7ème Start-Up Day

7 octobre 2015

LIVRE DES START-UP
World-class STARTUPS. Swiss made.

Speed and great execution are essential for world-class startups.

venturelab strives to accelerate fully committed startup talents in their entrepreneurial and business development.

Get access to the best networks and the required body of knowledge and skills. venturelab will get you ready for funding and support by those who understand your challenges: Successful founders and industry experts.

Apply and get up to speed:

www.venturelab.ch
Une fois encore, le Forum EPFL 2015 offrira une journée entièrement dédiée aux Start-ups. Ce sont de jeunes entreprises qui, actives dans le domaine des nouvelles technologies à croissance rapide et qui disposent d’un important potentiel de développement. La plupart des fondateurs proviennent du milieu universitaire, incubateur idéal de projets innovants. Avec environ 60 entreprises présentes, les étudiants et visiteurs du Forum, découvriront un nouveau monde, rempli d’inventions et d’idées originales et pourraient trouver leur bonheur, et peut-être une suite pour leur carrière.

Une Conférence Pitch Contest aura lieu en fin de journée. Dans ce cadre les start-ups les plus innovantes de la journée seront sélectionnées par un jury pour se présenter aux étudiants lors de la conférence. Ce même jury attribuera un prix à la meilleure présentation.

Le Forum EPFL Start-Up Day se tiendra, cette année, le 7 octobre 2015 au Swiss Tech Convention Center.

« Osez le grand saut dans le monde des Start-ups »

**PROGRAMME**

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<td>Interactive Lunch</td>
<td>11h30-12h45</td>
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<td>Remise des prix et Networking Cocktail</td>
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<td>Bio-Technopark, LYO-X GmbH, MindMaze SA, Technis</td>
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<td>Bureau d'étude</td>
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<td>Conseil</td>
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<td>LENR Cars SA, OsmoBlue</td>
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<td>InvestGlass</td>
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<td>Industrie pharmaceutique</td>
<td>Quartz Bio</td>
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<td>Informatique</td>
<td>Bookbedder, ChillingMonkey, CodeTickler, Coteries SA, CyberHaven</td>
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<td>Transport</td>
<td>BestMile</td>
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<td>Unono.net 3.0</td>
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</table>
Akselos enables your engineers to design and assess critical infrastructure via advanced simulation software. We focus on making powerful, highly-customized simulation tools that can be widely used within your company. We serve multi-national engineering firms committed to operational excellence. Our customers have direct access to a leading team of computational engineering experts and user interface designers. To build the best product, we partner with leading engineering consultancies that bring industry specific expertise.

Akselos hires the best talent in engineering simulations. Our team of engineers is connected with the most advanced research centers on the planet, and we are continuously innovating and recruiting talent to build our amazing products.
### BestMile

**SITE WEB**  | www.bestmile.com
---|---
**DATE DE FONDATION**  | 2014
**SECTEUR SPÉCIFIQUE**  | Software
**LANGUES PARLÉES**  | Français, Anglais

**CONTACT**
- Gindrat
- Raphael
- EPFL Innovation Park 1015
- Lausanne
- Suisse
- raphael.gindrat@bestmile.com

### DESCRIPTION

BestMile is a spin-off from the Swiss Federal Institute of Technology in Lausanne (EPFL) that offers the solution to manage fleets of autonomous vehicles. Based in Switzerland and incorporated in January 2014, BestMile develops a fleet management software that brings coherence to autonomous vehicle fleets by allowing them to be operated together as a public transportation system.

### PROFILS RECHERCHÉS

BestMile is always looking for new talent. Don’t hesitate to visit us at the FORUM EPFL to know more.

- Internship opportunity : Scala developer
The BIO-TECHNOPARK® Schlieren-Zurich, in close collaboration with its network partners, offers professional support for life science companies in the setting up and expansion of business activities and promotes interaction between start-ups and university research groups.

Main tasks of the business operation:
- Provision of laboratory, office and storage space, including specialist infrastructure and used equipment
- Advice and support on a company’s foundation and its search for finance
- Ongoing coaching to support a company’s development
- Promotion of exchange between start-ups and with academic research groups to identify and maximize synergies
- Provision of contacts with industry, academia and network partners
- Technical support for location promotion agencies in the establishment of foreign companies
- Event organization
- PR and lobbying support for members

### SITE WEB
www.bio-technopark.ch/

### CONTACT
Sathiyadanad
Karthik

### DATE DE FONDATION
2005

### SECTEUR SPÉCIFIQUE

### LANGUES PARLÉES
Anglais, Allemand

### DESCRIPTION

### PROFILS RECHERCHÉS
Patients suffering from heart problems will now be able to monitor their heart more quickly and easily without having to visit a specialist healthcare facility to have an electrocardiogram (ECG). Small and easy to carry, CardioPAD Pro is an easy-to-use smart electrocardiograph developed by Biotechware. As well as standard electrodes, it is equipped with a tablet to guide the patient’s doctor or medical operator through every step of the examination and to display the various charts to analyse.

The data collected is sent to Biotechware’s secure online patient portal, which manages and archives data from all CardioPAD Pro users. As a result, the results can be analysed by a remote cardiologist – even if the patient lives in an isolated area. CardioPAD Pro is the first product Biotechware has launched. The Turin-based start-up wants to develop a whole range of medical devices for paperless storage of medical data in the Cloud.

Biotechware is looking to hire a business developer to report directly to our CEO. The person will work on projects that have the greatest impact on value creation for Biotechware. You will be involved in and exposed to all parts of the business including business development, sales, marketing, technology, finance, hr, and legal.
- Must be a critical thinker and possess superior analytical skills
- Able to think out of the box and come up with innovative techniques and solutions
- Must be a person with excellent communication skills
BookBedder is a smarter way to book hotels online. Major booking sites spend a huge amount of your money on ads, but BookBedder uses the power of the crowd to spread the word. By inviting your friends to join BookBedder you pay less for your rooms, and you earn free nights based on your reservations AND those of everybody you invited! The more you and your network use BookBedder, the more you save!

**PROFILS RECHERCHÉS**

BookBedder is looking for IT students to work on an exciting Masters project to help travelers find the perfect hotel in large urban centres. When traveling to a big city you there is too much choice, and you need to narrow down your selection based on where you want to be, when you need to be there, and how you can get there. Should you stay near the airport or book a hotel in town? What about cheaper hotel options that are just a short metro ride from where you need to be? The goal of this route optimization project will be to develop algorithms to suggest hotels that minimize a cost function based on travel time and customer budget, using publicly-available data of public transport and road networks in major European cities. Join BookBedder now to contribute to a concrete application and gain valuable real-world experience by helping us make hotel booking better!
**Bridgology**


**Profils recherchés**

Génie Civil/ IT/ Traitement du signal/ Analyse de données/ Physique.
ChillingMonkey s’emploie, depuis sa création en 2014, à fournir aux étudiants des campus universitaires la meilleure plate-forme de petites annonces possible. Comme la majorité des jeunes entreprises, notre produit a évolué et continue d’évoluer pour capturer et délivrer une plus grande valeur à nos utilisateurs ainsi qu’à nos clients, avec des résultats encourageants qui motivent l’équipe dans son effort d’expansion vers l’ensemble des campus universitaires en Suisse et ailleurs.
Circuitive is the next-generation platform for agile electronics manufacturing. Armed with our highly integrated, flexible and connected production lines and intelligent supply chain implemented under the Industry 4.0 concept, we guarantee the shortest lead time in the industry. Customers benefit from a lead time reduction of up to 80% and a cost reduction of typically 15%.
## Site Web
codetickler.com

## Contact
Zamfir Cristian
cristi@codetickler.com

### Description
Develop fully automated software quality assurance services, in a pay-as-you-go cloud computing setting. This includes a range of security, reliability, and safety audits, as well as automated help for debugging the discovered problems. These services will make software more reliable and more secure in a cost-effective way.

### Profils Recherchés
If you’re a hardcore systems programmer and want to revolutionize the level of reliability and security in systems software, let’s talk! We’re working on a new product that combines virtualization, OSes, compilers, and cloud computing into a new way to ensure the safety and security of software. We’re looking for people who are exceptionally strong in computer systems, love hacking both inside and outside an OS kernel, and have a proven track record of building systems, contributing to open source projects, etc. If C/ C++ is your mother tongue and you’re comfortable coding at any layer in the software stack, email us at jobs@codetickler.com Software Engineer
**Coteries Lab**

Coteries Lab is a company specialized in web and mobile app development. The company develops native mobile applications in iOS, Android and Windows, as well as websites or complex web applications. Every project starts with a prototype, static or dynamic. Coteries is expert in developing prototypes (aka Minimal Viable Product or MVP) and is recognized for the quality of its UX/UI. Our customers base counts for instance big companies like Swisscom or Local, as well as the EPFL Innovation Park or startup companies like Geosatis.

Coteries also develops its own products, like:
- **The Mobile Fans Club**: a mobile app to entertain fans and to get their support. [www.coteries.com/](http://www.coteries.com/) (reference customer: Swiss pop sensation Bastian Baker)
- **“Travel Organizer”**: the time when you sent paper programs to the participants of the business trip you’re organizing is over. Simply distribute the program within a mobile application, update it and notify your participants in one click! More info: contact us at seb@coteries.com!
- **ParkShare**: a web application to share your parking space (when you’re not using it) with other members of the community. More information: [epfl-innovationpark.ch/parkshare-eng](http://epfl-innovationpark.ch/parkshare-eng)
- **Find Room**: a simple web application to find and book an available room. More information: [www.epfl-innovationpark.ch/community/rooms/login](http://www.epfl-innovationpark.ch/community/rooms/login)

**Contact**

Flury
Sébastien
Chemin des Blés 6 2606 Corgémont Switzerland
seb@coteries.com
# CyberHaven

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<th>cyberhaven.io/</th>
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<tr>
<td>CONTACT</td>
<td>Zamfir Cristian</td>
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<tr>
<td><a href="mailto:cristi@cyberhaven.io">cristi@cyberhaven.io</a></td>
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</table>

## DESCRIPTION

If you’re a hardcore systems programmer, are passionate about security, and want to revolutionize the level of reliability and security in systems software, let’s talk! We’re starting a new project focused on using advanced program analysis to defend IT assets against malware attacks. The project combines a mix of cutting edge technologies, virtualization, OSes, compilers, and cloud computing into a new way to ensure the safety and security of networks and endpoints.

## PROFILS RECHERCHÉS

We’re looking for people who are exceptionally strong in computer systems, love hacking both inside and outside an OS kernel, and have a proven track record of building systems, contributing to open source projects, etc. If C/C++ is your mother tongue and you’re comfortable coding at any layer in the software stack, please drop by our stand!
Smart home care service designed with the seniors in mind and aiming at enhancing care given by the caregivers, family and providers.

- Machine Learning, algorithmics - Java SW development - Support Engineer - Quality Assurance Engineer
eLamp, c’est quoi ?
C’est LE moteur de recherche de compétences humaines. A tout moment, instantanément, sachez qui sait configurer un ordinateur, parler russe, qui a une perceuse, une scie-sauteuse, qui aime jouer au foot, le footing, le poker, les jeux-vidéos...

eLamp, c’est pour qui ?
Tout le monde ! eLamp c’est le nouvel outil pour échanger tout avec tous ceux qui nous entourent. Cependant, pour assurer son lancement et la densité d’utilisateur, la plateforme se lance actuellement uniquement par communautés physiques existantes. Mais rien ne vous empêche de suggérer votre communauté et d’y réunir vos proches. Si la communauté est assez importante, elle sera créée !
Imaginez un système composé de modules de la taille de 3 cubes de sucre qui s’encastrent directement derrière les prises et interrupteurs de votre maison. Connecté à un écran tactile et votre téléphone portable, le système vous permet de rendre votre maison ou votre appartement moins énergivore en un rien de temps ! La solution eSMART équipe le plus grand éco quartier de Suisse romande Eikenott à Gland (300 appartements équipés) et aujourd’hui plus de 500 appartements sont équipés de la solution innovante eSMART issue des laboratoires de l’EPFL. eSMART est lauréat de nombreux prix à l’innovation, PERL, Swisscom Innovation Award 2014, Prix Strategis 2015, etc.

**PROFILS RECHERCHÉS**

Stagiaires débouchant potentiellement sur poste fixes dans les domaines suivant:
- Electronique
- Marketing
- Vente (langue allemande requise)
Experientia® is a global user experience design consultancy. We design products, platforms, services and systems, with a focus placed on the experience of people who will use them and on their cultural relevance.

To design innovative products and services for people, we first build a clear understanding of people’s behaviors and contexts of use (their goals, constraints, values and cultural reference models).

This understanding comes from our research-based methods, including cognitive modeling to transform insights into behavioral models and cultural frameworks that illustrate how users currently behave and interact with a product, service or system being explored, and how their behavior changes or can be encouraged to change over time.
## Description

Time-consuming, complex, and expensive – that’s how most people perceive accounting. We want to mix up the accounting market and change its out-dated image. Accounting should be easy, efficient, and fairly priced. We are young entrepreneurs who are eager to simplify accounting for small Swiss companies. Together we are “SuperVX AG” and develop the product “EZYcount”.

## Profils Recherchés

Woman or Man with Bachelor or Master degree in IT. Symfony, Jenkins and Git knowledge. You already have experience in web development for website or web application and enjoy working in a small team? We are looking to hearing from you soon per email to organize an interview (also possible during the forum).
Fastree3D imaging sensors help recognize and measure distance to fast moving objects in real-time, enabling driving assistance or autonomous navigation. Fastree3D SA is a fabless semiconductor company, spin-off from EPFL Lausanne, Switzerland with a research subsidiary Fastree3D B.V. at TU-Delft, Netherlands. We provide 3D measurements at the cost of consumer technologies (as used in gesture control, gaming) adding scientific accuracy and speed. We implement single photon detectors (SPAD) on standard CMOS. Sensors measure digitally the direct time-of-flight from illumination by near infra-red lasers such as VCSEL arrays. This provides:
- resolution (> 3 mm, 20ps time of single-photon detector – operational target >2cm),
- accuracy (operations under bright or dark lighting condition, high dynamic range and signal/noise ratio; using high frequency pulsed illumination),
- long distance (>50m, VCSEL arrays or laser with >1W peak power and eye-safe short pulses),
- speed (>200-1000 fps, low blurring of 20m/s motion, no analog light intensity integration),
- low cost (digital CMOS circuits, consumer electronics and smartphones, low power).

**SITE WEB**
www.fastree3d.com

**CONTACT**
Florin Claude
13 Chemin de la Raye 1024 Ecublens Suisse
claude@fastree3d.com

**DATE DE FONDATION**
2013

**SECTEUR SPÉCIFIQUE**
Développement de caméras 3D pour l’automobile et la robotique

**LANGUES PARLÉES**
Français, Anglais, Allemand, Italien, Néerlandais

**DESCRIPTION**

1. Digital Circuit Designer. Design, integrated circuits blocks and DSP cores. Requirements: MSc.EE or PhD, Microtechnology, or Photonics.
3. Embedded System Design Engineer. Design FPGA-based systems to operate and test new ASICs. Requirements: BS EE, or CS.
4. Software Design Engineer. Design, low-level device drivers and APIs for Windows / Linux and provide technical support. Requirements: PhD or MSc. CS.
Flyability is a Swiss company bringing to the market the first collision-tolerant flying robot, allowing to access cluttered places and safely fly indoors, close to structures and among people. Inspired by the way insects handle collisions, this innovation completely changes the way drones can be used by allowing them to operate within cities, inside buildings in a risk-free and easy way. Flyability is now targeting the industrial inspection market where its technology improves workers security and reduces downtime. Flyability is also active in search & rescue to find victims faster and with less risk for the rescuers and in security to assess a dangerous situation before engaging personnel. Flyability won in February 2015 the 1M USD Drones for Good prize, and is notably supported by the NCCR Robotics, the FIT foundation, the Swiss CTI and Venturekick.
# Foodcampus.ch

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<tr>
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<td><a href="mailto:alex@foodcampus.ch">alex@foodcampus.ch</a></td>
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## Description

Foodcampus delivers amazing food to your campus. Whether you’re studying or working late, we will deliver you food to your campus, at the same price as in the restaurant. We will be coming back in September, with incredible food, more campuses, an app and a revamped ordering platform!
**SITE WEB**  | www.gaitup.com  
---|---
**DATE DE FONDATION**  | 2013  
**SECTEUR SPÉCIFIQUE**  | Analyse du mouvement avec des capteurs portables  
**LANGUES PARLÉES**  | Français, Anglais, Allemand, Italien, Espagnol, Arabe, Portugais  

**CONTACT**  
Trousseau  
Madeline  
Av d'Ouchy 17 1006  
Lausanne  
Suisse  
madeline.trousseau@gaitup.com  

---

**DESCRIPTION**


Born in Research - Made in Switzerland - Used in Clinics
Are you hungry? Connect on Gookers swipe the food pictures, select & order the meal that you want to eat, click on the itinerary and pick up the ready meal, it is as simple as that, Gookers the next door meal! The problem? People do not want, do not have time or do not know how to cook a variety of meals and people who does, do not have the necessary tools to promote their dishes! The solution A website that is easy for both sellers and buyers. Gookers allow individuals and professionals cooks to publish pictures, price and the pick-up location of their ready-meals. Enjoy your meal on gookers.com!

IT Team. Software developer, Web developer, iOS developers, Android developers, backend developers, machine learning & algorithms creation, data mining specialists, GIS specialists, Growth hacker, Digital strategist, Community manager, SEO.
Greenastic est une technologie permettant à tout à chacun de devenir son propre paysagiste et faire de son jardin/terrasse ou balcon son coin de paradis et de tranquillité. En guidant l’utilisateur sur les choix des plantes, les symbioses qui peuvent exister entre elles, les conditions d’ensoleillement et de pluviométrie, Greenastic permet de guider l’utilisateur et lui faciliter le choix des plantes/arbres/arbustres afin de créer le jardin le mieux agencé possible. Cette technologie prend plus d’une cinquantaine de paramètres et offre à l’utilisateur un choix de plus de 5000 plantes/arbres/meubles.
The increasing penetration of renewable energy sources as well as the decentralization of the electricity production is inducing new challenges. More flexibility, more controllability and more interactivity are the typical keywords that are underlying the development of the future electricity grids. These qualities directly rely on the extensive use of power electronic systems, which is imperix’s domain of expertise.
Relying on modular control and power conversion systems, imperix is a key technological partner, providing customers with high-end devices and know-how, which are crucial elements towards the implementation of tomorrow’s electrical grids.
Since its incorporation in fall 2013, imperix SA (Ltd.) is commercializing hardware and software solutions related to the fast and secure implementation of pilot systems and plants in the field of power conversion, energy storage and smart grids.
InvestGlass is the 1st ranked Swiss Robo-Advisor for Financial Professionals Today, financial information must be compliant. Stressed, pressured investors are flooded by millions of news feeds which will negatively impact their investments. This loss could have been prevented with a smart tracking tool. At InvestGlass, we believe that each investor is unique. So we built a fully customisable platform delivering the right information to each investor at the right time.
Iprova is the pioneer of computer assisted invention. We use our proprietary “big data” and AI software to accelerate the invention process, and deliver hundreds of technical inventions to our customers each month. Our customers include some of the world's leading technology and industrial companies. We work across a range of physical science areas including autonomous vehicles, 5G telecommunications (NFV, D2D, THz etc.), healthcare, networked gaming, lighting, mobile devices, consumer electronics and oil & gas.
kaemco LLC is a spin-off company of the Solar Energy and Building Physics Laboratory at EPFL. Founded in 2013 in Corcelles-Concise by Dr Jérôme KAEMPF - team leader of the Urban Systems Simulation group at EPFL - kaemco aims at bringing latest research developments in the fields of daylighting and urban physics to practitioners.
# Description


## Profils recherchés

Etudiants/Stagiaires bilingues (Français + Anglais ou Allemand)
LENR Cars is developing disruptive power generators based on LENR technology. LENR or Low Energy Nuclear Reaction is a novel type of nuclear reaction that can transform hydrogen into neutron and gather heat energy at low cost from these free neutrons without producing any waste product or any radioactive emission. LENR Cars is focusing on a long term goal to use this technology for transpiration applications, mainly maritime and road transportation.
LYO-X

We are providing Systems Pharmacology modelling services dedicated to the preclinical and clinical biotherapeutics development. Our customers are biotechnology companies, pharmaceutical companies and non-profit organisations. Our services help customers to make better decisions in critical development points including target assessment, format selection, compound design, candidate selection, design and analysis of preclinical PK/PD and GLP toxicology studies, first in human dose selection, pediatric dose selection and dose / regimen finding studies. LYO-X is globally one of the few companies that successfully has established itself in the field of Systems Pharmacology for pharmaceutical development. LYO-X also develops Digital Health solutions for the management of dermatological diseases.

Beyond computational skills and ideally a life sciences background, we seek people who are highly interested and motivated to work in an advanced field with global innovators and want to impact how drugs are developed. We look for flexible and curious individuals who can quickly learn new things, be it a new software or programming language, or state-of-the-art biology of a new disease/therapeutics.
MindMaze has developed a breakthrough platform to build intuitive human machine interfaces combining virtual reality (VR), computer graphics, brain imaging & neuroscience. The company’s medical grade technology enables exciting new applications in gaming.

MindMaze is a spin off from the Swiss Federal Institute of Technology (EPFL) and in less than three years has become one of the top 10 healthcare start-ups in Switzerland. The company brings together an eclectic mix of computer scientists, neuroscientists, physicists and roboticists driven by a passion to enhance the quality of life of brain injury survivors. In less than three years the MindMaze team has developed and launched medical grade virtual reality products to stimulate neural recovery. MindMaze is now translating our VR and Neuroscience expertise into new fields of consumer health and technology. MindMaze is now one of the top 10 healthcare startups in Switzerland!

If are interested in this exciting challenge, then please send your CV to: careers@mindmaze.ch

We look forward to hearing from you!
Morphotonix is providing efficient and secure anti-counterfeiting solutions for plastic components and products. We micro/nano-structure master molds used for plastic injection molding, replicating the diffractive or invisible nano-features into the plastic surface during production. The visible or invisible features provide a high barrier to the counterfeiters due to the technical complexity and/or their invisibility.

**SITE WEB** | morphotonix.com
---|---
**DATE DE FONDATION** | 2014
**SECTEUR SPÉCIFIQUE** | Morphotonix
**LANGUES PARLÉES** | Français, Anglais
**CONTACT** | Savu
| Veronica
| Chemin de la Raye 13 1024
| Ecublens
| Switzerland
| veronica.savu@morphotonix.com

**PROFILS RECHERCHÉS**
Master/PhD with independent thinking and experience in micro/nano-technologies and micro-optics
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</table>

**DESCRIPTION**

OsmoBlue provides a sustainable and profitable opportunity for recycling low-temperature waste heat. OsmoBlue’s patented technology converts low-temperature heat, as low as 30°C, into electricity. The system is scalable and can produce hundreds of kW to tens of MW of electricity. The OsmoBlue engines will help chemical, cement and paper industries save money and reduce their carbon footprint. Technology: OsmoBlue’s heat engine is a hydraulic circuit based on the principle of osmosis.

**PROFILS RECHERCHÉS**

Students in Chemistry, Material Sciences, Process Engineering.
PB&B is a Swiss MedTech startup developing anti-aging and body shaping injections that increase fat tissue volume in situ. The technology is based on biodegradable microspheres loaded with lipids that are slowly released and stored in fat cells (locally). The advantages are: (i) Natural results provided by the patient’s cells and tissues (ii) Longer-term results than fillers (eg. PB&B: 20 months vs. Hyaluronic acid: 6-12 months) (iii) Non-surgical for body shaping (breasts or buttock enhancement) (iv) Resolves unpredictability issues of fat transfer procedures used by plastic surgeons The technology has been demonstrated pre-clinically in animals in a cross-collaborative scientific partnership with EPFL (Swiss Federal Institute of Technology in Lausanne) and the plastic and reconstructive surgery department of HUG (University Hospitals of Geneva). PB&B’s development is logistically and financially supported by CTI (Commission for Technology and Innovation |Swiss government).
Pryv is a Swiss enterprise specialized in sensitive and health data management. We have developed e-Health Data Middleware, a trusted and state-of-the-art software back-end solution to empower Medtech and connected-health SMEs to go to market with reduced time and IT expenses. Our back-end solution Pryv.io enables effortless connectivity to any data source, private data exchange, highest security level storage, and full-fledged data management (ownership, storage location, data access rights, etc). The platform includes tools ready-to-connect to any and multiple sensors, tracking apps and devices to ensure data interoperability and continuity. Furthermore, our solutions enable our partners and customers to comply with various health-care legislations and policies for multinational product distribution.
Qloudlab, the inventor and patent holder of the world’s first touchscreen-based biosensor, has developed Sceptre, a modular platform for multiple diagnostics at the Point-of-Care. Our cost-effective technology is able to perform any blood, urine, saliva and skin tests on a single and mobile platform. The innovation is at the convergence of Smartphones, Healthcare, and Cloud solutions.

**SITE WEB** | www.qloudlab.com/  
---|---
**DATE DE FONCTION** | 2013  
**SECTEUR SPÉCIFIQUE** | In-Vitro Diagnostic  
**LANGUES PARLÉES** | Français, Anglais  
**CONTACT** | Queval  
| Arthur  
| Grand rue 68 1095  
| Lutry  
| Suisse  
| arthur.queval@qloudlab.com  

**DESCRIPTION**

Qloudlab, the inventor and patent holder of the world’s first touchscreen-based biosensor, has developed Sceptre, a modular platform for multiple diagnostics at the Point-of-Care. Our cost-effective technology is able to perform any blood, urine, saliva and skin tests on a single and mobile platform. The innovation is at the convergence of Smartphones, Healthcare, and Cloud solutions.

**PROFILS RECHERCHÉS**

Microtechnique, IT, Life Sciences.
**Description**

Quartz Bio is a clinical bioinformatics service company specialised in exploratory biomarker data analyses. Our services are conducted by scientists with longstanding experience in clinical R&D and expertise in biology, biotechnology, statistics and computer sciences. Quartz Bio’s outsourcing solutions are based on Reproducible Research principles and are tailored to support pharmaceutical and biotech companies in their Precision Medicine projects.

<table>
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<th>Site Web</th>
<th><a href="http://www.quartz.bio">www.quartz.bio</a></th>
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<td>Bioinformatics services</td>
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<tr>
<td><strong>Contact</strong></td>
<td>Chemin du pre Fleuri 3 CH-1228 Plan-les-Ouates Suisse</td>
</tr>
<tr>
<td></td>
<td><a href="mailto:info@quartzbio.com">info@quartzbio.com</a></td>
</tr>
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</table>

**Profils Recherchés**

PhD. or MSc. in Bioinformatics, Biostatistics or Biology with computer programming experience.
We are a full service Intellectual Property (IP) firm and work in all areas of IP including patents, trademarks and registered designs. We assist our clients in building-up optimized protection solutions through our knowledge of intellectual property law and our technical expertise. We ensure that such solutions are integrated in the overall strategy of the company. We search, draft, prosecute and defend trademarks, designs and patents in a wide range of technologies, including electrical and electronic components, mechanical devices, information technology, life sciences, pharmaceuticals, biotechnologies, industrial manufacturing processes and medical devices and technologies. Our clients include international corporations as well as PMEs & start-ups, technology transfer offices and universities, incubators, foreign patent agents, investors and lawyers. We also assist non-European firms in the defence of their Intellectual Property Rights by acting as their representative in Europe and Switzerland.
# Description

We make agile robots that preserve human life from hazardous operations in nuclear de-commissioning and emergency response.

## Profiles Sought

mechatronics (Microengineering, mechanics) and computer vision engineers.

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<table>
<thead>
<tr>
<th>Site Web</th>
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<tbody>
<tr>
<td><a href="http://www.rovenso.com">www.rovenso.com</a></td>
<td>Estier Thomas</td>
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<td>Français, Anglais</td>
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<table>
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<tbody>
<tr>
<td>La Forge - EPFL Innovation Park 1015 Lausanne Suisse</td>
<td><a href="mailto:thomas@rovenso.com">thomas@rovenso.com</a></td>
</tr>
</tbody>
</table>
Company purpose: The SalesWings web application aims to give sales people a competitive edge by notifying them automatically when their prospects reach buying readiness, thus allowing for an effective follow-up prioritization and a higher deal closing rate.

Problem: Sales people working on high-value deals with extended lead cycles, invest a lot of time into nurturing their customer relationships, in order to be present once the customer is finally ready to purchase. Unfortunately, often opportunities are lost because the sales person follows-up too late as a result of poor organisation or missing information. At the same time, sales people waste a lot of time administering and consulting a variety of sales tools, in order to find out (or rather guess) which prospect they should reach out next. This leads to inefficient sales departments and lost opportunities.

Solution: Through a single comprehensive list, the SalesWings web application informs sales people automatically when their customers reach buying readiness. Through a predictive buying analytics algorithm, SalesWings analyses the web traffic of our client’s website and provides the sales person with a very simple list of his visiting prospects, sorted by their buying readiness and likeliness to close. “Hot leads” come out on top and trigger notifications to the user’s mobile app or smart watch. The tracking and sorting is fully automated, and leaves the sales person with the single task to manually favorite his leads and consuming the list conveniently. The result is that customers will get served the moment they have a need for the client’s offering, lower sales management bureaucracy as well as a higher deal closing rate per sales rep. SalesWings can be used as a stand-alone solution, as well as provide its intelligence in existing CRM’s to integrate with the client’s current sales organisation.
Selon la Chambre de Commerce Internationale, la valeur des biens contrefaits échangés s’élèvera à $1.7 trilliards par an en 2015. Il est également établi que les falsifications de médicaments, de produits alimentaires ou de biens touchant à la sécurité entraîne la perte de dizaine de milliers de vies chaque année. La plupart des entreprises fournissant des produits de marques sont touchées par la contrefaçon, et en Suisse certains secteurs de l’économie sont particulièrement affectés (pharmaceutique, machines et équipements, luxe, alimentaire,...). ScanTrust a inventé un code-barre 2D sécurisé contre la contrefaçon grâce à des éléments de sécurité graphique le rendant mathématiquement impossible à copier. Le code-barre 2D sécurisé contre la copie est imprimé sur les emballages ou documents avec des équipement d’impression standard. L’authentification peut se faire par le consommateur avec son téléphone portable, via une application mobile fournie par ScanTrust.
Notre petite entreprise, située proche de l’EPFL, fournit des prestations de développement technique sur mesure.

Nous réalisons des solutions hardware et software à la demande, notamment pour des systèmes de test et de contrôle pour l’industrie, laboratoires académiques et quelques instituts publics (MétéoSuisse, Metas, CERN).

Notre importante expérience, notamment en systèmes physiques et en métrologie (conditionnement de signal et acquisition de données de hautes performances) nous amène aussi à proposer des services de conseil technologique dans le cadre de projets complexes.

Notre approche pluridisciplinaire nous permet de nous adresser à pratiquement tous les secteurs (industries horlogère, alimentaire, médicale, chimique ou encore énergie, transports - automobile ou ferroviaire - etc.).

Nous offrons services et conseils technologiques, développement de solutions LabVIEW sur mesure, systèmes hardware et software "clé en main".

**Profils recherchés**

- Ingénieur EPF (idéalement facultés SB ou STI) ou HES - Expérience avec LabVIEW indispensable - Connaissances en électronique et/ou conception mécanique appréciées - Autonomie dans la gestion d’un projet de développement - Bon niveau de français et d’anglais, allemand un plus.
Seedstars World is a global network of entrepreneurs, accelerators, coworking spaces and investors. Each year, Seedstars World searches emerging startup scenes for the best startups and brings them back to Switzerland for an acclaimed final event and competition. Based in Geneva, Switzerland and founded by Alisee de Tonnac and Pierre Alain Masson, Seedstars World is supported by the venture builder Seedstars. After a successful first edition in 2013, the company aims to be the number one network for entrepreneurship in the world by expanding its reach to over 50 countries in the next year.
SWINAPS is an international networking platform for EPFL alumni and future alumni. SWINAPS is about BUSINESS, CAREER and LIFE. SWINAPS: - Powerful people search tool - One to all contacting tool - Alumni project-funding - 360° reviews for projects, ideas, CV ... - Mentoring SWINAPS is free and cool. No ceremony. No fuss. Made by EPFL alumni in order to create a huge brain by connecting worldwide. SWINAPS partners with Linkedin and Gerson Lehrman Group.
**SITE WEB** | https://www.circuitive.com  
--- | ---
**DATE DE FONDAISON** | 2012  
--- | ---
**SECTEUR SPÉCIFIQUE** | Swissmic  
--- | ---
**LANGUES PARLÉES** | Anglais

**CONTACT**

Zhai  
Ben  
Rue Pépinet 3 1003  
Lausanne  
Switzerland  
ben@circuitive.com

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**DESCRIPTION**

Swissmic is the next generation platform for Open Source Hardware manufacturing. We develop Industry 4.0 technologies to disrupt the hardware manufacturing industry.

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**PROFILS RECHERCHÉS**

- Electrical/Electronics Engineering
- Embedded Systems
- Computer Science
- Artificial Intelligence
- Management of Technology
The goal of Technis is the seamless integration of sensing technology in sports, starting with tennis courts. Our vision is to revolutionize tennis by modernizing the interface between the player and the game.

Profils recherchés
Software engineer with one or many of the following skills: advanced machine learning, app developer, system integration, human computer interaction Electrical engineer with knowledge in microcircuit design
### Description

Unono.net est un lieu social pour les étudiants qui promeut le contact sur le campus à l'aide d'un système de gestion de contenu de pointe. Celui-ci transforme une université en un pôle social et permet un contenu généré par les étudiants pour les étudiants en vue d'améliorer l'interaction sociale. Ce réseau est conçu pour fonctionner comme une «trusted community» et constitue la base pour le recrutement de jeunes talents au niveau international. La plate-forme de Lausanne est utilisée entre autres par 170 000 étudiants dans trois pays.

### Profils Recherchés

Etant une société cherchant à aider les étudiants et jeune diplômés à trouver leur stages / premier emplois, tous les profiles sont les bienvenus. De plus, nous cherchons des étudiants étant intéressé de façon rémunérée ou bénévole à participer à la vie du campus.
Funded in 2012, Visionarity AG is a technology company operating out of Basel, Switzerland. At Visionarity we build solutions that combine software, hardware and social gamification technologies to promote sustainable development that facilitates the transition of companies, governments and individuals to a more sustainable world. Our KELVIN Employee Engagement platform is designed to create long-lasting, positive behavioural changes for employees of large corporations utilizing the magic of our powerful gamification engine.

Do you want to make a meaningful, ever-lasting impact on your professional career? If you are a passionate engineer or designer, looking for the opportunity to make meaning with your work, you might be the person we are looking for! Today, we, the Visionarity family, are searching for people to develop our Mobile App, Web Application and Games to join our R&D team. You will work closely with a team of A-class engineers to deliver engaging games in web and mobile application. You are responsible for design process from conceptual prototyping to execution and implementation with our engineers. In combination with the Visionarity web server and our core gamification engine, the mobile and web application is the front and fundamental resort to close the loop towards building our outstanding user experience.
Obtenez des économies instantanées dans vos magasins favoris et partagez vos coupons et cartes de fidélité avec vos proches en téléchargeant Zepto gratuitement.

Dites adieu à vos cartes plastiques, enregistrez vos cartes cadeaux, vos cartes de fidélité et vos coupons sur le portefeuille Zepto et plus besoin de vous trimballer un portefeuille digne de (quelque chose de gros).

Avec Zepto sur votre téléphone, vous ne ratez plus jamais une bonne affaire. Si vous le désirez, dès que vous rentrez dans vos magasins préférés, vous recevez une notification avec les coupons, la carte de fidélité et les cartes cadeaux soldées disponibles à faire valoir directement à la caisse.

Vous voulez acquérir plus de points sur vos cartes de fidélité ? Partagez vos cartes avec vos proches pour qu’ils les utilisent à votre place. Et si vous recevez des cartes cadeaux qui ne vous sont d’aucune utilité, vendez les et récupérez jusqu’à 95% de leur valeur.
Explore the business potential of your technology:

CHF 130.000 TO KICK YOUR STARTUP

A PHILANTHROPIC INITIATIVE OF A PRIVATE CONSORTIUM

Get your kick: venturekick.ch
THE PITCH CONTEST & CONFERENCES

16H45 à 19H
LE 7 OCTOBRE 2015
AU SWISSTECH CONVENTION CENTER

AWARDING COCKTAILS & NETWORKING
19H-19H30

CONFERENCES
VINCENT ETTEL
FONDATEUR DE SIDE KICK

PATRICK DELARIVE
ENTREPRENEUR
LE GALA

VENDREDI 9 OCT 2015 DE 22H À 4H
AU SWISSTECH CONVENTION CENTER

VENTE DES PRÉLOCATION À L'ACCUEIL DU FORUM EPFL
NAVETTES GRATUITES EPFL - RENENS/LAUSANNE FLON

Plus d'info sur forum-epfl.ch
Retrouvez-nous sur forum-epfl.ch
Tel: +41 21 693 41 13
Mail: forum@epfl.ch
Case postale 103
CH - 1015 Lausanne

Lancez-vous dans le monde des Start-Up