innovate or disrupt their market and have unprecedented requirements.

*Field(s) of activity: Industry 4.0, Industrial Automation and Control Systems*

Employment offers	Required profiles
<p>Join our software engineering artisan team providing uniquely crafted solutions to innovative and state-of-the-art industrial control projects worldwide. Contribute to the design and the development of in-house innovative product developments for industry. Bring your energy and creativity to technical and design discussions.</p>	<p>Imagine a place where you can bring your full value while you learn many new things in an environment full of energetic people with long research experience. We are looking for people with excellent computing skills, dedicated to innovation, problem solving and to design and develop systems in a high-tech environment. People that can help Cleverdist in continuing to deliver excellence and create one-of-a-kind systems, no matter what industry we step into.</p>





# COAEX D.

Curious? Adventurous? Passionate? And you don't even know your own street? Codex D. is here to rectify it. Through our smartphone application, live mystery in your ecosystem. Anywhere, anytime. Your story begins **now**.

[codex-d.com](http://codex-d.com)

[contact@codex-d.com](mailto:contact@codex-d.com)

SUPPORT US



## Codex D.

Website	<a href="https://www.codex-d.com/">https://www.codex-d.com/</a>
Languages	French, English
Locations	Lausanne, Paris
Number of employees	Worldwide: 6 Switzerland: 4
Year of foundation	2018
Turnover	-

**CO**▲**E**X **D.**

**Stand**

Tuesday 9  
S67

### Description

It's Sunday afternoon. You want to get out, but what to do? Take a walk? Go to the museum? To an escape game? Something intriguing, educational, immersive? You decide to unsheathe your smartphone and launch your Codex D. app.

Immediately, messages flow: you start to investigate on a dark case of painting thief or try to unmask the members of a secret society. The clock is ticking, the streets are full of clues but the mystery remains. Explore the monuments, puzzle out codes, find hidden clues, and rediscover places you pretended to know. As you progress, your choices change the story, the characters and their reaction. From forgotten squares to famous monuments, between stories and investigations, will you find the culprit before time runs out?

*Field(s) of activity: Gamification de visites urbaines*

Employment offers	Required profiles
Android/iOS Developer Drawer Scenarist	EPFL students in SC/IN Students in arts, history, cinema with an interest for escape games, treasure hunts or simply adventure.





# COMMOCOCHAIN

Physical commodity  
execution & payment platform

Built by traders  
For traders

Swiss Made  
Powered by Blockchain



Join us !

[commochain.io](http://commochain.io)

[info@commochain.io](mailto:info@commochain.io)

# CommoChain

Website	<a href="http://www.commochain.io">http://www.commochain.io</a>
Languages	French, English
Locations	Geneva
Number of employees	Worldwide: 2 Switzerland: 2
Year of foundation	2018
Turnover	-



**Stand**

Tuesday 9  
S70

## Description

CommoChain streamlines and secures international trade execution by providing a decentralised platform whereby exporters and importers, shipping companies, freight forwarders, ports and customs authorities, financing and credit insurance providers, contribute to the execution and/or financing of transactions within a secure and real-time environment. With guaranteed identification of parties involved, digital exchange of documents, secured automated payments and an immutable audit trail of execution. Our platform:

- › Accelerates execution, reduces costs and risk of fraud, and increases trust between market participants.
  - › Provides a marketplace for trade finance with diversified sources of financing and credit insurance.
- We are base in Geneva, one of the biggest commodity trading hub in the world! Join us in this exciting venture!

*Field(s) of activity: Blockchain for commodity trading*

Employment offers	Required profiles
<p>Looking for interns then to be converted in full-time position. If profile is out-standing might be considered as CTO/co-founder.</p> <p>Early stage start-up with huge potential in Switzerland (50% of commodity trading is done here!)</p>	<p>Computer science engineers:</p> <ul style="list-style-type: none"> <li>› Front/back-end (REACT, JavaScript...)</li> <li>› Blockchain (Solidity...)</li> <li>› Artificial intelligence / OCR</li> </ul>

Energy



# We Design, Develop and Market state of the art digital solutions for you

[GET A PROPOSAL](#)



## You have a digital project, we have the skills to make it happen!

### Design

Our design journey starts with wireframes, user flows, mockups and prototypes. We research your users' behaviours to help you define the specifications of your project. The goal is clear: top of the line UX and UI design, for any kind of digital projects, from mobile applications to websites.

### Development

Our software engineers are passionate by web and mobile applications. We provide native development on iOS (Swift) or Android (Kotlin) and leverage modern languages like React.js or Node.js to build reliable software solutions. We are not scared by the challenges of complex projects!

### Digital Marketing

Starting by an analysis of your website and of your competitors, we help you define a complete digital marketing strategy. From optimising or producing content to driving traffic to your website or mobile application, we have the skills, knowledge and energy to help your business grow.

# coteries • Lab

## Let's meet!

Coteries.com  
Sébastien Flury, CEO

+41 78 822 96 47  
[seb@coteries.com](mailto:seb@coteries.com)

# Coteries SA

Website	<a href="https://www.coteries.com">https://www.coteries.com</a>
Languages	French, English, German, Italian
Locations	EPFL Innovation Park
Number of employees	Worldwide: 6 Switzerland: 6
Year of foundation	2012
Turnover	-

coteries Lab

**Stand**

Tuesday 9  
S58

## Description

Coteries is a full-stack digital agency, capable to coach you from the idea to design/build your product as well marketing it online. The company is specialized in web and mobile app development and develops native mobile applications in iOS, Android and Windows (+ React Native), as well as websites or complex web applications. Every project starts with a prototype, static or dynamic. At Coteries, we are experts in developing prototypes (aka Minimal Viable Product or MVP), we are also recognized for the quality of our UX/UI. We can also handle or support your digital marketing efforts. Our customers base counts for instance big companies like Swisscom or Local, as well as the EPFL Innovation Park or start-up companies like Geosatis. Coteries also develops its own products, like for instance the Group Travel Planning solution “Planify”. Planify allows group travel organizers to create and share an always up-to-date program for their participants.

More info: [www.planify.io](http://www.planify.io)

## Employment offers

Internships, employments

## Required profiles

- › Software developers (iOS, Android, web (front and back-end), react.js)
- › Digital Marketing UX/UI
- › Designer Sales representatives





**CREAL3D**  
WE FOCUS ON FOCUS

VIRTUAL REALITY TODAY CAUSES EYE-STRAIN  
DUE TO UNNATURAL EYE FOCUS

WE FIX IT



# CREAL3D SA

Website	<a href="http://www.creal3d.com">http://www.creal3d.com</a>
Languages	French, English
Locations	Lausanne
Number of employees	Worldwide: 6 Switzerland: 6
Year of foundation	2017
Turnover	-



**Stand**

Tuesday 9  
S46

## Description

Imagine you could see all our useful digital information mixed in the real world around us instead of on a smartphone screen. We make wearable smart-glasses which blend virtual objects into the real world naturally without the eye-strain that you may know from today's 3D cinema or virtual reality goggles. What is wrong today? Just try to look at your finger with one eye. The finger is sharp while everything else is blurred. Then change focus on something beyond the finger. The blur changes. This is how our eyes see the real world, but not today's virtual world. Our smart-glasses let you see the virtual objects in the same way you see the real ones which allows to mix them. We provide the missing link to truly functional mixed reality.

*Field(s) of activity: Virtual and Mixed Reality hardware*

Employment offers	Required profiles
<ul style="list-style-type: none"> <li>› Optics and photonics.</li> <li>› Electronics, embedded system, digital signal processing, microelectronics.</li> <li>› Virtual reality and mixed reality software.</li> </ul>	<p>We are constantly searching for talented, enthusiastic and creative people. If you want to be part of the creation of a new medium which is able to truly immerse people into virtual world, if you want to be one of the first who will see it, if you enjoy challenging problem solving, if you are resourceful and full of creative ideas, if you enjoy making and hacking, do not hesitate to contact us.</p>



CRYPTO FINANCE AG

# YOUR GATEWAY TO THE CRYPTO WORLD.

EXCELLENCE. QUALITY. INTEGRITY.

ASSET MANAGEMENT.

BROKERAGE.

STORAGE.

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🌐 [WWW.CRYPTOFINANCE.CH](http://WWW.CRYPTOFINANCE.CH)

🐦 [@CRYPTOFINANCEAG](https://twitter.com/CRYPTOFINANCEAG)



CRYPTO FINANCE

# Crypto Finance AG

Website	<a href="https://www.cryptofinance.ch/en/">https://www.cryptofinance.ch/en/</a>
Languages	English, German
Locations	Zurich
Number of employees	Worldwide: 40 Switzerland: 40
Year of foundation	2017
Turnover	-



CRYPTO FINANCE

**Stand**

Tuesday 9  
S45

## Description

Crypto Finance Group is a financial technology company, providing blockchain-related services through its three divisions Asset Management, Brokerage and Storage. The aim is to facilitate the implementation of blockchain technology in the global economy, thanks to a range of high-quality financial services.

*Field(s) of activity: Asset Management, Brokerage and Storage (Private Key Management)*

### Employment offers

We welcome spontaneous applications. If you do not see a job posting that matches your profile, please use the form on our contact page to tell us about yourself and your interest in Crypto Finance Group. We will get in touch with you. Crypto Finance Group does not accept unsolicited applications from recruitment agencies.

Jobs: <https://www.cryptofinance.ch/en/jobs/>

### Required profiles

The Crypto Finance Group is a fast-growing, exciting place to work with tremendous opportunities for personal growth and professional advancement. We are looking for an entrepreneurial individual with a high degree of personal initiative interested in blockchain technology and crypto assets.





## Meet Vizir, hands-free thermal imaging done right

Hands free thermal imaging has long been a dream of firefighters, but no convincing implementations are currently on the market. Darix finally makes it possible to see through smoke without carrying extra gear. A combination of a transparent display, a high quality thermal sensor and smart electronics and software enable it.

## Our mission

Beside successfully supporting firefighters and first responders, we are also dedicated to bring Augmented Reality to other professionals during their work. At Darix we are experts in understanding how AR can be applied to a specific use-case, with the goal of maximising workflow integration, scalability and cost benefits. We work with multiple existing hardware and software blocks which we can adapt to any specific use. From a basic Remote Support service to advanced AR training solutions, we work hard to bring our clients the exact solution they need.

## Interested?

We are looking for engineers with a background in electronics, micro-engineering, computer science (computer vision), and mechanical engineering. Feel free to visit us at our booth or contact us through the contact info below.

[jobs@darix.ch](mailto:jobs@darix.ch) | <http://www.darix.ch>

# Darix Sàrl

Website	<a href="https://www.darix.ch">https://www.darix.ch</a>
Languages	English
Locations	Lausanne
Number of employees	Worldwide: 4
Year of foundation	2017
Turnover	-

**Stand**

Tuesday 9  
S36

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**Description**

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Firefighters operate in dangerous environments with low visibility. This poses a threat to their safety, limits their efficiency and ability to save people. Darix proposes hands-free thermal augmented vision that greatly increases their situational awareness. This solution integrates fully into their breathing masks and has been validated directly with firefighters.

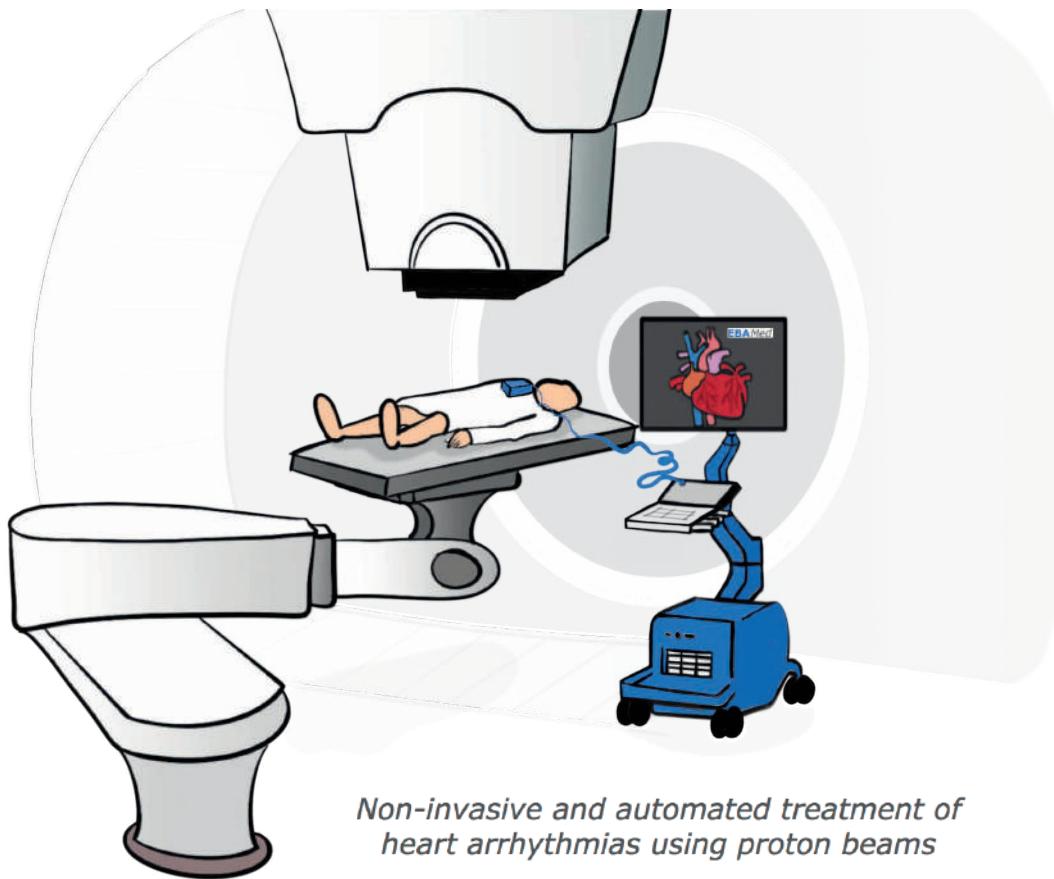
*Field(s) of activity: Smartglasses and wearables*

Employment offers	Required profiles
	<p>We are looking for engineers with a background in electronics, micro-engineering, computer science (computer vision), and mechanical engineering.</p>

Electronics



# EBA Med



*Non-invasive and automated treatment of  
heart arrhythmias using proton beams*

Endorsed by



Website	<a href="http://eba-med.com/">http://eba-med.com/</a>
Languages	French, English, Italian
Locations	Campus Biotech Innovation Park (Geneva)
Number of employees	Worldwide: 5 Switzerland: 5
Year of foundation	2018
Turnover	-

**EBA Med**

**Stand**

Tuesday 9  
S33

## Description

Every year in Europe, 300'000 patients are treated for heart arrhythmia using manual surgeries, which are scary, complex and lengthy. EBA Med's non-invasive solution based on proton beams enables the same treatment in a single out-patient session, whilst saving hospitals 5 times the time and at a competitive cost.

Join us to help medical doctors make hearts beat right!

*Field(s) of activity: MedTech*

Employment offers	Required profiles
<p>Main tasks:</p> <ul style="list-style-type: none"> <li>› Responsibility for prototype/product development in cooperation with technical and clinical partners: definition of HW/SW requirements, project follow-up, verification and validation.</li> <li>› Contribution to other activities based on competence and project progress: business development, financial planning, fund-raising, regulatory affairs, recruitment.</li> </ul> <p>Main requirements:</p> <ul style="list-style-type: none"> <li>› Proven experience in software development and project management are crucial.</li> </ul>	<p>We develop and commercialize a medical device (hardware and software) for the non-invasive treatment of heart arrhythmia using proton beams.</p> <p>We have one specific open position at the moment (Biomedical Project Manager, see on the left for description) and are always happy to discuss with enthusiastic, results-driven and hands-on individuals. Key competence areas are medical image analysis, motion tracking and medical physics.</p>





The only Swiss certification program directed towards the food service sector to:

- ✓ Reduce costs
- ✓ Reduce environmental impacts
- ✓ Differentiate the restaurant

**Ecocook® ↔ Excellence**

## Certification Levels



### Sustainability Consulting

- Self-assessment platform
- Initial Audit
- A to Z Accompaniment



### Sustainable Restaurant Certificate

- Independent Organization
- Annual Audits



### Marketing & Communication

- f t in i
- Personalised Website
- Personalised Booklet

## Certification Criteria

200 certification criteria concrete, achievable and specific



FOOD  
& BEVERAGE



MENUS  
& COOKING



COMMUNICATION



RESOURCES



PRODUCTS  
& MATERIALS



WASTE



SOCIAL  
RESPONSIBILITY



COMPENSATION  
& DONATIONS

## Our Partners



LeCAFÉ ENNING



TOM CAFÉ



VAPIANO®



[www.ecocook.com](http://www.ecocook.com)

# EcoCook

Website	<a href="http://ecocook.com">http://ecocook.com</a>
Languages	French, English, Spanish
Locations	Lausanne (headquarter) and Barcelona
Number of employees	Worldwide: 3 Switzerland: 3
Year of foundation	2016
Turnover	-



**Stand**

Tuesday 9  
S24

## Description

The Ecocook certification is like the Sustainability Michelin Star for consumers. Ecocook is a guarantee that the restaurant is sustainable and is committed with sustainability at all levels, from the local and healthy food used, the biodegradable cleaning products, to the reusable tableware and utensils. For restaurants, Ecocook is the only international sustainable restaurant certification program, made in Switzerland, allowing restaurants to reduce costs, reduce their environmental impacts and guarantee their sustainable practices. The certification is given after an independent on-site certification audit. The assessment and certification process are followed through the Ecocook 3.0 online platform which makes the process very fast, and easy. Moreover, the platform allows to remotely visualise results, and manage different restaurant's sustainability in one place. Among our clients there are Tom Café and the International Olympic Committee, Takinoia EPFL, La Pinte Vaudoise and GastroVaud, Vapiano Lausanne.

*Field(s) of activity: Restaurant's Sustainability Assessment Certification and Communication*

Employment offers	Required profiles
	<ul style="list-style-type: none"> <li>› Environmental engineers</li> <li>› Environmental biologist</li> <li>› Chemist or equivalent Commercial engineer</li> </ul>

# EDAPHOS



In a few words :

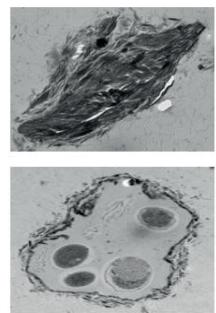
- A young, dynamic and passionate team,
- Offers innovative solutions in environment,
- International ambition,
- Development of new concepts.

Main concepts :



Diagnostis of organic matter

Diagnostic



Formulation



Use



# Edaphos

Site Web	<a href="https://www.facebook.com/EdaphosFR/">https://www.facebook.com/EdaphosFR/</a>
Langues	Français, Anglais
Lieux	Genève, Haute-Savoie
Nombre d'employés	Monde : 5 Suisse : 0
Année de fondation	2018
Chiffre d'affaires	-

**Stand**Mardi 9  
S68

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**Description**

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With different academic partners, Edaphos offers a service aimed at recovering waste or mineral materials in order to produce fertile land. The expertise in soil engineering makes it possible to create fertile soils in situ from sterile soils (industrial wasteland, quarry redevelopment) or fertile materials from waste. This solution makes it possible to recycle large quantities of waste or to re-vegetate surfaces in difficult conditions (polluted soils, desert soils, etc.) without resorting to soil sampling in natural or agricultural areas.

*Activité(s) spécifique(s) : Ingénierie pédologique*

Offres d'emploi	Profils recherchés





# Don't think waste...

...think RESOURCE!



## Join the Embion team!

We look for "inventors" and "entrepreneurs".  
Are you resourceful, results-oriented and practical thinking?

**Come and meet us!**

Open positions in:

- ⦿ R&D Specialist in catalytic process scale-up
- ⦿ Various internship positions in chemistry and chemical engineering



[www.embiontech.com](http://www.embiontech.com)

**embion**  
technologies

# Embion Technologies

Website	http://embiontech.com
Languages	English
Locations	Ecublens, Switzerland
Number of employees	Worldwide: 5 Switzerland: -
Year of foundation	-
Turnover	-



## Stand

Tuesday 9  
S12

## Description

Embion Technologies develops groundbreaking technology for producing the next generation of prebiotic ingredients for microbiome nutrition. An EPFL spin-off with a new class of catalysts which allow to efficiently extract prebiotic ingredients from agricultural and food industry byproducts for food, feed and cosmetics applications.

## Employment offers

- › R&D Specialist in industrial catalytic process scale-up.
- › Various internship laboratory positions in chemistry and chemical engineering.

## Required profiles

We are looking for people with the “inventor” and “entrepreneur” mindset. You will join a small but dynamic team and that innovates to bring to the market natural ingredients for food and cosmetics, made in a sustainable way. We are particularly interested for resourceful, results-oriented and practical thinking applicants.





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The Swiss-made cloud provider empowering  
startups, research and enterprises worldwide.  
**Simple, scalable, and safe.**

[WWW.EXOSCALE.COM](http://WWW.EXOSCALE.COM)

Hiring talented people at our HQ in Lausanne.

## Exoscale

Website	<a href="https://www.exoscale.com">https://www.exoscale.com</a>
Languages	French, English
Locations	Vaud
Number of employees	Worldwide: 19 Switzerland: -
Year of foundation	-
Turnover	-



**Stand**

Tuesday 9  
S53

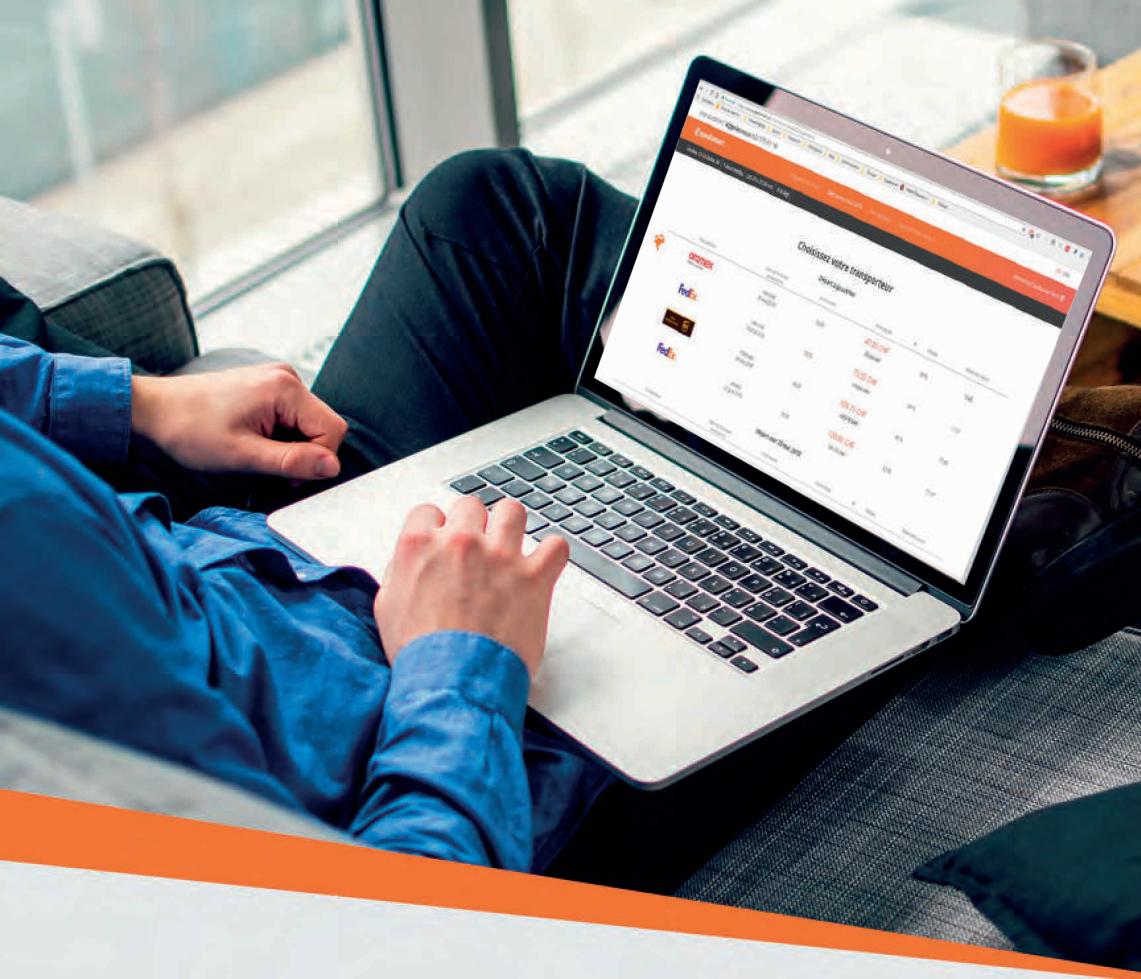
### Description

Exoscale is a European cloud provider originated in Switzerland with datacenters in Germany, Austria, and Switzerland. We offer IaaS services like virtual machines, object storage, dns management, and more. Thanks to a straightforward and automatable interface to operate your infrastructure, Exoscale focuses on security - performance - support, in order to give you a simple, scalable, and safe cloud experience.

*Field(s) of activity: Cloud provider*

Employment offers	Required profiles





**LES ENTREPRISES  
PASSENT PAR**

**E**xpedismart.ch

Pour envoyer leurs courriers et colis  
avec



**FedEx**



**aramex**  
delivery unlimited

# Expedismart.ch /iKompar SA

Site web	<a href="https://www.expedismart.ch">https://www.expedismart.ch</a>
Langues	Français, Anglais
Lieux	Genève
Nombre d'employés	Monde : 4 Suisse : 4
Année de fondation	2015
Chiffre d'affaire	-



**Stand**

Mardi 9  
S2

## Description

Site internet qui permet de comparer et de réserver des services de livraison. USP : Comparaison instantanée des services de 4 transporteurs. Réservation des services de livraison avec des tarifs négociés (env. 50% de réduction) UX simple et intuitive, service client et conseil pour vos envois.

Activité(s) spécifique(s) : Comparateur de service de livraison

Offres d'emploi	Profils recherchés

Transports





[www.eyeware.tech/careers](http://www.eyeware.tech/careers)

# Eyeware Tech SA

Website	http://www.eyeware.tech
Languages	French, English, German
Locations	Martigny, Lausanne
Number of employees	Worldwide: 7 Switzerland: 2
Year of foundation	2016
Turnover	-



**Stand**

Tuesday 9  
S3

## Description

Join one of the most exciting start-ups that combines robotics, computer vision, and machine learning! Welcome to Eyeware, a Swiss start-up that develops unique 3D eye tracking technology. Our software allows people to interact with cars, robots, computers, and phones using only their eyes. We enable machines to understand our attention and to interact with us in a natural way. Eyeware is building Attention AI for multiple industries like automotive, robotics, retail, healthcare, gaming, and more. We have active prototype projects with large industrial corporates, and we are looking for your support to grow our development team. Recognized as a top-level start-up in national and international competitions, we have participated in the MassChallenge Switzerland 2016 and TechFounders 2017 accelerator programs, and have been nominated in Top 5 Swiss IT Companies 2017 by SwissICT.

## Employment offers

Current open positions include: Computer Vision Researcher, with previous research experience in computer vision research, and Software Engineer with experience in C++ and/or python.

Other positions might become available so please reach out to us if you are motivated to be part of our team. We also able to offer internships on a wide range of topics, from web development to mobile app development or 3D machine vision algorithms.

## Required profiles

We are looking for talented young software engineers with interest in computer vision, machine learning, and software engineering. Experience with C++ (and/or) Python is strongly preferred. Internships of 3-6 months are available on exciting projects. Full-time positions are also available at our office in Martigny. You can find more information on our website and feel free to contact us directly at [contact@eyeware.tech](mailto:contact@eyeware.tech).





Download  
the app

Ticketless solution for public transport



Website	<a href="http://fairtiq.com">http://fairtiq.com</a>
Languages	English
Locations	Bern
Number of employees	Worldwide: 25 Switzerland: 25
Year of foundation	2016
Turnover	-

**FAIRTIQ**

**Stand**

Tuesday 9  
S8

## Description

Over 2'000'000 trips have been made with FAIRTIQ, a mobile app that simplifies public transport ticketing using an innovative geo-positioning based technology. We use state-of-the-art technology and methods for the software development in order to support our rapidly growing user community.

*Field(s) of activity: Ticketless public transport*

Employment offers	Required profiles
	<p>The very best software engineers, with strong problem solving ability:</p> <ul style="list-style-type: none"> <li>› Data Scientists</li> <li>› Backend engineers with strong problem solving ability</li> <li>› Mobile (iOS/Android) engineers</li> </ul>



# ELIOS

INSPECT & EXPLORE INDOOR SPACES



THE COLLISION-TOLERANT UAV  
DESIGNED FOR INDUSTRIAL  
INSPECTION PROFESSIONALS

ACCESS CONFINED & COMPLEX SPACES

OPERATE EASILY WITHOUT RISK TO WORKERS

REDUCE DOWNTIMES & CUT INSPECTION COSTS



SAFE DRONES  
FOR INACCESSIBLE PLACES

[WWW.FLYABILITY.COM](http://WWW.FLYABILITY.COM)

# Flyability

Website	<a href="http://flyability.com">http://flyability.com</a>
Languages	French, English
Locations	Lausanne
Number of employees	Worldwide: 70 Switzerland: 70 From EPFL: 15
Year of foundation	2014
Turnover	-



**Stand**

Tuesday 9  
S13

## Description

Flyability introduces the first collision-tolerant flying robot designed for industrial inspection professionals. Allowing for the first-time access to complex, cluttered or indoor places, Elios is unleashing the potential of UAVs in a number of applications where their use was previously too dangerous or simply impossible. Inspection can be performed at lower costs, downtime and risks.

## Employment offers

We are just at an email away at [jobs@flyability.com](mailto:jobs@flyability.com) already looking forward receiving your application!

## Required profiles

We are always looking for motivated engineers specialized in:

- › Firmware
- › Software
- › Propulsion
- › Mechanics
- › Electronics
- › Automation.

We have multiple open internships and long term positions.

Postgraduate



**FORTIL**

# Fortil Switzerland SA

Site web	<a href="https://www.fortil.ch">https://www.fortil.ch</a>
Langues	Français, Anglais, Allemand
Lieux	Genève
Nombre d'employés	Monde : 3 Suisse : 3
Année de fondation	2018
Chiffre d'affaire	-

**FORTIL**

**Stand**

Mardi 9  
S20

## Description

Cabinet de conseil et Bureau d'Etudes, FORTIL Switzerland SA déploie son activité d'ingénierie depuis 2018. Situés à Genève, nous sommes une jeune entreprise avec pour objectif de grandir et faire grandir. Notre philosophie de développement est de considérer le facteur humain comme levier principal de cohésion et de considération. Animés par l'entrepreneuriat, le challenge et le développement personnel, nous avons des ambitions de croissance forte pour les années à venir. Nos secteurs d'activités sont variés et sans frontières géographiques en Suisse.

*Activité(s) spécifique(s) : Conseil en Ingénierie*

Offres d'emploi	Profils recherchés
	Ouvert à tous profils (Ingénieurs, développeurs...)

Conseil



**Gaitup**   
make sense of motion

## Gait Up SA

Site web	http://www.gaitup.com
Langues	Français, Anglais, Allemand
Lieux	Lausanne
Nombre d'employés	Monde : 18 Suisse : 18
Année de fondation	2013
Chiffre d'affaire	-



make sense of motion

### Stand

Mardi 9  
S57

### Description

Gait Up développe des solutions innovantes pour la mesure et l'analyse du mouvement dans les domaines de la clinique et du sport à l'aide de capteurs portables. Les résultats objectifs liés aux performances du mouvement, permettent aux professionnels de la santé et du sport d'aider les personnes à se déplacer mieux et optimiser leur efficacité. Nos produits high-end user sont distribués dans le monde entier, et positionnent Gait Up comme leader dans le monde de l'analyse de mouvement avec capteurs. Gait Up s'adresse également aux compagnies qui souhaitent ajouter des paramètres intelligents à leurs produits.  
Born in Research - Made in Switzerland - Used in Clinics.

*Activité(s) spécifique(s) : Analyse du mouvement avec des capteurs portables*

Offres d'emploi	Profils recherchés
	<p>Nous recherchons en permanence des profils talentueux et motivés. N'hésitez pas à nous contacter par email : <a href="mailto:jobs@gaitup.com">jobs@gaitup.com</a></p>

Biomédical



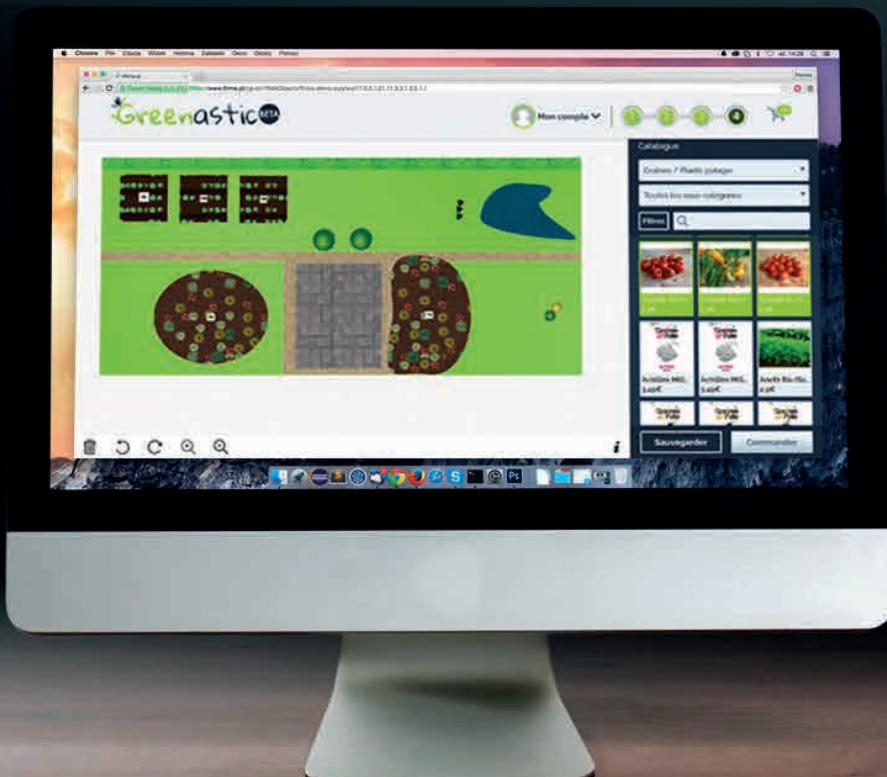


Une solution adaptée à chaque jardinier

# VOTRE JARDIN SANS PESTICIDES EN MOINS DE 10 MINUTES



## DESSINEZ, CONCEVEZ, LAISSEZ VOUS GUIDER



## Greenastic Sàrl

Site web	http://www.greenastic.com
Langues	Français, Anglais
Lieux	Lausanne
Nombre d'employés	Monde : 2 Suisse : 2
Année de fondation	2016
Chiffre d'affaire	-



### Stand

Mardi 9  
S32

### Description

Avec plus de 5 000 clients en Europe, Greenastic génère une grande attractivité auprès du grand public pour son innovation dans la conception de jardin sans pesticides. En moins de 10 minutes, un client peut créer, sans connaissance préalable en botanique, un écosystème responsable et durable, sans pesticide. Greenastic révolutionne le monde du paysagisme et du jardinage en mettant à profit l'intelligence artificielle au sein des jardiniers amateurs. Récompensé à de nombreux concours (START, Digital pitch, innover demain..), Greenastic fut sélectionné au sein de l'UNIL-HEC accélérateur et Mass Challenge. Soutenu par GENILEM, Innovaud et le réseau entreprendre, Greenastic est en voie pour devenir une start-up centrale dans le monde digitalisé du marché des plantes et des jardins connectés. Venez découvrir et faites partie de l'aventure Greenastic pour rendre meilleur le monde de demain en participant à cette nouvelle façon de jardiner. Sélectionner la bonne plante, la placer au bon endroit et lui créer le bon environnement se révélera un jeu d'enfant.

### Offres d'emploi

- › Poste de Développeur Senior.
- › Poste de stagiaire en IT pour améliorer l'application web et le site internet marchand.
- › Poste de stagiaire en communication.

Les stages sont rémunérés et d'une durée minimale de 3 mois.

### Profils recherchés

- › Développeur informatique spécialisé en angular, PhP, HTML5, Json.
- › Développeur informatique spécialisé Wordpress et woocommerce.
- › Stagiaire en communication (réseaux sociaux et communication presse).





## Transparency is in our DNA

Apply our innovative DNA-particle technology  
to create a world with truly unique and traceable products!



### Design

Unique DNA tracers are designed and applied to assign any item or fluid a "DNA identity"



### Label

The DNA tracers travel with the marked item or fluid surviving most environmental conditions



### Trace

A quick test allows to identify the marked item or fluid. Anytime. Anywhere.

Haelixa GmbH  
c/o ETH Zürich iLab  
Otto-Stern-Weg 7  
8093 Zürich, Switzerland

Get in touch with us!  
[info@haelixa.com](mailto:info@haelixa.com)  
[www.haelixa.com](http://www.haelixa.com)  
+41 44 633 69 86

Website	<a href="http://www.haelixa.com">http://www.haelixa.com</a>
Languages	English, German
Locations	Zürich
Number of employees	Worldwide: 5 Switzerland: 5
Year of foundation	2016
Turnover	-

**Haelixa**

**Stand**

Tuesday 9  
S37

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**Description**

At Haelixa we have developed an innovative technology that brings traceability to a new level. Our tracers are composed of DNA sequences protected within extremely small, robust particles. The tracers can be applied to any type of commodity or differentiated product, providing it with a unique fingerprint, which can be easily identified and quantified for multi-purpose product identification. This versatile and safe technology is open to all stakeholders, that strive for transparent production. Haelixa is an ETH Zürich spin-off. Our products and services meet high quality Swiss standards.

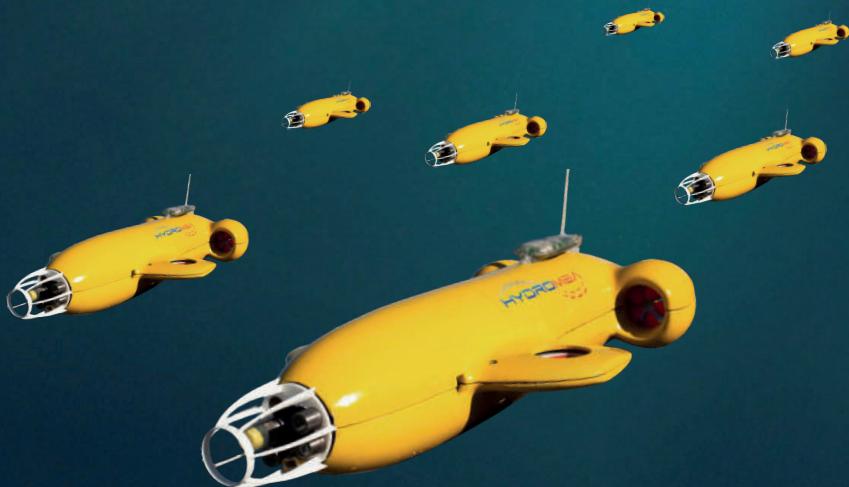
*Field(s) of activity: DNA based tracing and tracking*

Employment offers	Required profiles
R&D Engineer	We are always looking for talents to join our young, international team. If you are passionate about working in a vibrant start-up, and have a degree and working experience in Chemistry/Chemical Engineering/Material Science, Marketing, Sales, or related technical field or combination, please feel free to send us your application.





## Pioneering access to the subsea environment



Whether it's offshore oil exploration, dredging works, port surveillance or potable water source management, Hydromea revolutionizes the data access by offering a 3D real-time mapping capability and miniaturized wireless communication technologies in the harshest environment on the planet.

We provide high resolution subsea data collected by a swarm of miniaturized sophisticated drones that communicate among themselves and with subsea installations.

Join us in opening up access to the last frontier of human exploration!

[www.hydromea.com](http://www.hydromea.com)

# Hydromea

Website	<a href="http://www.hydromea.com">http://www.hydromea.com</a>
Languages	French, English, German
Locations	-
Number of employees	Worldwide: 3 Switzerland: 3
Year of foundation	2014
Turnover	-



**Stand**

Tuesday 9  
S65

## Description

Hydromea is pioneering access to subsea environment. Our startup is emerging as an undisputed leader in providing companies and institutions working underwater with tools and solutions that lead to more informed decisions and make their work safer, cost effective and simply a success. We are focused on liberating the data collection by marrying miniaturized robotics and hardware with sophisticated network algorithms and communication capabilities. And we do it at a fraction of the cost of the current technologies available in the harshest environment known to human. Today our key technology includes a swarm of Autonomous Underwater Vehicles (drones) that work in concert on a mission staying connected, scalable to any swarm size. We already developed other exciting products that have unique IP and represent breakthrough in the subsea industry. Come to our stand to learn about the adventures in a new frontier of ocean exploration!

*Field(s) of activity: Pioneering access to big data under water*

Employment offers	Required profiles
Internships, master thesis, full-time positions (early 2019)	<p>We have several positions for micro-, mechanical- and electrical engineers as well as computer scientists on a wide range of subjects such as:</p> <ul style="list-style-type: none"> <li>› Control algorithms for swarms of autonomous underwater vehicles</li> <li>› Mechanical design and construction</li> <li>› Software development</li> <li>› Signal processing and control</li> <li>› Hardware design and embedded systems programming</li> <li>› Process engineering</li> </ul>





# Explore the intersection of Data Science and Cryptography

We're hiring! Join our global startup and make an impact.

- + Software Engineers
- + Data Scientists
- + Business Development

Send your CV and  
motivation letter to  
[careers@inpher.io](mailto:careers@inpher.io)



Website	http://inpher.io
Languages	English
Locations	Lausanne, New York
Number of employees	Worldwide: 12 Switzerland: 6
Year of foundation	-
Turnover	-



**Stand**

Tuesday 9  
S69

## Description

We are a start-up developing a novel technology for privacy preserving analytics. We are seeking high performing individuals that will work on the design and development of our XOR Secret Computing (TM) Engine. You should have proven experience with development of large software systems as well as taking responsibility for testing and reviewing code and customer facing roles. You will join a smart, geographically distributed development team.

Employment offers	Required profiles
	<ul style="list-style-type: none"> <li>› Experienced software engineers</li> <li>› Data Scientists and Machine Learning experts</li> <li>› Applied cryptography engineers UI/UX designers and developers</li> <li>› Technical Business Development</li> </ul>





**Join us to change  
the future of  
computation!**

**[www.insightness.com](http://www.insightness.com)**

# Insightness

Website	<a href="http://www.insightness.com">http://www.insightness.com</a>
Languages	English, German
Locations	Zurich
Number of employees	Worldwide: 8 Switzerland: 8
Year of foundation	2014
Turnover	CHF 1M+



**Stand**

Tuesday 9  
S48

## Description

We are working with the world's biggest companies to change the future of computation. Our computer vision systems allow devices from robots to smart glasses to understand and interact with their environment. We have developed a novel type of CMOS vision sensor that performs in-pixel data compression and therefore produces less data than any conventional camera. We are also building our own highly robust and efficient algorithms for visual SLAM, tracking and other computer vision applications. Some of the biggest Asian and American players in the field of electronics and information technology are among our customers and therefore we are constantly looking for motivated and talented engineers from analog, digital and system design to computer vision and software engineering.

*Field(s) of activity: Computer Vision Sensors and Software*

Employment offers	Required profiles
<ul style="list-style-type: none"> <li>› An opportunity to work on the next big thing and to build devices that are used all around the world</li> <li>› Chance to work in a great team on a game-changing project with a huge customer</li> <li>› Work with cutting edge technology</li> <li>› Flexible work environment and flat hierarchies</li> <li>› Fair salary and stock options</li> </ul>	<ul style="list-style-type: none"> <li>› Computer Vision Engineers ideally with experience in 3D Computer Vision, C, C++, python, matlab, ROS</li> <li>› Analog Chip Designers ideally with experience in image sensor design</li> <li>› Digital Chip Designers ideally with experience in image sensor design</li> <li>› PCB Designers</li> <li>› Embedded Software Engineers ideally with experience in FPGAs, uControllers, MIPI, USB, PCB Design, C, C++</li> </ul>



# Making solar energy

## affordable



# Insolight SA

Website	<a href="https://insolight.ch/">https://insolight.ch/</a>
Languages	French, English
Locations	Ecublens VD
Number of employees	Worldwide: 10 Switzerland: 10 From EPFL: 8
Year of foundation	2015
Turnover	-



**Stand**

Tuesday 9  
S59

## Description

Insolight is a start-up working in the field of optical systems for solar energy harvesting and illumination applications. The company core technology is a planar micro-tracking system that can redirect and concentrate light coming from various incident angles. With a 36% yield, the solar panels developed by Insolight could deliver up to twice as much energy as traditional panels.

Visit [www.insolight.ch](http://www.insolight.ch) for more information.

*Field(s) of activity: Optics, micromechanics, solar energy*

Employment offers	Required profiles
<ul style="list-style-type: none"><li>› Data analysis internship</li><li>› Workshop &amp; lab internship</li></ul>	<ul style="list-style-type: none"><li>› Mechanical engineer</li><li>› Electrical engineer</li><li>› Software engineer</li></ul>

Energy





# INVOLI

ENABLING THE DRONE REVOLUTION

INVOLI is the missing link to safely integrate drones in the sky.

Its patented system ensures a safe shared sky by providing the missing information on low-altitude air traffic, thus enabling low-risk flights, unparalleled flight awareness and automatic collision avoidance strategies. This data is the missing brick to facilitate exciting drone applications such as drone delivery, drone taxis and much more.

# INVOLI

Site web	http://www.involi.com/
Langues	Français, Anglais, Italien
Lieux	Renens
Nombre d'employés	Monde : 6 Suisse : 6
Année de fondation	2017
Chiffre d'affaire	-

INVOLI

INVOLI

**Stand**

Mardi 9  
S60

## Description

INVOLI développe des technologies de pointe pour éviter les collisions entre drones et avions, en permettant aux pilotes de drones une vision inégalée du trafic aérien autour de leur zone d'opération (inclus: avions, hélicoptères, parachutes etc.). Performant même à basse altitude où pour l'instant tant les drones que les avions sont aveugles au trafic environnant, le système INVOLI repose sur la capacité de ses Micro Tours de Contrôle à collecter l'ensemble des mouvements et positions des objets volants évoluant dans son périmètre d'action. Celles-ci couvriront même les zones reculées et encaissées des vallées suisses et permettront ainsi d'intégrer de façon sûre et intelligente les millions de drones prévus dans les années prochaines (à titre d'exemple, entre 6 et 20 millions de drones sont attendus aux USA dès 2022, contre à peine 800 000 aujourd'hui).

*Activité(s) spécifique(s) : Drone*

### Offres d'emploi

Plusieurs postes ouverts, voir sur le site web.

### Profils recherchés

- › Ingénieur(s) télécom  
(RF télécommunication, antennes)
- › Ingénieur(s) électronique (PCB...)
- › Ingénieur(s) computer science / software  
(Python, C++...)

Aéronautique





# Iprova

INVENT FIRST

IPROVA IS PIONEERING THE USE OF  
ADVANCED COMPUTER ALGORITHMS  
TO HELP CREATE THE "NEXT" KEY  
COMMERCIALLY RELEVANT INVENTIONS

## WE ARE RECRUITING

Inventors with intuitive knowledge of physics or electronic engineering

---

Data scientists and algorithm developers with outstanding expertise in NLP and/or machine learning

*"Iprova is a valuable partner for Philips. They complement our own research activities with their out-of-the-box inventions and help us to generate IP where and when needed. I am very impressed by their technical expertise and advanced thinking."*

Ruud Peters, former Chief Intellectual Property Officer at Philips

Customers include



PHILIPS

HELLO@IPROVA.COM  
IPROVA.COM

# Iprova Sàrl

Website	http://www.iprova.com
Languages	English
Locations	Lausanne, Innovation Park, Building I; Cambridge and London, UK
Number of employees	Worldwide: 16 Switzerland: 10
Year of foundation	2010
Turnover	-

**Stand**

Tuesday 9  
S34

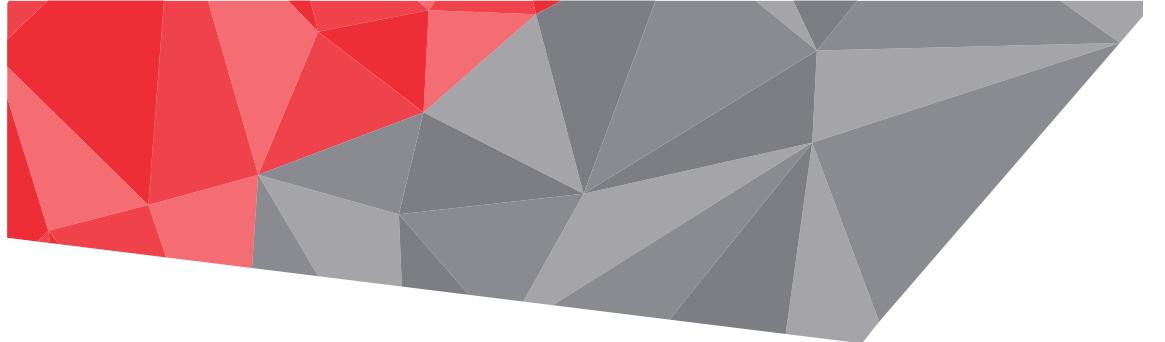
## Description

Iprova is the pioneer of data-driven invention. Our unique AI software allows us to invent faster and more diversely than ever before for our customers. Hundreds of patents have been filed based on our inventions by some of the best known technology companies worldwide. We work across a range of physical science areas including autonomous vehicles, telecommunications, healthcare, lighting, mobile devices, consumer electronics and oil & gas.

### *Field(s) of activity: Artificial Intelligence for Invention*

Employment offers	Required profiles
<ul style="list-style-type: none"><li>› Invention Developer</li><li>› Software/Algorithm Developer</li></ul> <p><a href="http://www.iprova.com/recruitment">www.iprova.com/recruitment</a></p>	<ul style="list-style-type: none"><li>› Physicists and electronic engineers for the role of Invention Developer.</li><li>› Machine learning and NLP for the role of Software Developer.</li></ul> <p>We are searching for genuinely smart individuals with a deep and intuitive understanding of their field. Above all we are searching for people who feel passionately about advancing the state of the art, whether it be in our core algorithms or the inventions we create for our customers.</p>





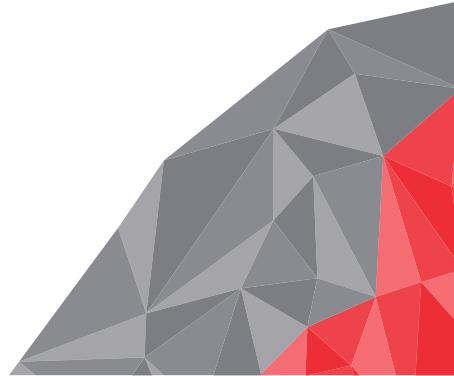
# IRsweep

Ultrafast molecular spectroscopy

Protein and tissue analysis



[www.irsweep.com/careers](http://www.irsweep.com/careers)



Website	<a href="https://irsweep.com/">https://irsweep.com/</a>
Languages	English, German
Locations	Stäfa
Number of employees	Worldwide: 13 Switzerland: 11
Year of foundation	2014
Turnover	-

**Stand**Tuesday 9  
S50

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**Description**

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We bring high-performance mid-infrared sensing to field applications, enabling our customers in research and industry to be faster and more precise. Our revolutionary chip-scale light sources enable us to do so.

*Field(s) of activity: Electronic*

Employment offers	Required profiles
<ul style="list-style-type: none"> <li>› R&amp;D engineers</li> <li>› Application engineers</li> <li>› Software engineers</li> <li>› Product managers</li> <li>› Sales engineers</li> </ul>	<ul style="list-style-type: none"> <li>› Mechanical engineering</li> <li>› Electrical engineering</li> <li>› Micro engineering</li> <li>› Computational sciences</li> <li>› Molecular and biological chemistry</li> <li>› Physics and applied physics</li> </ul>



Work today with tomorrow's engineers

# JUNIOR ENTERPRISE EPFL



FLEXIBILITY  
PERFORMANCE  
RELIABILITY

## Junior Entreprise EPFL

Website	<a href="https://je.epfl.ch/">https://je.epfl.ch/</a>
Languages	French, English
Locations	Lausanne
Number of employees	Worldwide: 32 Switzerland: 32
Year of foundation	1983
Turnover	CHF 375'000 (2017)



**Stand**

Tuesday 9  
S38

### Description

The Junior Enterprise EPFL is a non-profit organization composed of 32 volunteer members from different sectors. In parallel to their studies, the members of the association are project managers at the Junior Enterprise EPFL. They place, at their clients' disposal, the skills of EPFL students in various fields ranging from engineering to legal advice, including translation and creation of websites. The association allows students to develop their academic training through professional experience in a safe, legal, protective, and stimulating environment. Members of the JE-EPFL are united by their common interest in project management and the business world. They integrate into a real laboratory that allows them to imagine, innovate, and test. The association offers its voluntary committee the opportunity to train in a professional setting, with the idea of becoming "intrapreneurs" and the managers of tomorrow. Driven by its growing success, the association won the award of the Best Swiss Junior Enterprise 2017 as well as the Best European Junior Enterprise 2018.

Employment offers	Required profiles

Postgraduate





Do you want to use technology  
to make a positive impact on  
the environment?



Seeking **SOFTWARE ENGINEERS** motivated  
to apply high tech solutions to build a purpose  
driven product that tackles **FOOD WASTE**.

# KITRO

Website	http://www.kitro.ch
Languages	English
Locations	Zürich
Number of employees	Worldwide: - Switzerland: 4
Year of foundation	2017
Turnover	-



**Stand**

Tuesday 9  
S31

## Description

KITRO is simplifying food waste management by providing restaurants and canteens with the first fully automated food waste measurement solution. Users receive a hardware device and a software solution that allows them to automatically track their food waste as soon as it is thrown into the waste bin. Using deep learning technologies, KITRO is developing a measurement solution transforming the way food waste is perceived and valued.

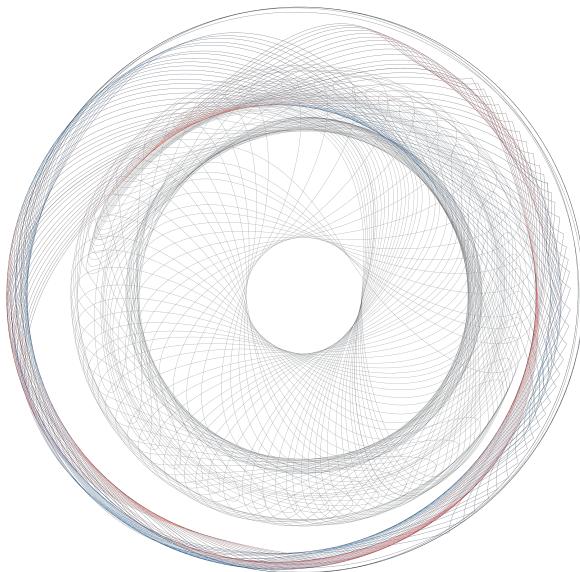
*Field(s) of activity: Food Waste Management*

Employment offers	Required profiles
	Software engineers (Machine learning/deep-learning, Human-in-the-loop, Front-end, or Back-end)

Postgraduate



# L2F - YOUR SWISS BOUTIQUE FOR PREDICTIVE ANALYSIS



DYNAMIC PRICING

FRAUD DETECTION

PREDICTIVE MAINTENANCE

ALGORITHMIC TRADING

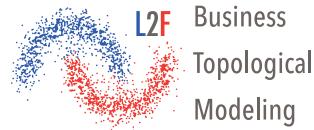
RISK ASSESSMENT

DISTRIBUTION SYSTEMS

[www.L2F.ch](http://www.L2F.ch)

## L2F - Learn to Forecast

Website	http://www.l2f.ch
Languages	French, English, Italian
Locations	Lausanne
Number of employees	Worldwide: 22 Switzerland: 22
Year of foundation	2017
Turnover	CHF 1'000'000



**Stand**

Tuesday 9  
S26

### Description

L2F is a company active in the conception, development and maintenance of highly sophisticated machine learning systems for large companies and public institutions. Heavily focused on mathematical research, L2F seeks to make available innovative analysis tools to its clients.

*Field(s) of activity: Ad hoc machine learning systems*

Employment offers	Required profiles
	Machine Learning Engineers





**LakeDiamond**  
The brilliant side of technology

## LakeDiamond

Website	<a href="https://www.lakediamond.ch">https://www.lakediamond.ch</a>
Languages	French, English
Locations	Lausanne, EPFL
Number of employees	Worldwide: 20 Switzerland: 20
Year of foundation	2015
Turnover	-



**Stand**

Tuesday 9  
S23

### Description

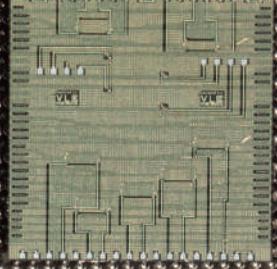
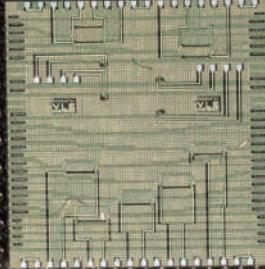
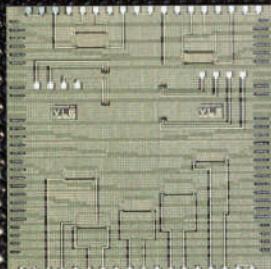
LakeDiamond is a Swiss company, EPFL spin-off, that grows and transforms diamond for high-value industrial applications. Our ultra-pure diamonds are engineered consistently, under controlled conditions and at scale - all at our secured labs in Switzerland. We work with partners to integrate diamond into a range of applications: micromechanical gears and systems, high-power lasers, diamond-based electronic devices, diamond transistors, diamond photonics, diamond for quantum computing.

*Field(s) of activity: LakeDiamond grows and transforms ultra pure diamond for high tech applications.*

Employment offers	Required profiles
<p>Dans le cadre d'un stage, un démonstrateur devra être réalisé par l'implémentation des modules ci-dessous :</p> <ul style="list-style-type: none"> <li>› Communication entre le drone et l'émetteur</li> <li>› Tracking de l'émetteur en direction du drone</li> <li>› Pilotage d'une plateforme mobile afin d'orienter l'émetteur</li> <li>› Synchronisation entre les déplacements du drone et l'émetteur</li> </ul>	<ul style="list-style-type: none"> <li>› Ingénieur en électronique</li> <li>› Ingénieur en mécanique de précision</li> <li>› Ingénieur en systèmes embarqués</li> <li>› Ingénieur en informatique深深 learning</li> <li>› Ingénieur en traitement d'images</li> <li>› Ingénieur en opto-électronique</li> <li>› Ingénieur process/fabrication en salle blanche</li> </ul>



# Ultra low loss Photonic Integrated Circuits



## *Application areas:*

- + LIDAR
- + Telecom/datacom
- + Biomedical
- + High performance computing



Office for  
Economic  
Affairs (SPECo)



# LIGENTEC SA

Website	<a href="https://www.ligentec.com">https://www.ligentec.com</a>
Languages	French, English
Locations	Lausanne
Number of employees	Worldwide: 10 Switzerland: 10
Year of foundation	2016
Turnover	-

**L** I G E N T E C

**Stand**

Tuesday 9  
S21

## Description

LiGenTec SA is a company located at EPFL innovation park in Switzerland and an expert in offering Photonic Integrated Circuits (PICs) maintaining very low waveguide propagation loss. The main application areas include integrated quantum photonics, high Q-filters, supercontinuum generation, pulse generation, spectroscopy, bio-sensing and microwave photonics. Market areas are Telecom, Medical, High Performance Computing, Lidar and Space and Scientific.

*Field(s) of activity: Microfabrication*

Employment offers	Required profiles
<ul style="list-style-type: none"><li>› Master thesis</li><li>› Intern</li></ul>	<ul style="list-style-type: none"><li>› Process engineer</li><li>› Photonic Integrated Circuits Engineer</li></ul>





**We are hiring!  
Join us on  
our mission!**



**Creating a Better Workspace**  
[www.locatee.ch](http://www.locatee.ch)

## Locatee AG

Website	<a href="https://www.locatee.ch/">https://www.locatee.ch/</a>
Languages	French, English, German
Locations	Zürich
Number of employees	Worldwide: 20 Switzerland: 20
Year of foundation	2013
Turnover	-



**Stand**

Tuesday 9  
S14

### Description

We are Locatee, a Zurich-based startup creating the future of office buildings. Our big data platform Locatee Analytics augments the physical workspace with real-time data to create smart and occupant-oriented office buildings. We enable our customers to make better and faster real estate decisions and shape the way employees interact with their buildings. Locatee Analytics supports over 50 use cases - from the optimization of portfolio-wide space utilization, to making the lives of employees easier at the office. The solution applies patent pending advanced machine learning and indoor positioning algorithms to existing data sources from the IT infrastructure such as WiFi and LAN in real-time. Thanks to Locatee some of the largest organisations in Switzerland and abroad are able to optimise their office buildings and shape the way how people interact with their workspace.

### Employment offers

Do you want to become part of Locatee's mission and grow together with us? Apply and be part of a dynamic, fast-paced and internationally growing startup and work on cutting edge big data analytics technology for the largest organisations worldwide. Take the chance to work with an awesome, energetic and talented team of professional fun-havers!  
<https://www.locatee.ch/en/jobs/>

### Required profiles

We want you! We have interesting roles open with challenges in data science, indoor localization, distributed systems and project management.

Current open positions:

- › Junior Implementation Engineer
- › Backend Software Developers
- › Frontend Software Developers
- › Software Tester
- › DevOps and System Administrators



# LYO-X

PK/PD and Systems Pharmacology  
for Biotherapeutics

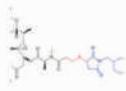
Supporting development of next generation drugs



Antibodies



Bi-specifics



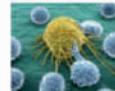
Antibody-  
Drug  
Conjugates  
(ADCs)



Nanobodies



Fab  
Fragments



Cell Based  
Therapies



siRNAs

## Specialty

New drug formats with novel PK/PD properties and their translation from animal to human. Drug design, clinical dose – regimen finding, mechanistic and complex PK/PD modeling including disease modeling, immune cell kinetic modeling, tumor modeling and viral/bacterial kinetic modeling. Mechanistic biomarker modeling.

## Company

LYO-X is a small, high-tech service company located in Basel serving biotech and global pharmaceutical companies world-wide.

### LYO-X GmbH

Dr. Matthias Machacek  
Ringstrasse 9  
4123 Allschwil  
[machacek@lyo-x.com](mailto:machacek@lyo-x.com)

[www.lyo-x.com](http://www.lyo-x.com)

Website	<a href="http://www.biologics.lyo-x.com/">http://www.biologics.lyo-x.com/</a>
Languages	English
Locations	Allschwil (BL, CH)
Number of employees	Worldwide: 4 Switzerland: 4
Year of foundation	2014
Turnover	-

# LYO-X

PK/PD and Systems Pharmacology  
for Biotherapeutics

**Stand**

Tuesday 9  
S7

## Description

LYO-X is a Swiss company located in Basel providing consulting and Systems Pharmacology modelling services for the preclinical and clinical development of drugs to customers worldwide. Our customers are highly innovative biotechnology companies as well as international pharmaceutical companies and non-profit health organizations. LYO-X is globally one of the few companies that successfully has established itself in the field of Systems Pharmacology for pharmaceutical development. Our services help customers to make better decisions in critical development points including target assessment, format selection, compound design, candidate selection, design and analysis of preclinical PK/PD and GLP toxicology studies, first in human dose selection, pediatric dose selection and dose/regimen finding studies.

*Field(s) of activity: Systems Pharmacology Consulting and Digital Health Development*

Employment offers	Required profiles
Open positions Junior Systems Pharmacology Modeller with a Masters degree. Internship in Systems Pharmacology for students at all levels including Masters, PhD and PostDoc.	We are looking for a highly motivated individual who wants to impact how drugs are developed today. If you have great computational skills and dare to use them for tackling the complex biology underlying human disease, LYO-X is the right place for you. We seek individuals with excellent analytical skills with a background in engineering, biophysics, computational sciences or other related fields. Experience in life science, pharmacology or drug development is advantageous but not required. This position is for above average candidates with a recent Master's degree from the ETHZ, EPFL or another top class university.



# The future of vacuum sensing



Unmatched accuracy meets the demands of current and future vacuum coating applications



One transducer covers the entire process range greatly reducing control system complexity



Robust measurement principle and contamination protection reduce total cost of ownership



All-in-one solution drop-in ready to replace conventional gauges on running equipment



[www.microgauge.ch](http://www.microgauge.ch)

Website	<a href="http://www.microgauge.ch">http://www.microgauge.ch</a>
Languages	French, English, German, Italian
Locations	Zurich
Number of employees	Worldwide: 8 Switzerland: -
Year of foundation	2016
Turnover	-

**microGauge**  
Swiss Vacuum Sensing Solutions

**Stand**

Tuesday 9  
S4

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Description

microGauge AG is a high-tech spin-off company of ETH Zurich. We are developing next generation vacuum pressure sensors for the coating industry. Our radically new sensing approach will enable our customers to produce functional thin-films with significantly enhanced quality and yield. These thin films enable the core functionality of semiconductor devices, solar cells, and OLED displays, they protect packaged food, extend the lifetime of machining tools or improve the compatibility of medical implants.

Employment offers

- › Embedded System Design & Feedback Control,
- › R&D: Packaging and System Integration,
- › R&D: MEMS Vacuum Sensors

Required profiles

We are continuously looking for highly motivated individuals in the domains of micro, electrical, embedded systems and mechanical engineering as well as physics to strengthen our team through full positions, internships and Master Theses.





It's time to think different, think MobileThinking

mobile\_thinking

[www.mobilethinking.ch](http://www.mobilethinking.ch)

# MobileThinking

Site Web	<a href="https://www.mobilethinking.ch">https://www.mobilethinking.ch</a>
Langues	Français, Anglais
Lieux	Genève
Nombre d'employés	Monde : 8 Suisse : 0
Année de fondation	2014
Chiffre d'affaires	-

**Stand**

Mardi 9  
S71

## Description

Nous avons établi MobileThinking Sàrl en tant que société de développement de services mobiles à Genève, en Suisse en octobre 2014. Notre entreprise couvre la recherche et le développement de services et de solutions mobiles et web innovants. Nos racines sont un mélange d'expertises dans le secteur privé et académique, ce qui nous permet de mieux comprendre les besoins et les exigences de votre entreprise tout en offrant des solutions innovantes et dynamiques. Nous sommes docteurs, chercheurs et ingénieurs en informatique, réunissant l'innovation et l'expertise technique. Nous combinons le meilleur des deux domaines ce qui nous permet d'offrir du conseil et des services complets, innovants et réfléchis.

*Activité(s) spécifique(s) : Recherche et développement de solution mobile et web innovante*

Offres d'emploi	Profils recherchés
<p>Nous sommes toujours ouverts à des étudiants voulant effectuer leurs travaux de Bachelor ou de Master en entreprise dans le domaine de la R&amp;D en informatique ou en système de communication.</p>	

Informatique





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**Giga pixel camera | High performance**  
**3D pipeline | Big data**

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// Computer Science  
// High Performance Computing and Distributed Systems  
// Data Science  
// Mathematics  
// Robotics  
// Computer Vision  
// Machine Learning  
// Mechanical Engineering  
// Electrical Engineering  
// Physics

APPLY AT: [JBS@NOMOKO.CAMERA](mailto:JBS@NOMOKO.CAMERA)

MORE INFO AT: [WWW.NOMOKO.WORLD](http://WWW.NOMOKO.WORLD)

# Nomoko

Website	http://nomoko.world
Languages	English
Locations	Zürich, Luxembourg, San Francisco
Number of employees	Worldwide: 20 Switzerland: 20
Year of foundation	2015
Turnover	-



**Stand**

Tuesday 9  
S5

## Description

Nomoko develops the solution to automatically create «Artificial Reality»: photorealistic 3D models with integrated metadata such as object recognition, materials and physics - in short, a digital copy of reality. Technologically this is made possible by the Nomoko Camera and the Nomoko 3D Software. We are developing a compact, ultra-high resolution camera (1'000 megapixels) and a tailored 3D modelling pipeline capable of processing petabytes of data and eventually enhance the models with intelligence. For example, by mapping entire cities as artificial reality 3D models, we will be able to create products ranging from gaming environments, digital movie sets, to entire simulation environments for smart city planning or self-driving cars.

*Field(s) of activity: 3D reconstruction, Hardware design*

Employment offers	Required profiles
	<ul style="list-style-type: none"><li>› Computer Vision</li><li>› Machine Learning</li><li>› High Performance Computing</li><li>› Computer Science</li><li>› Electrical Engineering</li><li>› Embedded Software</li><li>› Mechanical Engineering</li><li>And many more ;)</li></ul>





Making software development SIMPLE is HARD  
in other words:

- FUN
- CHALLENGING
- TEAM WORK
- REWARDING



If you're up for the game of a startup growing internationally, please stop by to have a chat with our many ex-EPFLers.

And maybe you'll end up becoming an Olympian too...

[www.olympe.ch](http://www.olympe.ch)

Website	<a href="http://www.olympe.ch">http://www.olympe.ch</a>
Languages	French, English
Locations	EPFL Innovation Park, bâtiment C
Number of employees	Worldwide: 20 Switzerland: 20
Year of foundation	2015
Turnover	-



**Stand**

Tuesday 9  
S6

## Description

A NEW WAY TO BUILD SOFTWARE, BETTER, FASTER. The current way of making and running software does not scale up to the demand. The Olympe platform empowers enterprises to build and run comprehensive real-time and adaptive collaborative software on the fly, from mobile apps to distributed software systems. At Olympe we decided to rethink “Software” as a whole, and to provide the key characteristics of what new levels of software demand require:

- › Real-time to collaborate
- › Distributed to scale
- › Adaptive to the fast changing demand.

### Employment offers

Software Developers mainly.

You want to change the world of software development and be part of an international adventure? Please contact us at [hr@olympe.ch](mailto:hr@olympe.ch), or please stop by.

Who you are: you're a coder, you've built things for fun, you've tried different languages, you like Java and/or JavaScript. You're an early adopter, you want to use the latest technologies. You like to challenge and be challenged. You get things done. You'll become a friend.

### Required profiles

Software developers who love:

- › to try new technologies
- › to build new stuff
- › to solve problems and challenges
- › to share ideas and enjoy teamwork

Looking for the right team members to work on IoT, blockchain, artificial intelligence, distributed systems, mobile apps, robotics. Minimum technical skills: Mastering Object Oriented Programming Language.





**Preserve elderly's autonomy, security and *joie de vivre*. This is what we stand for.**

Our population is aging, family is far away and healthcare costs are skyrocketing, what do we do?

We build a voice based interaction platform that connects elderly, nurses, family members and smart things.

Collected data enhance nurses' work by predicting elderly's health evolution.

Ouay keeps up to date family members about their parent's health and life.

Ouay's device ensure multiple ways for the elderly to call for help (e.g in case of falling).

**At the end of 2018 we deliver the largest connected platform for nursing home in Switzerland.**

[ouay.ch](http://ouay.ch)

# Ouay

Website	<a href="https://ouay.ch">https://ouay.ch</a>
Languages	French, English, Chinese
Locations	Vaud
Number of employees	Worldwide: - Switzerland: 5
Year of foundation	2017
Turnover	-



**Stand**

Tuesday 9  
S15

## Description

With the convergence of an aging population, rising political awareness and technological opportunities offered by the internet of things, two students created Ouay, a connected platform linking the elderly with their family and healthcare. Through our device, the elderly can communicate intuitively with his family and the caregivers. On the other hand, the platform undergoes a learning process involving caregivers, family, and objects of the elderly's everyday life. It aims to aid medical assistants by predicting the evolution of the patient's health and preventing accidents such as falls. The final goal is to propose personalized healthcare in the long term and give back to the elderly the control to their health. A full life of autonomy, this is what we stand for.

*Field(s) of activity: Health*

### Employment offers

We are offering to be part of the team in different fields, such as software engineer, hardware engineer, communication manager, production manager and behavior scientists. Feel free to send us your resume.

### Required profiles

We wish to have a team motivated and inspired by our vision of helping the elderly to have a better life. We are looking for engineers on voice recognition and behaviour anomalies, ideally with some experiences. Indeed, there is a lot of challenge in this field, so if you are not afraid, join us on our project! If you are interested in our project, but you are not an engineer, you can also contact us. We promote the diversification of our team and we will be glad to find a suitable job for you!



PK

PERCKO

Site web	http://www.percko.com
Langues	Français
Lieux	Paris
Nombre d'employés	Monde : 18 Suisse : -
Année de fondation	2014
Chiffre d'affaire	-



## Stand

Mardi 9  
S29

## Description

PERCKO est une start-up née en 2014 sur une idée de Quentin Perraudeau et Alexis Ucko, deux ingénieurs qui se sont rencontrés en Master à l'ESSEC. Partant du constat que le mal de dos est le mal du siècle sans solution préventive adaptée, débute plus d'une année de recherche et développement. Percko propose aujourd'hui la première gamme de t-shirts qui permet de réapprendre à se tenir droit pour soulager et prévenir du mal de dos. La technologie « Lyne », un système de tenseurs breveté, est intégré au textile pour traiter l'origine principale du mal de dos : la mauvaise posture au quotidien et pendant le sport. L'innovation et la créativité se trouvent au coeur de l'ADN de Percko. Percko lancera deux nouveaux produits en 2018 dont un produit connecté.

## Offres d'emploi

## Profils recherchés



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À GENÈVE



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FILIÈRES DOMAINES DE LA SANTÉ

# COURS PRÉPARATOIRES

## 5 FILIÈRES DU DOMAINE SANTÉ

- \* ERGOTHÉRAPIE
- \* NUTRITION ET DIÉTÉTIQUE
- \* OSTÉOPATHIE
- \* PHYSIOTHÉRAPIE
- \* SAGE-FEMME

2018

[www.prepa.ch](http://www.prepa.ch)

+41 (0) 76 592 84 71

## Prépa santé

Site web	<a href="https://www.prepa.ch/">https://www.prepa.ch/</a>
Langues	Français
Lieux	Lausanne, Genève
Nombre d'employés	Monde : 4 Suisse : -
Année de fondation	2018
Chiffre d'affaire	-



**Stand**

Mardi 9  
S51

### Description

Prépa est un centre de préparation aux régulations du domaine de la santé basé à Genève et Lausanne, qui vous permet d'optimiser vos chances de réussite aux examens de régulation d'entrée aux écoles d'ergothérapie, nutrition et diététique, ostéopathie, physiothérapie et sage-femme en vous renforçant dans les matières stratégiques des épreuves de régulation. Ces professions sont accessibles après une formation de trois ans assurés dans des écoles qui recrutent uniquement sur régulations. Ces régulations étant très sélectives, une bonne préparation est indispensable pour faire partie des candidats admis. Nous avons pour objectifs de vous permettre :

- › D'acquérir les capacités de compréhension, d'analyse, de synthèse, d'argumentation et d'écriture.
- › D'acquérir les capacités de raisonnement logique, analogique et numérique
- › De construire un argumentaire sur son aptitude à suivre la formation, à formuler ses motivations et son projet professionnel.

*Activité(s) spécifique(s) : Formation*

### Offres d'emploi

Vos tâches principales seront :

- › Analyse, design et développement de composants métiers dans un environnement J2EE et Web
- › Création de formation en ligne
- › Participation aux revues quotidiennes/hebdomadaires de suivi des états d'avancement des projets en cours
- › Rédaction de documents de spécifications techniques

### Profils recherchés

- › Diplôme EPFL / HES en informatique ou formation jugée équivalente
- › Bonne expérience dans le développement Java/J2EE/Web
- › Expérience dans le domaine de la conduite de développeurs souhaitée
- › Maîtrise du langage de programmation Java (J2SE / J2EE)
- › Très bonnes connaissances des architectures Java Enterprise (EJB3, Spring, JPA)
- › Connaissances approfondies d'un framework Web (AngularJS, JQuery, ...)
- › Bonnes connaissances d'anglais (B2)





Looking for an  
opportunity to have a  
positive impact on the world ?

We apply world-class AI research  
to power Oyoty, our chatbot to  
keep children safe online...

**Let's have a chat at our  
booth**



## Privately SA

Website	http://www.privately.eu
Languages	French, English
Locations	Lausanne
Number of employees	Worldwide: 3 Switzerland: 2
Year of foundation	2014
Turnover	-



**Stand**

Tuesday 9  
S27

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### Description

Well-being of children online is a growing concern for parents, teachers, industry, civil society and government alike. Privately SA, has created a unique, first of its kind, smartphone-based personal safety and well-being assistant for children. The 'OYOTY' smartphone assistant provides REAL-TIME tactical and educational support to children as they deal with common threats and risks online. Based on deep-learning (AI) research conducted together with the LSIR lab at EPFL, Lausanne, Oyoty has built a unique broad-based resource for children. The technology is currently being trialed or promoted by a range of stakeholders connected to children's well-being including government and education institutions and private companies in telecoms, insurance and retail.

*Field(s) of activity: Education Software*

Employment offers	Required profiles
	<ul style="list-style-type: none"> <li>› Data Scientist</li> <li>› Expert in Machine Learning (Deep Learning) in the following fields:             <ul style="list-style-type: none"> <li>› Natural Language Processing</li> <li>› Image Processing</li> </ul> </li> <li>› Mobile application developer (Android / iOS) Product Owner</li> </ul>





# The Tutoring Platform of Reference in Universities

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## Make more money

All sessions are time-tracked. Get paid for every minute you teach, down to the minute.

## All-in-one

Manage your entire tutoring business. From acquiring students to payments, and rebooking.



## Earn on campus

Teach your students directly on your campus. Stop wasting time and money traveling.

[www.proov.ch](http://www.proov.ch)

**LA FORGE**  
SHAPING IDEAS INTO COMPANIES

**GT** SWISS  
EdTech  
COLLIDER

# Proov

Website	<a href="https://www.proov.ch">https://www.proov.ch</a>
Languages	French, English
Locations	Vaud, Switzerland
Number of employees	Worldwide: 3 Switzerland: 3
Year of foundation	-
Turnover	-



Tutoring marketplace for universities

## Stand

Tuesday 9  
S72

## Description

Launched in 2017, Proov is a student community that offers peer-to-peer tutoring within the same university. With Proov's app features, tutors do not have to worry about unpaid overtime and late payments. Tutors can easily manage their tutoring business, from acquiring students to payments, and rebookings. Students can find the right tutor within their university and search for courses within their school's program. They can meet their tutor for one-on-one sessions and pay securely with their credit card.

*Field(s) of activity: EdTech*

Employment offers	Required profiles
<p>Tutors   Make money during your free time. Help your classmates and manage your tutoring business. Earn ~CHF35/hour for sharing what you know.</p> <p>Tuteurs   Gagne de l'argent sur ton temps libre. Aide tes camarades et gère ton planning de tuteur. Gagne ~35CHF/heure en partageant tes connaissances.</p>	



# RB2.io

We make navigation software as a service. It enables autonomous control of robots through multiple environments with neural networks hosted in the cloud.

Say hello  
[contact@rb2.io](mailto:contact@rb2.io)



Our robot control neural networks are **trained on ultra-realistic simulators** based on real-life situations



We develop state-of-the-art video stream analysis algorithms to enable **real-time obstacle detection** and **free space segmentation**



Our solution is only based on **cheap camera modules** instead of expensive sensors like lidars

Website	<a href="https://rb2.io">https://rb2.io</a>
Languages	French, English
Locations	Innovation Park Bâtiment C CH-1015 Lausanne
Number of employees	-
Year of foundation	2018
Turnover	-

**RB2.io**

**Stand**

Tuesday 9  
S42

## Description

RB2 is a autonomous navigation system dedicated to rovers and available as an API. Our 'Navigation System As A Service' only requiers RGB cameras to recognise the environment and drive autonomously, that implies no need of expensive LIDAR sensors to work.

Employment offers	Required profiles
	<p>We are looking for people who are interested in deep learning / deep reinforcement learning and who have experience with Tensorflow / Keras.</p>

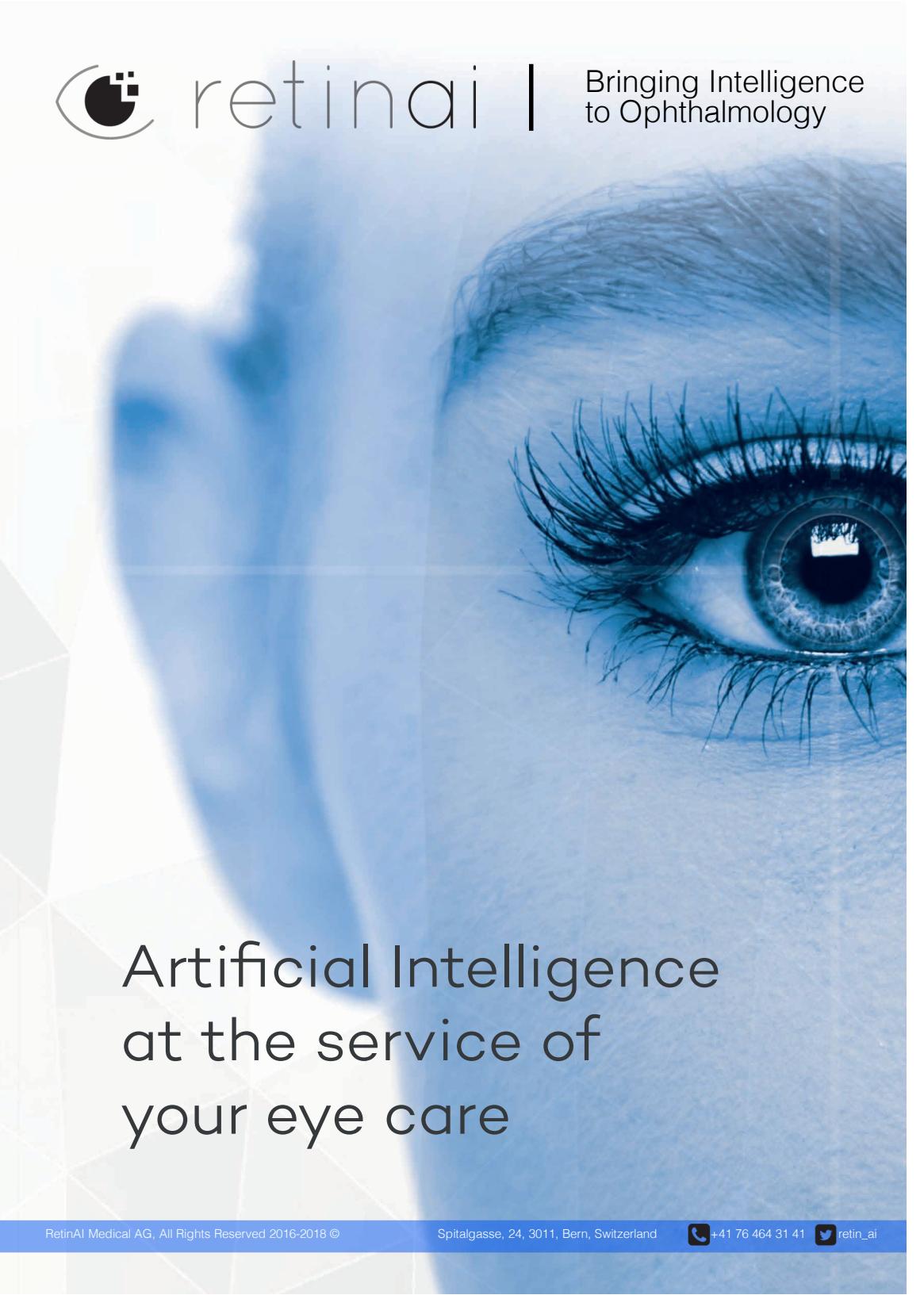
Automatic





retinai |

Bringing Intelligence  
to Ophthalmology



Artificial Intelligence  
at the service of  
your eye care



# RetinAI Medical AG

Website	http://retin.ai
Languages	French, English, German, Italian, Spanish, Greek
Locations	Bern, Lausanne
Number of employees	Worldwide: 9 Switzerland: 9
Year of foundation	2016
Turnover	CHF 500'000

**Stand**Tuesday 9  
S39

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**Description**

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RetinAI develops software solutions to facilitate the analysis of medical images of the eye using artificial intelligence. The company uses the latest machine learning (deep learning) and medical image processing techniques to develop a software platform that enables the automatic evaluation of Optical Coherence Tomography (OCT), Fundus Image Photography and retinal Angiography. These techniques can be applied to the early detection and screening of the following pathologies: Age-related Macular Degeneration (AMD), Diabetic Retinopathy (DR), Glaucoma, and a multitude of neurodegenerative diseases such as Alzheimer's, Parkinson's or Multiple sclerosis (MS).

**Employment offers**

RetinAI is formed by an exceptional team of scientists, engineers and clinicians, working together to develop breakthrough technologies in healthcare, addressing the leading causes of blindness in the world.

**OPEN POSITIONS:**

- › Front-End Developer | Full-time
- › DevOps Engineer | Full-time
- › Senior Software Developer C++ (Python optional) | Full-time
- › Research Scientist in Machine Learning | Full-time
- › Internship C++ / Python or Deep Learning

**Required profiles**

Computer Science, Engineering, Project Management, Mathematics & Physics.





# Rovenso



Website	http://www.rovenso.com
Languages	French, English, German, Chinese, Romanian
Locations	-
Number of employees	Worldwide: 4 Switzerland: 4 From EPFL: 4
Year of foundation	2015
Turnover	-

**Stand**

Tuesday 9  
S76

## Description

Humans should not be exposed to uncomfortable or risky environments. That's why we develop agile robots for inspection and security monitoring.

*Field(s) of activity: Robotics*

Employment offers	Required profiles
We are looking for highly motivated robotics/software students willing to make their master thesis/internship in our startup and taking the responsibility of whole subsystems.	Robotics & software engineers.

Automations





# Scientific Visual SA

## Crystal inspection solutions and services

Scientific Visual supplies automatic systems for quality control in industrial crystals, such as sapphire, ruby, SiC, and optical glasses. The systems allow to 'look' into raw crystals and to detect defective material before it enters the value stream.

This saves up to 25% processing cost in watch, semiconductor and smartphone industries.



**Send us your CV !**  
We are always looking for talents.

<https://ScientificVisual.ch>

# Scientific Visual SA

Website	<a href="https://scientificvisual.ch">https://scientificvisual.ch</a>
Languages	French, English
Locations	Lausanne
Number of employees	Worldwide: 7 Switzerland: 7
Year of foundation	2010
Turnover	-



Scientific Visual

## Stand

Tuesday 9  
S18

## Description

Scientific Visual is a leader in automatic systems for assessing quality of industrial crystals for watch Industry, LED and smartphone production. Its tomography-like scanners include robotic and image processing components to automatically detect and quantify inherent defects existing in a crystal prior to its processing.

Employment offers	Required profiles
<p>1. Software Developer with image processing and LabView knowledge. To develop GUI for automated systems that analyses Synthetic Sapphire. Create external image processing routines and integrate with LabView.</p> <p>2. Engineer in Automation / Robotics To build automated inspection lines of multiple robotic stations working in sync with a conveyor.</p> <p>3. Oculus VR/AR Developer To add Oculus glass visualisation to Synthetic Sapphire scanners to present tomography scanning results in 3D.</p>	

Automatic





# Revolutionize Sports Through Intelligence



The Official Optical  
Tracking Provider  
of the NBA

## Second Spectrum

Website	<a href="https://www.secondspectrum.com/">https://www.secondspectrum.com/</a>
Languages	English
Locations	Morges
Number of employees	Worldwide: 100 Switzerland: 7 From EPFL: 3
Year of foundation	2013
Turnover	-



**Stand**

Tuesday 9  
S52

### Description

Second Spectrum is the world leader in building machines that understand sports and the experts at creating value from tracking data. We create tools that help teams win, making data and video easily accessible and actionable. For media companies, we create automatically augmented video and interactive, personalized, OTT experiences.

We are at the forefront of computer vision, machine learning, big data, augmented reality, and product design. Second Spectrum is the Official Optical Tracking Provider of the NBA since 2017. In addition, we are working with several football clubs and leagues in Europe and in the US, and provide software for coaches and players to help improve their game.

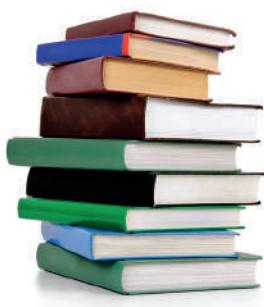
*Field(s) of activity: Sports analytics for fan engagement & sports performance*

Employment offers	Required profiles
<ul style="list-style-type: none"><li>› Computer Vision Engineering Interns</li><li>› Computer Vision Engineer</li></ul>	<p>We are looking for candidates with strong software engineering skills who are passionate about both programming and computer vision. If you are a team first and embrace learning, you will probably be a good fit to our team. Stop by our stand and we will give you further details about our job openings or have a look at our career page at <a href="http://www.secondspectrum.com/careers.html">www.secondspectrum.com/careers.html</a></p>





# Let's talk about cyber security... Come & meet us!



Site web	<a href="https://www.seculabs.ch/en/about-seculabs">https://www.seculabs.ch/en/about-seculabs</a>
Langues	Français, Anglais, Allemand
Lieux	Suisse
Nombre d'employés	Monde : - Suisse : 18
Année de fondation	2012
Chiffre d'affaire	-



## Stand

Mardi 9  
S61

## Description

SecuLabs SA est une société Suisse de sécurité informatique qui accompagne ses clients en garantissant une expertise de haut niveau. Son fondateur, Dominique Vidal est un expert Suisse reconnu internationalement pour sa vision éthique du domaine. L'entreprise fournit des services et des formations fiables en cybersécurité répondant à un haut niveau d'exigence et à un Laboratoire de R&D en cyber sécurité à l'Innovation Park (campus EPFL). Elle assure à ses clients, en toute confiance, la pérennité de leurs activités. Spécialiste en cyber sécurité, SecuLabs protège et défend les sociétés multinationales, les PME, les organisations internationales, les agences gouvernementales et les institutions financières contre les cyber menaces. Seculabs vise l'excellence comme prestataire de service et comme employeur. SecuLabs SA a été fondée en 2012 (par Dominique Vidal qui est toujours CEO) et compte une quinzaine d'employés.

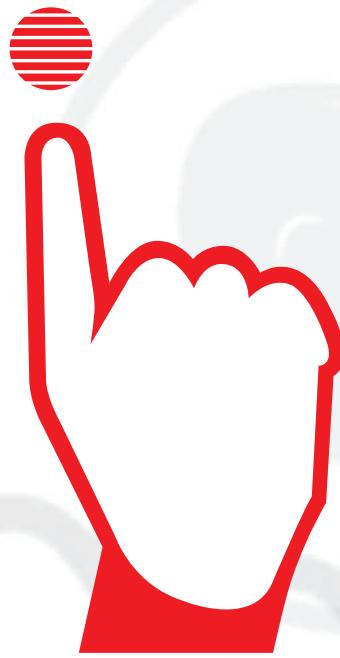
## Activité(s) spécifique(s) : Cybersécurité

Offres d'emploi	Profils recherchés
<p>1. Stagiaire en sécurité informatique : “security monitoring” et analyse de la menace.</p> <p>2. Recrutons un(e) Auditeur sécurité / Pentester</p> <p>Passionné par votre métier : rejoignez-nous !</p>	<p>1. Pour SecuLabs SA :</p> <ul style="list-style-type: none"> <li>› Des passionnés par la sécurité informatique et le hacking</li> <li>› Etudiants ayant pris une orientation ou option « sécurité informatique » dans leur cycle.</li> <li>› Doctorant</li> </ul> <p>2. Pour notre équipe de hacking qui participe régulièrement à des concours de hacking : des étudiants passionnés par le hacking et prêts à participer et investir du temps pour des concours en ligne ou F2F (week-end). Rencontrer les membres de l'équipe sur le stand de SecuLabs.</p>



Entreprenariat

Artistique



**SIMKOOL SWISS®**

Humanitaire

*Imaginer  
et faire différemment*

# SIMKOOL SWISS

Site web	<a href="http://www.simkoolnetwork.ch/">http://www.simkoolnetwork.ch/</a>
Langues	Français, Anglais, Allemand, Espagnol, Arabe, Russe, Chinois
Lieux	Genève
Nombre d'employés	Monde : 20 Suisse : 9
Année de fondation	1994
Chiffre d'affaire	CHF 500 000 - 1 000 000



## Stand

Mardi 9  
S62

## Description

L'algorithme SIMKOOL SWISS est la propriété de l'écosystème SIMKOOL NETWORK. Il est dédié au secteur entrepreneurial, artistique et humanitaire. Il a aussi quatre cibles qui sont : étudiant, retraité, particulier et indépendant. Il propose ses stratégies, ses solutions à ses utilisateurs et utilisatrices porteurs de projet à travers les produits et services de son écosystème.

*Activité(s) spécifique(s) : Algorithme*

Employment offers	Profils recherchés
Programmeur Perl ou Python	<ul style="list-style-type: none"><li>› Venture Capital</li><li>› Business Angel</li><li>› Investisseurs</li><li>› Bailleurs de fonds</li></ul>





SOFY.TV

# SHORT FILM REVOLUTION

Sofy.tv is designed as a short film distribution platform that creates new distribution channels for short filmmakers and provides a new innovative entertainment channel for audience. By providing strong deep-learning based features, we provide a high level of user engagement in the film watching experience.

Short films (films shorter than 40 minutes) are today becoming mainstream, unlike a few years ago that they were considered niche and only for dedicated cinephile audience. Sofy.tv exploits this change in the market.

a product of

LARGO FILMS LTD LIAB CO  
Chemin de la Joliette 4  
1006 - Lausanne / SWITZERLAND

[info@largofilms.ch](mailto:info@largofilms.ch)  
+41 78 908 75 02

Website	<a href="https://sofy.tv">https://sofy.tv</a>
Languages	English
Locations	Lausanne
Number of employees	Worldwide: 9 Switzerland: -
Year of foundation	2018
Turnover	-



**Stand**

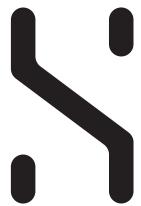
Tuesday 9  
S54

## Description

Sofy.tv is designed as a short film distribution platform that creates new distribution channels for short filmmakers and provides a new innovative entertainment channel for audience. By providing strong deep-learning based features, we provide a high level of user engagement in the film watching experience. Short films (films shorter than 40 minutes) are today becoming mainstream, unlike a few years ago that they were considered niche and only for dedicated cinephile audience. Sofy.tv exploits this change in the market.

Employment offers	Required profiles





**STARMIND**

# Starmind International AG

Website	http://www.starmind.com/
Languages	English, German
Locations	Zurich, New York, Frankfurt
Number of employees	Worldwide: 40 Switzerland: 30
Year of foundation	2010
Turnover	-



STARMIND

**Stand**

Tuesday 9  
S40

## Description

Starmind brings AI technology into large corporations. Self-learning algorithms are the core of our technology that some of the top companies in the world, such as J. Walter Thompson Worldwide, Telefónica Deutschland and Swiss Re, are using every day. Starmind applies neuroscientific principles to AI, allowing its platform to understand people in a uniquely human way. Based on this understanding, the technology is able to identify organizational experts, on any subject matter, and connect them with the employees who need access to previously undocumented company knowledge. The company was founded by Pascal Kaufmann and Marc Vontobel in 2010.

Employment offers	Required profiles
<ul style="list-style-type: none"><li>› Data Analyst</li><li>› Data Scientist</li><li>› Deep Learning Engineer</li><li>› Scala Software Developer</li></ul>	





# Learn. Unlearn. Relearn.



Envie d'un travail qui a du sens ?

Stim est n°3 au classement des startups où les collaborateurs sont les plus motivés et heureux !

Site web	<a href="http://wearestim.com">http://wearestim.com</a>
Langues	Français, Anglais
Lieux	Paris
Nombre d'employés	Monde : 20 Suisse : -
Année de fondation	2014
Chiffre d'affaire	-



## Stand

Mardi 9  
S64

## Description

Stim est un cabinet de conseil en management de l'innovation né en 2014. C'est la première start-up qui développe des outils et méthodes scientifiques (s'appuyant notamment sur la Théorie C-K) pour accélérer l'innovation de rupture dans le monde industriel.

Spin-off d'un laboratoire des Mines ParisTech, nous permettons aux leaders de l'industrie de réaliser leurs projets d'innovation de rupture les plus ambitieux. De la voiture autonome au futur des villes, en passant par l'avenir de l'énergie, nous traitons les sujets d'innovation scientifique les plus emblématiques du moment. L'avenir n'a jamais été aussi incertain. Chez Stim nous n'avons jamais été aussi excités. Nous y voyons un ensemble de défis à relever.

Au coeur de Paris, Stim c'est plus de 50% de croissance par an, une équipe humaine et dynamique d'une quinzaine de jeunes talents passionnés.

*Activité(s) spécifique(s) : Conseil en management de l'innovation*

Offres d'emploi	Profils recherchés
<ul style="list-style-type: none"> <li>› Innovation Consultant &amp; Entrepreneur - CDI &amp; Stage</li> <li>› Bras Droit CEO - Stage</li> <li>› R&amp;D Engineer for Innovation Methods - Stage</li> <li>› Business Development - Stage &amp; Alternance</li> </ul> <p>Retrouve nos offres sur notre site sous la rubrique "Stim recrute !" et postule sur <a href="http://apply.wearestim.com">apply.wearestim.com</a> !</p>	<p>Tu es en Ecole d'Ingénieur ? Tu as envie de rejoindre une startup où se mêlent bonne ambiance et grandes ambitions ? Tu veux travailler sur les sujets les plus innovants avec des entreprises leaders de leurs secteurs ? Tu as l'esprit entrepreneurial, une bonne capacité d'analyse et de synthèse ? Tu aimes échanger et travailler en équipe ? N'hésite plus et rejoins-nous !</p>





# SwissBorg

The New Era of  
Crypto Wealth Management



Join  
Telegram

# SwissBorg SA

Website	<a href="http://www.swissborg.com/en/">http://www.swissborg.com/en/</a>
Languages	French, English
Locations	Lausanne, Tokyo, Toronto, London
Number of employees	Worldwide: 35 Switzerland: 25
Year of foundation	2015
Turnover	-



**Stand**

Tuesday 9  
S28

## Description

SwissBorg is a Swiss fintech company headquartered in Lausanne and decentralized to the world. The company raised 50 M\$ this winter through a very successful ICO and is the first Swiss crypto-wealth management platform based on the blockchain. By using the community-centric approach, SwissBorg aims to disrupt investment in crypto-assets. Having offices, in Tokyo, Toronto and London, the start-up is already a global company.

*Field(s) of activity: Crypto Wealth Technology*

Employment offers	Required profiles
<b>ENGINEERING</b> <ul style="list-style-type: none"> <li>› Data scientist (Robo-advisor)</li> <li>› Scala engineer</li> <li>› Data engineer</li> <li>› Security engineer</li> </ul> <b>FINANCE</b> <ul style="list-style-type: none"> <li>› Quantitative Crypto analyst</li> <li>› Controller/Accountant</li> </ul> <b>OPERATIONS</b> <ul style="list-style-type: none"> <li>› Business Process Manager</li> <li>› Junior Strategist</li> </ul> <p>More job offers at <a href="https://jobs.lever.co/swissborg">https://jobs.lever.co/swissborg</a></p>	<p>Bachelor, Master or PhD</p> <p>You can also surprise us :-)</p>





## 1. DÉCOUVRIR

Nous commençons par un entretien préliminaire afin de faire connaissance et de vous présenter le processus du rating

## 2. FORMATION DE L'ÉQUIPE

Vous déterminez les interlocuteurs au sein de votre organisation. En même temps, nous constituons l'équipe d'analyse.

## 3. INFORMATIONS

L'équipe que vous avez désignée et nos spécialistes rassemblent toutes les informations nécessaires.

## 4. MANAGEMENT MEETING

D'autres informations sont recueillies au cours de la réunion avec votre direction.

## 5. ANALYSE

L'analyse et l'évaluation des informations commencent maintenant. Ensuite, un rating est recommandé.

## 6. COMITÉ

Dès que l'analyse est terminée, nous désignons en interne le comité de notation pour le rating finale.

## 7. RATING

Après la décision du comité, nous vous informons du rating et des raisons de la décision.

## 8. PUBLICATION DU RATING

Vous recevez un certificat pour le rating de notre part. Vous pouvez désormais utiliser votre rating.

## 9. CONTRÔLE

Le processus du rating implique un dialogue continu entre vous et nous.

# SWISSCOMPLIANCE STARTUP RATING

Rue du Port-Franc 22, 1003 Lausanne - 058 255 02 88  
[www.swisscompliance.ch](http://www.swisscompliance.ch) - [info@swisscompliance.ch](mailto:info@swisscompliance.ch)

# Swisscompliance

Website	<a href="http://swisscompliance.ch">http://swisscompliance.ch</a>
Languages	French, English, German, Spanish, Portuguese
Locations	-
Number of employees	Worldwide: 2 Switzerland: 2
Year of foundation	2017
Turnover	-



**Stand**      Tuesday 9  
                  S17

## Description

SWISSCOMPLIANCE has developed a method to provide a meaningful and innovative rating or certification with a focus on compliance. With a rating or certification from SWISSCOMPLIANCE, companies can create a high degree of trust. SWISSCOMPLIANCE examines and evaluates your company, services or projects completely neutrally and without prejudice. Rating or certification is an important reference. From this point on, companies can easily convince investors of their plans and gain the trust of their customers.

SWISSCOMPLIANCE a développé une méthode pour fournir un rating ou une certification significative et innovante avec un accent sur le compliance. Avec un rating ou une certification de SWISSCOMPLIANCE, les entreprises peuvent créer un haut degré de confiance. SWISSCOMPLIANCE examine et évalue votre entreprise, vos services ou vos projets en toute neutralité et sans préjugés. Le rating ou la certification est une référence importante. Dès lors, les entreprises peuvent facilement convaincre les investisseurs de leurs projets et gagner la confiance de leurs clients.

*Field(s) of activity: SWISSCOMPLIANCE issues ratings and certifications with a focus on compliance and venture capital.*

Employment offers	Required profiles
Spontaneous applications from the areas of IT, business, law, marketing & design are always welcome.	Students from the fields of IT, economics, law, marketing and design.



**SwissDeCode**

# SwissDeCode

Website	<a href="https://swissdecode.com">https://swissdecode.com</a>
Languages	English
Locations	Renens, VD
Number of employees	Worldwide: 10 Switzerland: 10
Year of foundation	2016
Turnover	CHF 500'000

**SwissDeCode**

**Stand**

Tuesday 9  
S47

## Description

SwissDeCode develops solutions that meet the industry's fast evolving needs for real-time certification of authenticity, safety and quality of products, processes and premises. Specifically, we enable smart decisions in-line and in-process. We are transforming a time consuming DNA analysis into a portable "plug-and-play" IoT device that delivers food safety and compliance certificates in 30 minutes. Our work ranges from bio lab work to CNC micromilling to laser cutting.

*Field(s) of activity: SwissDeCode*

Employment offers	Required profiles
<ul style="list-style-type: none"><li>› Information Systems Developer (EPFL Syscom, EPFL CS)</li><li>› Electronics Design Intern (EPFL Electronics, EPFL Microtechnology)</li><li>› Lab on Chip Fluids Architect (EPFL Mechanical, EPFL Microtechnology, EPFL Life Sciences)</li></ul>	You are a student in engineering or life sciences with a strong urge to apply theoretical knowledge to real world problems. You are not afraid to learn how to use new tools. Ideally you have knowledge in photonics, fluid dynamics and CAD programs. You like flexible hours, have time during this summer (and beyond).





MASS-CUSTOMISED PROSTHETICS.

WE'RE HIRING !

CONTACT@MOTIONTECH.CH

# Swiss Motion Technologies SA

Website	<a href="https://www.motiontech.ch/">https://www.motiontech.ch/</a>
Languages	French, English, German
Locations	Renens
Number of employees	Worldwide: 9 Switzerland: 9
Year of foundation	2018
Turnover	-



**Stand**

Tuesday 9  
S73

## Description

MotionTech is changing the face of the orthopaedic world from mass production to mass customization, through its novel additive manufacturing solutions of silicone. Through Industry 4.0, MotionTech is paving the way for personalized healthcare in the orthopaedic field.

*Field(s) of activity: Prosthetics*

Employment offers	Required profiles
<ul style="list-style-type: none"><li>› Biomechanical engineers</li><li>› Material science engineers (additive manufacturing)</li><li>› Electromechanical engineers</li><li>› Embedded software &amp; IoT engineers</li><li>› Data scientists</li><li>› Full stack developpers</li></ul>	<ul style="list-style-type: none"><li>› Biomechanical engineers</li><li>› Material science engineers (additive manufacturing)</li><li>› Electromechanical engineers</li><li>› Embedded software &amp; IoT engineers</li><li>› Data scientists</li><li>› Full stack developpers</li></ul>

Biomedical



# LEVEL-UP YOUR LIVE VIDEO



Switcher Studio



#madewithswitcher

# Switcher Inc

Website	<a href="http://switcherstudio.com">http://switcherstudio.com</a>
Languages	French, English
Locations	Louisville (USA), Yverdon-les-Bains (CH)
Number of employees	Worldwide: 10 Switzerland: 2
Year of foundation	2016
Turnover	-



**Stand** Tuesday 9  
S75

## Description

Located in Louisville, USA, with R&D offices in Yverdon-les-Bains, Switzerland, Switcher Inc is a tech company that develops a multi-camera video production platform for iPad and iPhone. With a focus on usability and quality this app has quickly become a reference as a best in-class solution. The platform we have developed is officially endorsed by Facebook and is used by thousands of businesses in over 115 countries to produce social video content for the web. Prominent clients include brands like Microsoft, L'Oréal, Instapage, NASA and more.

*Field(s) of activity: Software R&D (Mobile and Desktop)*

Employment offers	Required profiles
<ul style="list-style-type: none"><li>› 1. Software Dev Engineer for OpenGL / Metal Video Processing: Your mission is to develop and maintain our graphic engine, implement 2D and 3D effects and motion graphics, develop OpenGL and Metal backends.</li> <li>› 2. Software Dev Engineer for Video / Audio Communication over IP: Your mission is to develop and maintain our video and audio pipelines, implement transmission protocols over IP, develop error concealment and time synchronization algorithms, manage video encoding and decoding...</li></ul>	<p>We are looking for talented software engineers able to develop high quality, high efficiency solutions involving technologies like:</p> <ul style="list-style-type: none"><li>› Video/Audio encoding and decoding (H.264, VP8)</li><li>› Video/Audio transmission over IP (RTP, RTMP, SRT, WebRTC)</li><li>› Video processing and Motion Graphics (OpenGL, Metal, DirectX, Gstreamer)</li><li>› Audio processing</li><li>› iOS native UI (UIKit, CoreGraphics, CoreAnimation, CoreVideo, ...)</li><li>› C, C++, Swift, Objective-C</li><li>› Multi-platform design</li></ul>



# World first cloud services for smart **flooring** solutions.



People counting



Behavioral analysis



Fall detection



# Technis

Website	<a href="https://www.mytechnis.com/">https://www.mytechnis.com/</a>
Languages	French, English, German, Italian
Locations	Lausanne
Number of employees	Worldwide: 9 Switzerland: 9
Year of foundation	2015
Turnover	-



Technis

**Stand**

Tuesday 9  
S16

## Description

Technis revolutionises one major aspect of facility management: activity monitoring. Technis does so in the most discrete and precise way: through the flooring. By making the surface sensitive and by coupling it to powerful artificial intelligence, a real-time overview of the activity in your infrastructure is accessible from any internet-connected device. This dashboard furthermore allows for external data crossing, allowing for resource optimisation, queue management and activity prediction.

*Field(s) of activity: Sol connectés et intelligents*

Employment offers	Required profiles
<ul style="list-style-type: none"> <li>› Master thesis/internship/job: Electronic and Microtechnic</li> <li>› Master thesis/internship/job: Informatic and Communication system</li> </ul>	<ul style="list-style-type: none"> <li>› Student in Electronic and Microtechnic</li> <li>› Student in Informatic and Communication system</li> </ul>

Postgraduate



# tie**talent.**

Get a crush on your next job.

## Create your profile

01

Sign up in just a few clicks  
and help us understand your  
background & expectations.



## Get hired

Congratulations you just  
signed a contract with a  
company you love.

02

## Get Matched

Get matched by our algorithm &  
choose the opportunities that  
excite you the most.

03



Site web	<a href="https://tietalent.com">https://tietalent.com</a>
Langues	Français, Anglais
Lieux	Renens, Genève
Nombre d'employés	Monde : 6 Suisse : 6
Année de fondation	2017
Chiffre d'affaire	-


**Stand**

Mardi 9  
S41

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**Description**


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TieTalent est un outil innovant permettant de rendre le recrutement simple pour tous. Notre plateforme connecte instantanément les entreprises aux meilleurs talents pré-qualifiés correspondant à leurs besoins. Plus d'intermédiaire ! Les candidats sont sélectionnés par l'un de nos experts indépendant travaillant dans le même domaine d'activité. L'idée est d'avoir un(e) CTO qui interview et mentor un candidat en IT. Ils réalisent les entretiens à côté de leur poste, depuis chez eux sur Skype. Si vous nous mettez à la place des candidats, plus besoin de rédiger des lettres de motivations ni de postuler à des centaines d'annonces en ligne sans jamais recevoir de feedback. Avec TieTalent ils créent leur compte et réalisent un entretien avec un expert de leur domaine. Quoi qu'il arrive ils obtiendront un feedback et des conseils de carrière, et s'ils sont recommandés, ils n'ont plus rien à faire, nous les mettrons en avant auprès des entreprises les plus innovantes et ce seront elles qui postuleront pour les interviewer et embaucher.

*Activité(s) spécifique(s) : Plateforme de recrutement en ligne*

Offres d'emploi	Profils recherchés
<p>Nous recherchons des ingénieurs (pour nous et pour des clients) spécialisés en :</p> <ul style="list-style-type: none"> <li>› Java</li> <li>› PHP</li> <li>› .Net</li> <li>› Ruby</li> <li>› Machine Learning</li> <li>› Project Management</li> </ul>	



A silhouette of a person standing on a rocky outcrop, looking out over a vast landscape under a dark sky with a few stars. The scene conveys a sense of achievement and looking towards the future.

# Solving your most impactful problems **via BigData & AI.**

We believe digital solutions shouldn't be a locked black box with unlimited powers that only a privileged few can unlock. We will teach you how to unlock the potential of digital. How to tailor it. Always working side by side.

## Unit8 SA

Website	http://unit8.co
Languages	French, English
Locations	Lausanne, Zurich
Number of employees	Worldwide: 12 Switzerland: 6
Year of foundation	2017
Turnover	-



**Stand**

Tuesday 9  
S55

### Description

Bringing world-class experts with a proven track record in AI and Software Engineering to solve problems for industries that will experience the most significant breakthroughs in the next 50 years. Aiming for  $\infty$  Impact - <http://unit8.co>, #futureisnow

### Employment offers

We look for talented and ambitious individuals to join our team in Switzerland.

### Required profiles

ML / AI experts, full stack software engineers, data scientists.





SCANDIT TURNED THEIR

# 130,000

KICK INTO \$43 MILLION OF INVESTMENT, FINANCING THEIR DREAM OF MAKING PHYSICAL OBJECTS INTERACTIVE: WHAT ABOUT YOU?

GET YOUR KICK:

# VENTUREKICK.CH

The private initiative Venture Kick is financed by:

**WISSENSCHAFT.  
BEWEGEN**  
GEBERT RUF STIFTUNG

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 Debiopharm Group  
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ERNST GÖHNER STIFTUNG

Martin Haefner

 ProTechno

André Hoffmann

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LOMBARD ODIER

Hauser-Stiftung

Hansjörg Wyss

 RISING TIDE  
FOUNDATION

 ENGAGEMENT  
A DEVELOPMENT FUND OF THE MIGROS GROUP

 swisscom

## Venture Kick

Website	http://www.venturekick.ch
Languages	French, English, German
Locations	Zurich, Lausanne
Number of employees	Worldwide: 15 Switzerland: 0
Year of foundation	2007
Turnover	-



**Stand**

Tuesday 9  
S74

### Description

Venture Kick supports promising entrepreneurs from Swiss universities by giving them the opportunity to win up to CHF 130'000 in pre-seed capital to launch their start-up. In addition, the start-up founders benefit from the know-how of experienced experts during hands-on execution boot-camps (the kickers camps). They also get a quick access to a network of entrepreneurs and investors. Since its creation in 2007, Venture Kick granted CHF 18 million to 450 start-up projects. To this day, supported start-ups have attracted investment of more than 1 billion and created 3'500 jobs.

*Field(s) of activity: Explore the business potential of your technology - CHF 130'000 to kick your start-up*

Employment offers	Required profiles
	<p>The program is open to aspiring entrepreneurs with innovative and promising business ideas who have not yet founded their company and are still enrolled or employed at Swiss academic institutions: students, postgraduates, researchers, professors or staff.</p>





VISIUM

# WE CRAFT

Brilliant Machine Learning Solutions.

---

Participate to our venture, engage in diverse exciting and impactful projects.

JOIN US NOW!



# Visium Technologies SA

Website	<a href="https://visium.ch/">https://visium.ch/</a>
Languages	French, English, German
Locations	Lausanne
Number of employees	Worldwide: - Switzerland: 12
Year of foundation	2018
Turnover	-



## Stand

Tuesday 9  
S56

## Description

Visium is a Machine Learning consulting company which helps its clients find, plan and execute their highest value opportunities in AI. Visium employs the brightest engineering talents from EPFL/ETHZ and develops diverse AI-powered products for companies of all sizes and industries. Engineers at Visium are often challenged to tackle difficult problems with cutting-edge techniques from recent scientific papers, which ultimately enables them to rapidly grow their skills and competencies.

## Field(s) of activity: Technology Consulting

Employment offers	Required profiles
<p>We are looking for Machine Learning experts with practical experience, in-depth theoretical knowledge in the field of content understanding, Computer Vision, Deep Learning, user understanding, language understanding, information retrieval, search ranking, optimizations, and more. If you feel up to the challenges and want to participate in various and exciting projects, join us today!</p>	<ul style="list-style-type: none"><li>› Interested in handling and analyzing complex data from different sources</li><li>› Mastery of Python</li><li>› Experience with ML/DL libraries and frameworks (e.g. Scikit-learn, TensorFlow, Keras, Pytorch)</li><li>› Experience in the Deep Learning approach, such as recurrent neural networks and convolutional neural networks</li><li>› In-depth knowledge of clustering algorithms, regression and classification (supervised/unsupervised/strengthened learning)</li></ul>



volumina  
Medical

## Volumina Medical

Website	<a href="http://www.volumina-medical.ch/">http://www.volumina-medical.ch/</a>
Languages	French, English, German, Italian
Locations	Ecublens-EPFL
Number of employees	Worldwide: 6 Switzerland: 6
Year of foundation	2018
Turnover	-

Volumina  
Medical

**Stand** Tuesday 9  
S63

### Description

Volumina Medical develops a scaffold solving the problem of natural repair of 3D soft tissues. Our solution is based on rigorous research performed since 2015 at the Ecole Polytechnique Fédérale de Lausanne. It was sparked by the interaction with several surgeons who were looking for solutions to reconstruct soft tissue volumes. Our objective is to develop, manufacture and commercialize highly innovative tissue reconstruction technologies for the market of reconstructive and plastic surgery.

*Field(s) of activity: Implants for reconstructive surgery*

Employment offers	Required profiles
<ul style="list-style-type: none"> <li>› R&amp;D biomedical engineer 100%, from October 2018</li> <li>› Administrative assistant, 20%, from October 2018</li> <li>› Trainees from February 2019 (business development &amp; marketing, biomedical engineering, process engineering, chemistry)</li> </ul>	<ul style="list-style-type: none"> <li>› Biomedical engineers</li> <li>› Engineers in pharma processes</li> <li>› Engineers in mechanics (HES, EPF) Technicians/Laborants in pharma manufacturing</li> <li>› Engineers in material sciences</li> <li>› Market analyst</li> </ul>

Biomedical





**WECHEER.IO**

# WECHEER SA

Website	http://hikami.digital
Languages	English
Locations	Lausanne, CH Ho Chi Minh City, Vietnam
Number of employees	Worldwide: 20 Switzerland: 3
Year of foundation	2017
Turnover	-



## Stand

Tuesday 9  
S77

## Description

At WECHEER.IO we Innovate - Create - Make, a platform that will disrupt the FMCG industry. Our marketing & business intelligence solution is derived from the intersection of Big Data, Social Media and IoT. Now we are focusing to change the beer industry, we have created the World's First-Ever Smart Bottle Opener. This simple yet very smart tool will completely redefine how breweries do marketing and sales. We aim to become the world's biggest brewery without producing a single beer. We are now looking for new creative individuals with an entrepreneurial spirit to join us on an adventure as we take on the world.

*Field(s) of activity: IoT & Big Data for Beer*

Employment offers	Required profiles
<ul style="list-style-type: none"> <li>› Technical Architect</li> <li>› Data Analyst</li> <li>› Data Scientist</li> <li>› Machine Learning Engineer</li> <li>› Production Engineer</li> </ul>	<ul style="list-style-type: none"> <li>› Technical Architect</li> <li>› Data Analyst</li> <li>› Data Scientist</li> <li>› Machine Learning Engineer</li> <li>› Production Engineer</li> </ul>



# Wingtra

## Aerial robotics for professional mapping applications

#VTOLdrone



We're hiring!

[wingtra.com/career](http://wingtra.com/career)



wingtra

# Wingtra AG

Website	<a href="https://www.wingtra.com/">https://www.wingtra.com/</a>
Languages	English, German
Locations	Zürich
Number of employees	Worldwide: 45 Switzerland: 45
Year of foundation	2016
Turnover	-



**Stand**

Tuesday 9  
S30

## Description

Wingtra was founded in 2016 as a spin-off of Prof. Dr. Roland Siegwart's Autonomous Systems Lab, at ETH Zurich in Switzerland. The project is rooted in years of ambitious robotic research in vertical take-off & landing technology of tail-sitting UAVs where its control algorithms enable autonomous transition from hovering to plane-like flying. At Wingtra we develop, produce and commercialize drones that combine the ease of use of agile multicopters with the long range of high endurance fixed-wing aircrafts. Our drone WingtraOne carries the best in class sensors that collect survey-grade aerial data. This technologically superior VTOL drone is used by mapping professionals in application that range from surveying and mining to wildlife monitoring.

*Field(s) of activity: Drone, UAV, Robotics*

Employment offers	Required profiles
<a href="https://wingtra.com/career/">https://wingtra.com/career/</a>	

Electrotechnology



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Au nom de tout le comité du



Nous souhaitons remercier toutes les parties impliquées dans l'organisation de cette 10<sup>ème</sup> édition de la Start-Up Day sans lesquelles cet événement ne pourrait avoir lieu.

Nous remercions également tous les participants pour leur confiance et leur fidélité,  
et leur souhaitons un Forum plein de succès.

## Impressum

### Forum EPFL

du 8 au 12 octobre 2018

[www.forum-epfl.ch](http://www.forum-epfl.ch)

[forum@epfl.ch](mailto:forum@epfl.ch)

+41 (0)21 693 41 13

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